GREATER BALTIMORE COMMITTEE

2005-2006 Annual Report

GREATER BALTIMORE COMMITTEE

111 S. Calvert Street, Suite 1700, Baltimore, MD 21202
410-727-2820 | www.gbc.org

Regional business leaders creating a better tomorrow... today.
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  President
  Information Control Systems Corp.

GBC Vision
Greater Baltimore - Baltimore City and the five surrounding counties (Anne Arundel, Baltimore, Carroll, Harford and Howard Counties) - will be recognized as a leader in the global economy

GBC Mission
The mission of the Greater Baltimore Committee is to improve the business climate of the Greater Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect that region’s competitiveness and viability.

GBC’s Regional Perspective
Regions, not individual jurisdictions, are the primary economic competitors in the global economy. Successful regions are characterized by healthy and viable core areas, while regions with declining core areas do not perform as well.
The synergy among central cities and the jurisdictions around them is critical to a region’s success. A thriving urban area energizes a region and serves as a catalyst for economic and cultural growth. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region.

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Providing Leadership with Impact

In 2005-06 the Greater Baltimore Committee worked aggressively on initiatives that relate directly to strengthening the business climate in the Baltimore region and in Maryland.

The GBC board, members, and staff focused on key long-term strategic priorities that included:

* Nurturing bioscience industry growth;
* Developing fast, easy and reliable transit in the region;
* Strengthening minority-owned and women-owned businesses;
* Strengthening education resources at all levels.

Significant accomplishments were achieved relating to all of these priorities.

In the area of bioscience development, major milestones were reached. On Baltimore’s west side, the UMB BioPark opened its first building in October 2005 and began construction on its second building in March 2006. Baltimore’s east-side life sciences and neighborhood revitalization initiative took major strides forward, breaking ground on April 17 for the first of five bioscience buildings planned for The Science + Technology Park at Johns Hopkins. Work began in November 2005 on the first of 850 residential units planned for Phase One of that project. In February 2006 the GBC launched a website, www.biosciencebaltimore.org, to specifically promote the development of the region’s bioscience industry.

On transit issues, the GBC’s advocacy was a key factor in the state’s decision to significantly strengthen its long-range capital budget for Baltimore-area transit. Trips were also organized to help government and community leaders see, first-hand, innovative mass transit projects in four other U.S. regions. Baltimore’s light rail system in February 2006 achieved an important milestone - it completed construction of a second set of tracks system-wide, improving frequency of service and scheduling reliability.

In the area of minority business development, three GBC-member hospitals participated in a pilot project that resulted in a combined 13 percent increase in the hospitals’ purchases of supplies and services from minority vendors. The project was part of the GBC’s “Bridging the Gap” initiative, which in 2005 also began building an interactive online inventory of minority businesses for use by large companies seeking vendors.

Regarding education, GBC-member executive volunteers conducted a review of the Baltimore City Public School System’s efforts to implement the GBC’s 2003 recommendations for strengthening fiscal management and accountability. The review team reported significant progress on many key issues and identified a number of areas where action is still needed. Also, state funding for all levels of higher education was substantially increased for FY 2007, an outcome that the GBC strongly supported during the 2005 General Assembly session.

Meanwhile the GBC, partnering with the Baltimore Metropolitan Council and the Economic Alliance of Greater Baltimore, published the 2005 State of the Region Report benchmarking the region’s economic vitality and quality of life. The report, the fourth since 1998, is summarized on the pages to follow.

These are just a few highlights of the GBC’s work. This report outlines a broad range of work on key priorities, including our efforts with city, regional, and state governments as a credible and respected advocate and voice for business, developing teamwork between the Baltimore and Washington, D.C. area business leaders, and delivering quality service and superior value to GBC members.

As it has done for 51 years, the GBC continues to provide vital business and civic leadership that significantly impacts our region’s development. We remain grateful for the GBC board’s vigorous commitment and the investment of time, talent and resources from our growing membership as we work together to build a stronger business climate in Baltimore and Maryland.

Barbara A. Gehrig
GBC Chair

Donald C. Fry
GBC President
Baltimore Region Sheds “Rust Belt” Label; Downtown Surge Emerges

The Baltimore region is separating itself from the so-called “rust-belt” pack, according the 2005 Greater Baltimore State of the Region Report, released in January 2006 by the Greater Baltimore Committee.

