2016
Greater Baltimore Committee
MEMBER DIRECTORY

Regional business leaders creating a better tomorrow . . . today.

Anne Arundel County
Baltimore City
Baltimore County
Carroll County
Harford County
Howard County

GREATER BALTIMORE COMMITTEE
FOR NEARLY 25 YEARS, ORIOLE PARK AT CAMDEN YARDS IS WHERE BIRDLAND SUMMERS LIVE. AND IT’S WHERE CUSTOM PARTNERSHIP PACKAGES AND HOSPITALITY OPPORTUNITIES BRING YOUR BRAND TO LIFE.

For custom advertising opportunities, contact the Orioles Corporate Partnership Team at 410-547-6073 or mgentile@orioles.com.

For Oriole Park Suite Packages, contact the Orioles Suite Sales Team at 410-547-6173 or mdryer@orioles.com.

THE ORIOLES ARE PROUD TO SUPPORT THE GBC AND ITS MEMBERS.
FEATURED CONTENT

At a Glance
GBC’s Core Pillars for a
Competitive Business Environment .......... 11

In Focus
A Strategy to Expand Business Market
Reach Through Export Opportunities......... 18

Year in Review
Highlights from the Work
of the GBC during the Past Year ............... 26

GBC STAFF

President and CEO ................. Donald C. Fry, Esq.
Executive Assistant to the
President and CEO ....................... Chris Fabula
Special Assistant to the President .... Elisabeth Herzfeld
Vice President ......................... Lisbeth Pettengill
Vice President ......................... Candace Dodson-Reed
Vice President of
Communications and Marketing ........... Mark Guidera
Director of Finance
and Business Services ...................... Daniel Isang
Staff Accountant ....................... Rachel Gray
Director of Development .............. Sara Garbarino
Director of Regional Transportation
and Federal Government Affairs ... Robert Hellauer, Esq.

Director of Digital Communications .... Elizabeth Lowe
Director of Policy and Research ....... Shaina Hernandez
Special Assistant—Development ...... Thomas Whelley
Events and Sponsor Relations
Associate .......................... Samantha Zerhusen
Committee Coordinator ................. Tara Harris
Administrative Assistant ............. Mickie Gray
Administrative Assistant ............. Dora Brown

The Leadership Staff

Executive Director ...................... David Sachs
Manager, Special Projects .............. Jennifer Cathro
Program Coordinator ................... Sindee Ernst
Thank you for VOTING us Maryland’s Favorite Restaurant
2015 Restaurant Association of MD

10th ANNIVERSARY IN BALTIMORE
Celebrating a Decade of Delicious Daytime Dining!

Miss Shirley’s
CAFE
Award Winning Breakfast, Brunch & Lunch
B’more Giving...gift cards to thank clients & employees!

Call NOW to inquire about Group Meetings & Private Events!

Roland Park 513 W. Cold Spring Lane • 410.889.5272
Inner Harbor 750 E. Pratt Street • 410.528.5373
Annapolis 1 Park Place • 410.268.5171

Mon. - Fri. 7 a.m. - 3 p.m.
Sat. & Sun. 7:30 a.m. - 3:30 p.m.
Locally & Family Owned

MissShirleys.com/GroupEvents
As we reflect on the many projects and initiatives the Greater Baltimore Committee was involved with in 2015, we are pleased to say it was a productive and rewarding year. In addition to our business advocacy and thought leadership, the GBC took on some tough, unexpected challenges by quickly stepping in to mobilize the business sector, develop solutions, and take action. This is consistent with the organization’s founding and legacy as an action committee.

Indeed, in many respects a number of the projects and initiatives that the GBC engaged during 2015 underscore the vital leadership role the organization has had in the Baltimore region since 1955. The GBC is well poised to continue and expand this key role in the private and civic sectors in 2016.

One can’t look back at 2015 and ahead to 2016 without considering the events surrounding the tragic death of Freddie Gray, and the civil unrest in April that unfolded after in some parts of Baltimore City. The impact was felt in the city, region, and state.

Regrettably, the civil unrest resulted in damage to a number of businesses in the city and a loss of revenue for others. It also brought to the surface the need for Baltimore to address underlying causes of the unrest—high levels of poverty, the need to provide economic opportunity for all of its citizens, and the need to take a positive role in the national discussion on police and community relations.

Rather than flinching from these circumstances, the GBC went to work—as it has always done in challenging times—by leveraging its connections with key city leaders and other stakeholders to begin an honest dialogue about short and long-term solutions to issues that emerged from the events of the spring.

At the GBC’s 60th Anniversary Annual Meeting in May—just two weeks after the unrest—it was heartening to see GBC members contribute a combined $203,000 to the Baltimore Business Recovery Fund, a program of the Baltimore Development Corporation, that was established to help small businesses that were damaged by the unrest get back on their feet.

It was also gratifying to see a tremendous show of support from GBC Board members and other executives across the city in support of the GBC’s “Boost for Baltimore Restaurants” effort in July. This initiative was launched in response to reports that the city’s restaurant and hospitality industry had seen a drop off in customers following the civil unrest in April.

The one-day event to mobilize companies to either take employees out for lunch or dinner was a huge success with hundreds of GBC members participating and dozens of restaurant owners and employees benefiting—and thankful for the GBC’s leadership.

These two examples speak to the vision, quick action and ability to mobilize the private sector for the public good—all proud hallmarks of the GBC during its 61-year history.

Amidst the backdrop of the GBC’s efforts to assist the business community and engage elected city and state leaders, the organization was hard at work on other projects that hold promise for a long-term benefit for our members and the region.

Two projects worth noting are the new Bridging the Gap Academy and the Global Cities Initiative.

The Bridging the Gap Academy, a business accelerator for minority- and women-owned businesses, was launched to offer instruction in such topics as human resource management, contract law, and joint ventures, to promising small business owners.

The academy’s first class, which included 11 small business owners, graduated in November. A top long-term goal and vision for this academy is to assist minority- and women-owned small businesses succeed and build operations that can fuel legacy wealth in families and jobs in communities.

The first class was a strong start for an initiative that seeks to strengthen and assist business ventures in the region that are started by smart, committed women and minority entrepreneurs. These businesses have a bright future in the Baltimore economy and we are proud to be a part of their future success.

The other important economic growth project is the Global Cities Initiative (GCI), a joint project of the Brookings Institution and JPMorgan Chase. Global Cities was established to help regions grow their economies by strengthening export activities of small and mid-size businesses.

The GBC led efforts that resulted in Brookings selecting Baltimore to be one of its global cities. Along with four other organizational partners, the GBC conducted surveys and interviews with area businesses and researched export data, all with an eye on identifying challenges and opportunities to expand export activity in the region.

The resulting “Exporting to the Global Economy: Baltimore Metro Export Market Assessment” report sets the stage for the GBC and its partners to develop a sound export trade strategy in 2016 with a long-term goal of tapping export opportunities. While several challenges were identified, the assessment was clear: the Baltimore region has much to leverage, such as its world-class health care and educational institutions, prominent research activity, cyber-security and high technology sector, growing manufacturing and entrepreneurial activity and more, to expand export activities. This will ensure the region’s competitive edge and job growth in an ever-increasing global economy.

This is an exciting opportunity for the Baltimore region’s business community and the type of effort that takes long-term commitment and vision—two of GBC’s many strengths.

Of all of this is not to say the GBC didn’t face a disappointing setback or two in 2015. The decision by state officials not to commit funding to the Red Line, a light rail line that would have connected the east and west sides of Baltimore providing access to jobs and opening numerous development and job growth opportunities, was an unexpected and unfortunate blow.

Despite this decision, the GBC plans to continue its dedication and advocacy to improve mass transit and job access in the Baltimore region. The GBC remains committed to working hard in 2016 to encourage state leaders to develop a comprehensive and efficient regional transportation system to ensure increased workforce mobility and the efficient movement of goods and services.