When it comes to shedding the “rust-belt” label, Greater Baltimore is now well ahead of its Midwestern ‘peer’ regions in many respects, concludes the report, which was produced by the GBC in partnership with the Baltimore Metropolitan Council and the Economic Alliance of Greater Baltimore.

The report also cites Baltimore City’s downtown surge in residential growth as a key business development factor for the region.

When compared to traditional Midwestern “rust belt” competitors such as St. Louis, Cleveland, and Pittsburgh, the Baltimore region fares very well in key benchmark categories including:

- **Employment growth.** Average annual employment growth from 2002 to 2004 was above the U.S. average in Greater Baltimore, placing the region 10th among the 20 benchmark regions. However, St. Louis (17th), Cleveland (18th) and Pittsburgh (19th) all realized losses.

- **Educated workforce.** Greater Baltimore ranks 9th among the 20 regions with 29.7 percent of the population having completed a bachelor’s degree or more. In St. Louis (17th), Cleveland (18th) and Pittsburgh (19th) the figure is less than 25 percent.

- **Manufacturing dependence.** Baltimore has clearly made the transition from a “manufacturing town” to a broader mix of industry, technology and services. Pittsburgh, St. Louis and Cleveland all still have between 9 and 14 percent of their workforces in manufacturing, compared to Baltimore’s 6 percent, much of which is in high-tech.
Downtown Resurgence

Meanwhile, a remarkable resurgence in residential development is occurring in downtown Baltimore, the report notes. Billions of dollars are being invested in new development in Baltimore City with new condo towers, hotels, and townhouse communities sprouting up near downtown on the Inner Harbor, on the West Side, on the East Side around Johns Hopkins, and in the Canton/ Highlandtown areas. These trends and activities have positioned Baltimore City to attract national retail and signature developers to serve the growing market and further solidify the region’s city center as a top U.S. destination.

Baltimore’s city center is among the strongest in the nation in terms of its critical mass of business, residents, visitors, facilities and institutions, according to a recent retail assessment. Baltimore ranks 8th nationally for downtown population, with more than 36,000 residents living within a one-mile radius of the city’s center. Baltimore also ranks 8th nationally for the number of households earning more than $75,000 annually within that radius.

By comparison, Pittsburgh has slightly more than 17,000 downtown residents within a mile of its city center, while Cleveland, and St. Louis have 9,000 and 7,000 respectively, according to State of the Region report data.

Baltimore can no longer be considered a “rust belt” region. Its true peers are now regions like Denver, Seattle, and Minneapolis, the report notes.

Greatest Changes from the 2003 Report

Baltimore is changing much faster than most of its peer metro areas, resulting in a number of significant shifts in the rankings.

The region is evolving from a reasonably priced market, to a wealthier, but higher-priced market. The region is also evolving from a manufacturing based economy, to one driven by professional and business services and new business formation. Most of the negative changes relate to increasing costs.

Positive Changes in Rank
- Per Capita Income; from 11 to 7
- Per Capita Income Change; from 10 to 4
- Entrepreneurial Dynamism; from 13 to 4
- Office Vacancy Rate, Metro; from 7 to 3
- Change in Office Vacancy Rate, Metro; from 10 to 5
- Charitable Giving; from 16 to 1 (new source)

Negative Changes in Rank
- Manufacturing Employment Growth; from 9 to 19
- Office Lease Rates; from 8 to 18
- Air Passenger Growth; from 1 to 10
- Cost of Living, from 1 to 15
- Median Home Price; from 11 to 16
- Health Care Costs; from 2 to 10
Baltimore Region’s Top Five Rankings

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<th>Rank</th>
<th>Category</th>
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<tbody>
<tr>
<td>1</td>
<td>Academic R&amp;D expenditures</td>
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<tr>
<td>2</td>
<td>Physicians 2004</td>
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<tr>
<td>3</td>
<td>Low Number of Local Government Units</td>
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<tr>
<td>4</td>
<td>Per capita personal income growth 2001-2003</td>
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<td>5</td>
<td>Change in Office Vacancy Rate</td>
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Baltimore Region’s Bottom Five Rankings

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<th>Rank</th>
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<tr>
<td>15</td>
<td>High school education attainment</td>
</tr>
<tr>
<td>17</td>
<td>Land Area</td>
</tr>
<tr>
<td>19</td>
<td>Manufacturing employment (as percent of total)</td>
</tr>
<tr>
<td>19</td>
<td>Manufacturing employment growth, 2002 to 2004</td>
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<tr>
<td>20</td>
<td>Violent Crime Rate 2004</td>
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Baltimore Region’s Strengths and Challenges

Overall, the Baltimore region garnered top-five rankings in 21 of 96 benchmark categories measuring business vitality, economic health, and quality of life among the 20 U.S. metropolitan areas studied in the State of the Region Report. It ranked in the bottom five in 11 categories.