Also, despite overwhelming support from the business community, higher education, entrepreneurs, investors, and state and local economic development professionals, the General Assembly did not enact the GBC’s signature legislative initiative—creation of an Angel Investor Tax Credit. The GBC, though, will be back in Annapolis in 2016 championing the Angel Investor Tax Credit and other legislation that supports business and economic growth, as well as funding to support entrepreneurship and business innovation. At the end of the day, all of these efforts are tied to building competitiveness, jobs and a strong economy.

All of this hard work could not be accomplished without the support of an informed and active board of directors and a broad base of loyal and involved GBC members. Together we bring private sector ideas, innovation and solutions to address tough challenges and build a better tomorrow for the entire Baltimore region.

We are grateful for your continued support and look forward to a year filled with clear vision, strong leadership, and many noteworthy accomplishments.

Sincerely,

Donald C. Fry, Esq.
GBC President and CEO

Stephanie C. Hill
GBC Chair
Board of Directors

Board Officers

Chair
Stephanie C. Hill
Vice President and General Manager
Lockheed Martin Ship and Aviation Systems

Vice Chair
Kevin A. Plank
President and CEO
Under Armour, Inc.

Secretary
Robert C. Embry Jr.
President
The Abell Foundation

Treasurer
Martin P. Brunk
Office Managing Partner
RSM

Immediate Past Chairman
Brian C. Rogers
Chairman of the Board and CIO
T. Rowe Price Group, Inc.
Arnold Williams
Managing Director
Abrams, Foster, Nole & Williams, P.A.

Alan D. Wilson
Chairman & CEO
McCormick & Company, Inc.

David Wilson
President
Morgan State University

Do you know someone who wants to...
Grow, Learn, and Connect with top business leaders?

We can help you do just that.
Tell a friend or business partner about the membership benefits of the GBC.

gbc.org • (410) 727-2820

Regional business leaders creating a better tomorrow...today.
We are the University of Maryland, Baltimore.

We are UMB.

UMB loves Baltimore. The University confers
the majority of health care, human services,
and law professional degrees in Maryland each
year. An anchor institution in Baltimore, UMB
also reaches out to its neighbors — the schools
and residents of West Baltimore. We provide
more than 2 million hours of community
service annually, enhancing health, education,
employment, and economic development.
A Port Working For You

127,000 jobs are linked to activities from the Port of Baltimore including 13,650 direct jobs generated at the Port. These include well-paying jobs with trucking companies, cargo handlers, railroads, manufacturers, pilots, and ocean carriers. Other positions like teachers, retail, and mechanics are supported by a healthy and vibrant Port.

The Port annually generates about:

- Nearly $3 billion in personal wages and salary
- More than $310 million in state and local taxes

1-800-638-7519 marylandports.com twitter.com/portofbalt

Governor Larry Hogan MDOT Secretary Pete K. Rahn MPA Executive Director James J. White
Greater Baltimore Committee  
AT A GLANCE

GBC’s Core Pillars for a Competitive Business Environment

➤ **Government leadership that unites with businesses as a partner.** Maryland leaders must consider the private sector as a partner, not an adversary, and develop a strategic plan for job creation and growth.

➤ **Workforce that is highly educated and meets Maryland’s business needs.** Maryland’s education institutions must cultivate a workforce suited to the specific needs of Maryland’s business sectors.

➤ **Regulatory policies that are streamlined, stable and predictable.** Maryland must project to businesses that its government regulatory policies are reasonable, relevant, free of surprises or redundancy and considerate of businesses’ sense of urgency.

➤ **Tax structure that is fair and competitive.** Maryland’s tax policy must be perceived by businesses as being competitive and devoid of elements that unreasonably target specific businesses or business sectors.

➤ **Competitive costs of doing business.** Public policies must reflect a government predisposition to nurture business growth and to avoid imposing additional overhead upon the business sector.

➤ **Superior transportation infrastructure with reliable funding mechanisms.** Well-funded and maintained transportation infrastructure is an essential prerequisite for business growth.

➤ **Strategic and effective state investments in business growth.** Investments should include competitive and effective tax credits, incentives and tactical initiatives to nurture private investment.

➤ **Business marketing strategy that is aggressive, coordinated, long-term, and well-funded.** Competitive states invest in comprehensive communication and promotion of business strengths to internal and national audiences.
Greater Baltimore—Baltimore City and the five surrounding counties (Anne Arundel, Baltimore, Carroll, Harford and Howard counties)—will be recognized as a leader in the global economy.

**GBC Mission**

The mission of the Greater Baltimore Committee is to improve the business climate of the Greater Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect the region’s competitiveness and viability.
Regions, not individual jurisdictions, are the primary economic competitors in the global economy. Successful regions are characterized by healthy and viable core areas, while regions with declining core areas do not perform as well.

The synergy among central cities and the jurisdictions around them is critical to a region’s success. A thriving urban area energizes a region and serves as a catalyst for economic and cultural growth. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region.

GBC’s Regional Perspective

Regional business leaders creating a better tomorrow . . . today.
Since its founding in 1955, the GBC has sought to apply private sector leadership and resources to improve the region by identifying issues that are crucial to the region’s business growth and by playing an influential role in developing strategies and implementing action to create change. Opportunities abound for GBC members to expand their perspectives, build relationships and influence the business climate.

Through the GBC, members work with officials at the highest levels of state and local government as well as business leaders who are shaping the future of Central Maryland. Members lead by serving on committees that address issues of economic development, bioscience, education and workforce, health care, technology and innovation, and transportation.

The GBC provides members with a broad range of information through its electronic and print publications, including:

- **GBC Leader.** GBC’s twice-monthly, members-only e-newsletter provides GBC members with news about business climate issues, GBC events, committee information and member news.

- **GBC State House Update.** A members-only e-newsletter reporting on key issues and developments in the Maryland General Assembly. Published weekly during the legislative session from January–April and periodically during the interim.

- **E-mail Advisories.** The GBC issues e-mail advisories to members providing instant updates, breaking news and GBC event information.

- **Membership Directory.** This members-only print and electronic directory is the Who’s Who of the region’s business and civic leaders.

- **Greater Baltimore State of the Region Report.** An initiative of the Greater Baltimore Committee and Baltimore Metropolitan Council, this publication examines the relative health and economic performance of the Baltimore region as compared to competing economies throughout the United States. It is produced every three years.

- **GBC on the Web.** The GBC’s most comprehensive member communication medium, www.gbc.org, features timely GBC news, member news, a calendar of events, committee information, an online business guide and easily accessible information on GBC initiatives.

- **GBC on Social Media.** Follow the GBC on Facebook, Twitter (@GBCorg), and YouTube.

- **GBC commentaries.** GBC President and CEO Donald C. Fry’s commentaries on public policy and business climate issues are featured Fridays on www.centermaryland.org, every third Friday in The Daily Record, and monthly on 88.1 WYPR Radio.
Greater Baltimore Committee

COMMITTEES

Bioscience Committee
The GBC Bioscience Committee works directly with the industry to identify and advocate for policy initiatives that would spur industry growth. The committee is working with the MedTech sector to identify gaps in resources and help that sector of the bio community thrive.
Chair: David Block, M.D., MBA, CEO of Gliknik
Staff: Liz Pettengill
(410) 727-2820 x 41

Economic Development Committee
The Economic Development Committee reviews and analyzes significant real estate developments and urban design initiatives in our region. The committee makes recommendations and suggests policies that will serve as catalysts for better communities, economic growth and job creation.
Chair: Caroline Moore
CEO of Ekistics, LLC
Staff: Sara Garbarino
(410) 727-2820 x 29

Education and Workforce Committee
This committee reviews and explores innovative approaches to further enhance the quality of academic enrichment available to the region’s youth and workforce training opportunities for citizens of all ages. The committee develops policy positions to advocate at the local and state levels for reform in the public school and higher education systems, and explores initiatives that enhance the quality of workforce for a more productive region.
Chair: Tina M. Bjarekull, President, MICUA
Staff: Shaina Hernandez
(410) 727-2820 x 38