The Baltimore region edged past the Boston region to gain a 1st place ranking for academic research and development among the 20 U.S. metropolitan areas studied. Academic research and development expenditures topped $1.6 billion in the Baltimore area in 2003, compared to almost $1.5 billion spent in the Boston region, according to the report. In 2000, Greater Baltimore had ranked second to Boston in the research and development category.

Other categories for which the Baltimore region ranks in the top five include: number of physicians, low office vacancy rate, personal income growth, entrepreneurial dynamism, average air fare, education and health services employment, and three additional health care categories.

The Baltimore region’s economy has strengthened significantly over the past few years with above average gains in employment and increases in income and home prices that were among the highest in the nation, the report notes.

Stemming violent crime and reducing commute times remain among the Baltimore region’s biggest challenges, according to the report.

The Baltimore region ranked 3rd and 4th for percentage reductions of property crime and violent crime respectively, according to State of the Region data.

However, violent crime remains among the Baltimore region’s biggest challenges despite a 4.5 percent average annual reduction in violent crime between 2001 and 2004, the data shows. With a violent crime rate of 886 per 100,000 population, Greater Baltimore ranks last among the 20 regions studied.

Meanwhile for commuters, the Baltimore region ranks 18th for average travel time to work - 32.1 minutes in 2004, according to the report.

The Greater Baltimore Committee is a regional, membership organization of more than 500 businesses, nonprofit organizations, and educational and civic institutions.

Greater Baltimore Committee At a Glance

Members are located in Baltimore City and Anne Arundel, Baltimore, Carroll, Harford, and Howard counties.

The GBC’s mission is to improve the business climate of the Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect the region’s competitiveness and viability. Founded in 1955 by a small group of business leaders that included renowned developer James Rouse, the GBC has played a decisive role in Baltimore’s acclaimed downtown ‘renaissance.’

The GBC’s work today includes identifying and nurturing major business development opportunities in the region; and strengthening the region’s business, transportation, education, health care, and technology resources.

Through its member-driven committees and industry groups, the GBC identifies major issues that are crucial to the region’s business growth. The GBC then plays an influential role in developing public strategies for action on key issues.

The GBC provides members with a broad range of information and reports through its electronic and print publications, including its website, www.gbc.org. The GBC also offers a comprehensive, year-long schedule of programs and networking events for executives and business professionals on topics ranging from corporate teamwork to updates on key business climate and public policy issues.

The GBC leads the Baltimore Transit Alliance, a diverse coalition of businesses, civic and environmental organizations, and foundations that advocates for and monitors the development of a fast, easy and reliable regional transit system.

The GBC also houses The Leadership, an acclaimed in-depth year-long orientation for emerging leaders from the region’s business, nonprofit organizations, and government agencies.

Top GBC Priorities in 2005-06

- Nurturing bioscience, life science and technology industry growth
- Advocating for fast, easy, and reliable mass transit for the region
- Strengthening minority and women-owned businesses in the region
- Speaking up for business; nurturing business development in city and region
- Developing teamwork between Baltimore and Washington, D.C.-area business advocates
- Strengthening education resources in the region
- Delivering value to GBC members
- Celebrating GBC’s 50th anniversary; communicating the value and impact of GBC vision and leadership
Nurturing bioscience, life science and technology industry growth