Health Care Committee
The Health Care Committee looks at specific issues that impact workforce health. This year the committee completed its second year of a successful partnership with the American Diabetes Association in the CEOs Stopping Diabetes Initiative. The committee is also offering training to employers in behavioral health.
Chair: Skip Counselman,
Chairman and CEO of RCM&D
Staff: Liz Pettengill
(410) 727-2820 x 41

Innovation and Technology Committee
The Innovation and Technology Committee is constructing a private sector work plan to move Baltimore toward becoming a smart city. The committee also serves as a public policy advocate on emerging technology issues.
Chair: Craig Bandes,
CEO of Pixelligent
Staff: Liz Pettengill
(410) 727-2820 x 41

Transportation and Mobility Committee
The Transportation and Mobility Committee works on projects and public policy issues at the state and national levels that relate to the funding and development of superior roads, bridges, transit, port, airport and other transportation infrastructure in the Baltimore region and Maryland.
Chair: Ken Goon, Senior Director, Transportation Planning, RK&K Engineers
Staff: Robert Hellauer
(410) 727-2820 x 40
### Regional Business Advisory Councils

Regions, not individual jurisdictions, are the primary economic competitors in the global economy. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region. With that in mind, the GBC developed three regional business advisory councils in Baltimore, Harford, and Howard counties.

The councils meet to discuss specific issues that may be hindering business growth and quality of life. Each council monitors changes in legislation that affect their business or region and develops policy statements for the GBC to use to advocate on behalf of the business community to local and state legislators. In addition, the councils serve as a source of emerging ideas or projects for the GBC.

Some of the past or current issues the councils are focusing on include: working with defense contractors, Aberdeen Proving Ground, and other Harford County associations on promoting the need for better public transportation, completion of a hospitality and tourism related study titled the Harford County Destination Market Study, workforce development, taxation and regulation, and public safety.

Through the councils, each of the specified counties is well represented and is able to keep the business community aware of issues in their jurisdiction. The councils also provide tremendous value with regards to gaining access to key decision makers.
Baltimore County Business Advisory Council

The Baltimore County Business Advisory Council is made up of Baltimore County businesses; however, it is open to all GBC members regardless of their location. It is currently comprised of a variety of industries including banking, communications/public relations, education, engineering, retail, and real estate. All members are at the senior level/executive management level in their company.

This committee is chaired by John B. Chessare, M.D., M.P.H., F.A.C.H.E., President and Chief Executive Officer of the Greater Baltimore Medical Center (GBMC) HealthCare system, which includes GBMC, a 270-bed acute care not-for-profit hospital, as well as a group of multi-specialty physician practices across the region.

In the past year, key focus areas have included:

- Baltimore County transportation projects; including funding, process and timelines for upcoming projects.
- Monitoring status or steps towards revitalizing Sparrows Point.
- Monitoring mega economic workforce trends and regional demands.
- How to make Baltimore County and the State of Maryland more competitive.

Harford County Business Advisory Council

The Harford County Business Advisory Council is primarily made up of Harford County businesses; however, it is open to all GBC members regardless of their location. It is currently comprised of a number of different industries; including defense, legal, hospitality, real estate, education, etc. All members are at the senior level/executive management level in their company.

This committee is chaired by Craig A. Ward, senior adviser of Frederick Ward Associates in Bel Air. Frederick Ward Associates provides architecture, engineering, planning and surveying services in the mid-Atlantic region.

In the past year, key focus areas have included:

- Harford County transportation needs; including, entrance/exit of Aberdeen Proving Ground and other major thoroughfares.
- Higher education offerings in Harford County, future educational demands, and partnering with other in state institutions.
- Engagement/advocacy of the business community of public safety as a business issue; specifically, dealing with addiction and mental health treatment.
- How to make Harford County and the State of Maryland more competitive.

Howard County Business Advisory Council

The Howard County Business Advisory Council is primarily made up of Howard County businesses; however, it is open to all GBC members regardless of their location. It is currently comprised of a number of different industries; including technology, engineering, legal affairs, real estate, and education. All members are at the senior level/executive management level in their company.

Key focus areas have included:

- Monitoring the status of downtown Columbia revitalization.
- Researching and exploring the regulatory process in the State of Maryland; including how business can work collaboratively with government in developing regulations.
- Education on Howard County’s annual budget; including reviewing the various revenue sources and how each dollar is spent in the county.
- How to make Howard County and the State of Maryland more competitive.
IN FOCUS

Exporting to the Global Economy: Baltimore Metro Export Market Assessment

In an effort to help the region diversify and strengthen its economy, the Greater Baltimore Committee is co-leading the development of a strategy to help businesses expand their market reach through export opportunities under the umbrella of the Global Cities Initiative (GCI). A joint project of the Brookings Institution and JPMorgan Chase, this initiative helps business and civic leaders grow their metropolitan economies by strengthening international connections and competitiveness. A market assessment of the Baltimore metro area conducted by the GBC and its partners found the area faces some challenges, but also has strong opportunities to expand exporting activities to drive economic growth and jobs. Read the Report: www.gbc.org.

The Region’s Exports

**Top industries for exports**

- Education
- Healthcare
- Tourism
- Information Technology
- Manufacturing

**58,984 total supported jobs from all sectors**

**Top Current Export Markets***

- Europe
- Asia
- Canada

**Top Exported Items**

- Aircraft Products
- Precision Instruments
- R&D Services

**Top Reasons Companies Export to Certain Markets***

- Company or contact in foreign country selected the company
- Direct sales opportunities
- Prior relationships

Export Challenges Facing Baltimore Businesses

**Key Obstacles to Exporting***

- Transportation Costs: 42%
- Customs Clearance: 33%
- Knowledge of Foreign Markets: 33%
- U.S. Export Control Laws, Reg. Compliance, Licensing, Inspections, Tariffs: 31%
- Foreign Gov. Regs. and Policies: 25%

**Top Reasons Companies Do Not Export***

1. Product or service cannot be exported
2. Enough business from local, state and regional markets
3. Unaware which products or services can be exported

*The Greater Baltimore Metro Export Plan Business Survey was conducted from May 5–May 29, 2015. The survey was distributed to a list of regional business contacts from all industries and across all jurisdictions in the region. Infographics source: Exporting to the Global Economy, Global Cities Initiative
Public Policy Advocacy

The Greater Baltimore Committee will continue to serve as a voice of the business community. Maintaining a strong advocacy presence in the State House and among county governments, the GBC fights to ensure that business interests are considered by our elected leaders. By articulating the core principles of economic growth and job creation that were created in the GBC’s “Gaining a Competitive Edge” report we fight to ensure that legislative proposals are consistent with economic growth and job creation efforts, including a fair tax structure, a balanced regulatory structure, and programs to promote entrepreneurship and innovation.

Global Cities Initiative

In an effort to help the region diversify and strengthen its economy, the Greater Baltimore Committee is co-leading the development of a strategy to help businesses expand their market reach through export opportunities under the umbrella of the Global Cities Initiative (GCI). A joint project of the Brookings Institution and JPMorgan Chase, this initiative helps business and civic leaders grow their metropolitan economies by strengthening international connections and competitiveness.

Coalition for a Second Chance

Through the newly formed Coalition for a Second Chance, the GBC is bringing together stakeholders from around the Baltimore region to improve outcomes for citizens returning to society after serving time in prison. The Coalition will study issues such as employer education, workforce training, and public sector engagement. It will also develop a blueprint for future advocacy and program implementation.

Competitiveness

The Greater Baltimore Committee will continue to advocate strengthening competitiveness to enhance economic growth and job creation in Maryland and the Baltimore region, including leveraging state funding to grow emerging industries, advocating smart investments in infrastructure, fostering entrepreneurship, developing an educated and trained workforce, and ensuring a culture supportive of business innovation.

Bridging the Gap

The GBC’s Bridging the Gap initiative is committed to helping minority and women-owned companies succeed and thrive. Building on the 2015 launch of the Bridging the Gap Academy, a business accelerator for minority and women-owned firms, additional cohorts in the academy will be rolled out. The program will also focus on urging Baltimore metro area companies to increase their purchasing levels with minority and women-owned businesses and developing a portal to match minority and women-owned firms with more opportunities.