- Supported the development of bioscience park and neighborhood revitalization on Baltimore’s east side north of the Johns Hopkins Medical Institutions:
  - The GBC made two payments, totaling $675,000 of a $1 million pledge, to East Baltimore Development Corporation toward funding its operations in managing the project;
  - Forest City, lead developer of Phase One, unveiled plans for east side development, May, 2005;
- Supported the development of UMB Biopark on Baltimore’s west side:
  - UMB Biopark opens Building One, October 2005;
  - Construction began on Building Two, March 2006; Completion targeted for Summer 2007;
- GBC launched a new web site, www.biosciencebaltimore.com, to promote development of region’s bioscience industry, February 2006;
- GBC presented the first annual bioscience awards, honoring four firms and a research center in region for outstanding achievement, February 2006.
- For the third consecutive year, GBC and the Daily Record published an annual Biosciences Report, a special section profiling accelerating bioscience business development in region, February 2006.
- GBC presented, for the second year, a highly substantive speaker series featuring six prominent leaders in the region’s bioscience community in 2005. Five speakers have been scheduled for 2006.
- GBC supported the development of a bio-nanotechnology initiative in Maryland and hosted a symposium to detail to business leaders the opportunities and potential business development impacts of emerging science in the field, December 2005.
- Baltimore region gained top research and development ranking, reported the 2005 “State of the Region” Report published by the GBC, January 2006.
Advocating for fast, easy, and reliable mass transit for the region

- GBC, through the Baltimore Transit Alliance (BTA), hosted a trip to Boston with Transportation Secretary Flanagan to view that city’s new Bus Rapid Transit line, July 2005.
- Citizens Planning and Housing Association and GBC organized four weekend trips to view “Transit Around the Nation,” October 2005.
- GBC/BTA voiced strong concerns over long-range transit funding; MDOT subsequently bolstered six-year capital budget for Baltimore-area transit, November 2005.
- Light rail double track project marked its completion, February 2006.
- GBC/BTA hosted workshop on how light rail can be catalyst for community development, August 2005.
- GBC/BTA developed plan for new “Yellow Line” Bus Rapid Transit between downtown and Towson, December 2005.
- GBC/BTA priority transit projects authorized in federal law, August 2005.
- GBC/BTA published monthly electronic and online updates on progress and developments relating to key transit priorities.

Strengthening minority and women-owned businesses in the region

- Bridging the Gap workshop focused on government purchasing opportunities, May 2005.
- GBC-commissioned case studies by Sage Policy Group to document the viability and cost-effectiveness of large, majority-owned firms using local suppliers of office supplies and accounting services, July 2005.
- Based on recommendations in July Sage Policy Group report, the GBC launched initiative to build online inventory of minority-owned businesses, September 2005.
- Through a “Bridging the Gap” initiative, three major hospital systems increased purchases from minority businesses by 13 percent.
- GBC hosted second annual “Bridging the Gap” minority business achievement awards, honoring 10 winners, November 2005.

Speaking up for business; nurturing business development in city and region

- GBC’s 2006 legislative agenda advocated for stronger tax credits, more funding to nurture life sciences development and other legislative priorities to strengthen business climate in the region and state, January 2006.
- Legislation supported by the GBC that was enacted by the 2006 Maryland General Assembly included measures that:
  - Earmarked $6 million in the FY 2007 budget for a biotechnology investment tax credit;
  - Doubled budgeted funding for the research and development tax credit from $6 million to $12 million in FY 2007;
Increased available funding for the Heritage Structure Rehabilitation Tax Credit from $25 million to $30 million in FY 2007. Additionally, the GBC successfully gained a legislative interpretation to also make available in FY 2007 the $350,000 that remained unused from the FY 2006 tax credit allocation;

Continued state investment in the Science + Technology Park at Johns Hopkins and the University of Maryland, Baltimore BioPark;

Significantly increased state funding support for community colleges and public and private higher education systems in Maryland.

The GBC successfully opposed the enactment of any legislation that would inhibit the use of eminent domain for economic development purposes or increase its cost to make it cost prohibitive.

The GBC proposed a tax credit for businesses locating in university research parks. Though the legislation was not enacted this year by the General Assembly, it was well received by legislators, and will likely be reintroduced.

The GBC voiced support for the city-owned convention hotel proposal, which was eventually approved by the Baltimore City Council, August 2005.

GBC was a leading advocate for revising the state’s historic commercial rehabilitation law to allow more available funding for deserving commercial rehabilitation projects in Baltimore City, August 2005 - March 2006.

The GBC successfully worked to initiate double-decker tourist bus service to Baltimore connecting more than two dozen attractions with “hop-on, hop-off” service, September 2005.

GBC report prompted creation of new private partnership to improve Baltimore’s waterfront, October 2005.

GBC urged mayor to fund study to begin planning for new Baltimore City Circuit Court facilities, November 2005.


GBC worked with Baltimore City Council to fashion workable commercial nondiscrimination legislation, Fall 2005 - Spring 2006.

GBC published 2005 “State of the Region” report ranking Baltimore region and 19 key competing regions on 95 key benchmark indicators, January 2006.

Develop teamwork between Baltimore and Washington, D.C.-area business advocates

The GBC continued to work with leaders of the Greater Washington Board of Trade on a number of key business climate issues, including strengthening regional transit and increasing higher education funding.

Strengthening education resources in the region

GBC called for simplifying Maryland’s alternative certification process for teachers, October 2005.

At GBC’s urging, state school board adopted more flexible alternative teacher internship rules, November 2005.

GBC conducted follow-up study of Baltimore City Public Schools financial management processes, gauging the system’s progress in implementing GBC’s recommendations from 2003 study.
Delivering value to GBC members

- More than 80 new members joined the GBC in 2005.
- GBC events attracted a combined audience of more than 5,000, including more than 900 members and guests at the GBC’s 50th Anniversary Annual Meeting on May 12, 2005.
- The Leadership, a program of the GBC, graduated 51 members of the Class of 2005. The Class of 2006, comprised of 52 participants, begins its session in January 2006.
- GBC-operated web sites, www.gbc.org and www.biosciencebaltimore.com generated hits at a rate of more than 3 million per year in 2005-06 - a 50 percent increase from 2004-05.
- GBC’s “Issues and Answers” on Comcast, entered its 6th year of broadcasting a year-long series of quality public affairs programming focusing on key issues affecting the region’s and business climate.
- GBC published its email members-only newsletter - the Leader - twice monthly in 2005-2006, regularly reaching more than 2,000 owners, CEOs, executives and employees of GBC member companies and nonprofit organizations.
- Through the State House Update, the GBC’s members-only e-news report issued weekly during the General Assembly session and monthly during the interim, the GBC kept members informed of legislative action on key issues impacting Maryland’s business climate.

Celebrating GBC’s 50th anniversary; communicating the value and impact of GBC vision and leadership

- The GBC successfully conducted a year-long campaign to commemorate the extraordinary work of the GBC during its first five decades. Regional and statewide audiences were also informed of the continuing positive impact the GBC’s vision and leadership has on business climate, economic development, and quality of life in the region and state. The 50th anniversary campaign included:
  - A January 4 reception and open house to commemorate the date of the GBC’s founding.
  - A special 50th Anniversary Annual Meeting celebration featuring a look back over the GBC’s 50 years of vision, leadership, and accomplishment.
  - 50-year commemorative editions of the GBC’s two major annual printed publications - the GBC Annual Report and the GBC Membership Directory.
  - A special exhibit at the Johns Hopkins Downtown Center detailing the development of Charles Center - the GBC’s first signature revitalization project that launched Baltimore City’s acclaimed downtown and Inner Harbor “renaissance” that continues today.
  - A special Daily Record section entitled “Transforming a City, Strengthening a Region - the Greater Baltimore Committee’s First 50 Years.”
January 1 - December 31, 2005

Revenue 2005
- Total Revenue: $2.069 Million

Events 11.0%
Other Income 5.7%
Membership Dues 83.3%

Expenditures 2005
- Total Expenditures: $1.995 Million

Rent: 13.2%
Meetings, postage, various office expenses: 9.6%
Public Relations: 5.2%
Printing and stationery: 3.2%
Travel (including local mileage expense): 2.3%
Interest, taxes, depreciation: 2.1%
Telecommunications: 1.3%
Salaries, project activities: 63.1%
Built Environment and Regional Transportation Committee
Chaired by Kenneth Banks, President, Banks Contracting Company, Inc. Tracks policy issues pertaining to the built environment (architects, contractors, engineers, subcontractors, land developers, attorneys, etc.), including zoning, land use and housing. Analyzes the region’s multi-modal transportation policies and programs and provides an informed and strategic voice to elected officials and regional leaders on transportation issues. Meets monthly at 8 am in the GBC offices. 
GBC staff contact: Devon Dodson, 410-727-2820, x40.

Education Committee
Chaired by Sandy Hillman, Chief Executive Officer of Trahan Burden and Charles. Examines the Baltimore City and regional public education systems to advocate for policies that improve education. Develops policy positions to advocate at the local and state legislative level for reform in the public school and higher education systems. Meets monthly at 8 am at the GBC office. 
GBC staff contact: Liz Pettengill, 410-727-2820, x41.

Health Care Committee
Chaired by Louis B. Thalheimer, Chairman of the Board & Chief Executive Officer, Lord Baltimore Capital Corporation. Discusses issues pertaining to health care and insurance industry. Meets every six weeks at 8 am in the GBC office. GBC staff contact: Devon Dodson, 410-727-2820, x40.

Legislative Committee
Chaired by William R. Roberts, President, Verizon Maryland, Inc. Advises GBC president on matters pertaining to legislative policy in Annapolis and in Baltimore City Council. GBC staff contact: Devon Dodson, 410-727-2820, x40.

Planning and Project Development Committee
Chaired by Gary N. Geisel, Chairman & CEO, Provident Bank. Serves as a forum to help the business community understand, participate in, and influence development projects in the region. The committee focuses on visionary and “big picture” development projects, which the GBC might seek to influence on behalf of its membership and the regional business climate. Economic development experts, policy makers, real estate developers, and other informed parties will present to the committee on the status of various capital projects or economic development initiatives in the region. The creation, amendment, and proper utilization of economic development tools, such as tax credits or tax incremental financing, are also under the committee’s purview. GBC staff contact: Jill Porter, 410-727-2820, x11.

Public Safety and Legal Affairs Committee
Chaired by Charles O. Monk II, Esq., Managing Partner, Saul Ewing LLP. Studies and develops positions on policy issues pertaining to public safety and legal issues affecting businesses in the region. Meets eight to ten times a year at 12 noon at the GBC offices. GBC staff contact: Devon Dodson, 410-727-2820, x40.

Technology Policy Committee
Chaired by Drew Krimski, President/CEO of The ACI Group, Inc., Vice Chair Dr. Kevin Manning, President, Villa Julie College. Serves as a public policy advocate on emerging technology issues to be addressed by government or by private sector, and provides education and public awareness on technology-related policy issues. Meets six to eight times a year at 8 am in the GBC offices. GBC staff contact: Devon Dodson, 410-727-2820, x40.

Hospitality/Tourism Industry Group
Discusses issues pertaining to the hospitality/tourism industry such as the Maryland State Tourism Budget; tourism safety; and convention business. Each committee meeting also includes a series of brief presentations by members on what is new at their venue or in their industry. A sub committee is looking at how other states deal with safety in dense tourist areas. Meets every six weeks at noon in the GBC office. GBC staff contact: Liz Pettengill, 410-727-2820, x41.
GBC 2006 Annual Meeting
MedStar Health - 2006 Corporate sponsor
MedStar Health - 2006 Corporate sponsor
Baltimore Business Journal - Gold sponsor
Comcast - Gold sponsor
Constellation Energy - Gold sponsor
DLM Pipper - Gold sponsor
The ACSI Group, Inc. - Gold sponsor
The Daily Record - Gold sponsor
National Multiple Sclerosis Society - Gold sponsor
VPC, Inc. - Gold sponsor
Brown Capital Management, Inc. - Silver sponsor
Ferris Baker Watts, Inc. - Silver sponsor
Legg Mason - Silver sponsor
Mercy Health Services, Inc. - Silver sponsor
MuniMaE - Silver sponsor
Provident Bank - Silver sponsor
Under Armour - Silver sponsor
UnitedHealthcare - Mid-Atlantic - Silver sponsor
University of Maryland, Baltimore - Silver sponsor
University of Maryland Medical System - Silver sponsor
Venable LLP - Silver sponsor
Whiteford, Taylor & Preston, LLP - Silver sponsor
Ballard Spahr Andrews & Ingersoll, LLP - Bronze sponsor
Baltimore Development Corporation - Bronze sponsor
Baltimore/Washington International Thurgood Marshall Airport - Bronze sponsor
Community College of Baltimore County - Bronze sponsor
EMIR - The Electric Motor Company - Bronze sponsor
Ernst & Young - Bronze sponsor
Johns Hopkins Medicine - Bronze sponsor
Lord Baltimore Capital Corporation - Bronze sponsor
Loyola College - Bronze sponsor
Mercantile Bank & Trust - Bronze sponsor
PHH Arval - Bronze sponsor
Reliant Energy - Bronze sponsor
St. Agnes Hospital - Bronze sponsor
University of Baltimore - Bronze sponsor
University of Maryland University College - Bronze sponsor
Villa Julie College - Bronze sponsor

GBC 2006 Lunch with the Orioles
MedStar Health - 2006 Corporate sponsor
Baltimore Business Journal - Home Run sponsor
Bank of America - Home Run sponsor
The Daily Record - Double sponsor
Ferris Baker Watts - Double sponsor
PHH Arval - Double sponsor
T.Rowe Price Group, Inc. - Double sponsor
VPC, Inc. - Double sponsor
1st Mariner Arena - Single sponsor
Manekin, LLC - Single sponsor
McCormick & Company, Inc. - Single sponsor
Reliant Energy - Single sponsor
Wyndham Inner Harbor Hotel - Single sponsor

The First Annual Greater Baltimore Region Bioscience Awards Ceremony
The Daily Record - Media sponsor

GBC 2005 Business Education Programs
Venable LLC

Legislative Forum: A Look at the 2006 Maryland General Assembly
MedStar Health - 2006 Corporate sponsor
Constellation Energy - Premier sponsor
The Annie E. Casey Foundation - Patron sponsor
Baltimore City Community College - Patron sponsor
Comcast - Patron sponsor
The Daily Record - Patron sponsor
DLA Piper - Patron sponsor
Goodwill Industries of the Chesapeake - Patron sponsor
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University of Maryland, Baltimore - Patron sponsor
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GBC Bridging the Gap Achievement Awards Ceremony 2005
Comcast - Gold sponsor
MedStar Health - Gold sponsor

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The Daily Record - Program sponsor
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GBC 2005 Business After Hours
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The Capital Grille - Event sponsor and host
Gevity - Event sponsor

2005-2006 Greater Baltimore Committee Annual Report
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Executive Director

Tricia Ellis
Assistant Director

Dawnita Brown
Administrative Assistant

Regional business leaders creating a better tomorrow... today.
Organizations launched by the GBC:

The Leadership
Jan Houbolt, Executive Director
410-727-2820, x39
www.theleadership.org

Each year, since 1983, the program has brought together 40-50 handpicked Baltimore area leaders. Drawn from business, non-profits and government, they bring diverse backgrounds. White, African-American, Hispanic and Asian American, men and women, city dwellers and suburbanites, they share a common concern: the Baltimore region.

CollegeBound Foundation
Dr. Craig E. Spilman, Executive Director
410-783-2905
www.collegeboundfoundation.org

The CollegeBound Foundation is a not-for-profit organization whose mission is to help inner city students go to college. CollegeBound's service includes awarding “Last Dollar” grants to fill the gap when sufficient funds are not available through loans, scholarships, or work-study programs.

Greater Baltimore Technology Council
Steve Kozak, Executive Director
410-327-9148
www.gbtechcouncil.org

The Greater Baltimore Technology Council is devoted to one goal: growing the region's tech community.

Other GBC Partners

Baltimore Area Convention and Visitors Association (BACVA)
www.baltimore.org

Baltimore Development Corporation (BDC)
www.baltimoredevelopment.com

Baltimore Metropolitan Council
www.baltometro.org

Citizens Planning and Housing Association (CPHA)
www.cphabaltimore.org

Downtown Partnership of Baltimore
www.godowntownbaltimore.com

Presidents’ RoundTable
www.presidentsroundtable.net
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Managing Partner
Saul Ewing LLP

Technology Policy Committee
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The ACI Group, Inc.
**GBC Vision**
Greater Baltimore - Baltimore City and the five surrounding counties (Anne Arundel, Baltimore, Carroll, Harford and Howard Counties) - will be recognized as a leader in the global economy.

**GBC Mission**
The mission of the Greater Baltimore Committee is to improve the business climate of the Greater Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect that region’s competitiveness and viability.

**GBC’s Regional Perspective**
Regions, not individual jurisdictions, are the primary economic competitors in the global economy. Successful regions are characterized by healthy and viable core areas, while regions with declining core areas do not perform as well.

The synergy among central cities and the jurisdictions around them is critical to a region’s success. A thriving urban area energizes a region and serves as a catalyst for economic and cultural growth. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region.