Transportation

The GBC is committed to advocating for the development of a comprehensive, balanced, and efficient regional transportation system that assures increased workforce mobility and the efficient movement of goods and services. Transportation solutions must focus on improving transit access to jobs, encouraging solutions to address traffic congestion and supporting planned improvements to the area’s seaport and airport facilities.
2015 Mayor’s Business Recognition Awards

Fourteen Baltimore businesses were honored by Mayor Stephanie Rawlings-Blake as winners of the 2015 Mayor’s Business Recognition Awards. The annual awards event is presented by the Mayor’s Office, the GBC and the Baltimore Development Corporation. The companies recognized are:

- Arris, a Design Studio, Inc.
- Catholic Charities
- Comcast
- Constellation, an Exelon Company
- FutureCare Health and Management
- Harbor BankShares Corporation
- Legg Mason Global Asset Management
- Long and Foster Real Estate, Inc.
- Manna Café
- Pricewaterhouse Coopers
- RSM
- Tochterman’s Fishing Tackle
- Transamerica
- Wells Fargo Bank

2015 Bridging the Gap Awards

The GBC Bridging the Gap Achievement Awards honor minority and women-owned firms for achievement and others for their efforts to strengthen minority business development. Eight Baltimore-area companies were named winners in 2015:

**Minority or women-owned business for outstanding achievement**
- Carson Research Consulting
- OGS Order Green Supply LLC
- Symphony Placements
- The Medical Home Development Group

**Successful partnerships and strategic alliances**
- Alban CAT and eSai LLC

**President’s Award**
- Johns Hopkins University and Johns Hopkins Medicine

Also honored as Bridging the Gap Award finalists were: Diva by Cindy; IMT Architecture and Design; JLN Construction; Learning Everywhere; On Demand Labor; PRM Consulting; and SRS, LLC.
Regional Visionary Awards

The Regional Visionary Award honors individuals who have significantly contributed to the betterment of the Greater Baltimore region. The award has been presented to political, education and business leaders for their vision and roles in improving the region.

At the 2015 GBC Annual Meeting, the Regional Visionary Award was presented to Doreen Bolger, the director of the Baltimore Museum of Art.

Regional Visionary Award honorees since 1997 are

<table>
<thead>
<tr>
<th>Year</th>
<th>Honoree(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>Doreen Bolger</td>
</tr>
<tr>
<td>2014</td>
<td>Michael Busch, William “Brit” Kirwan</td>
</tr>
<tr>
<td>2013</td>
<td>Jan Houbolt</td>
</tr>
<tr>
<td>2012</td>
<td>Freeman A. Hrabowski</td>
</tr>
<tr>
<td>2011</td>
<td>Ken Ulman</td>
</tr>
<tr>
<td>2010</td>
<td>Willard Hackerman</td>
</tr>
<tr>
<td>2009</td>
<td>Baltimore Ravens</td>
</tr>
<tr>
<td>2008</td>
<td>Anthony Brown</td>
</tr>
<tr>
<td>2007</td>
<td>Martin O’Malley</td>
</tr>
<tr>
<td>2006</td>
<td>Raymond A. Mason, George A. Roche</td>
</tr>
<tr>
<td>2004</td>
<td>Dr. David J. Ramsay</td>
</tr>
<tr>
<td>2002</td>
<td>Calvin W. Burnett, James D. Tschechtelin, H. Mebane Turner</td>
</tr>
<tr>
<td>2001</td>
<td>William K. Hellmann</td>
</tr>
<tr>
<td>1999</td>
<td>Frank P. Bramble</td>
</tr>
</tbody>
</table>

Howard “Pete” Rawlings Courage in Public Service Awards

The Howard “Pete” Rawlings Award, presented occasionally but not annually, honors public officials who demonstrate exceptional courage while serving in elected or appointed public office. In 2015, the award was presented to U.S. Senator Barbara Mikulski.

- 2015 U.S. Senator Barbara Mikulski
- 2010 Frederick Bealefeld
- 2009 Dr. Andres Alonso
- 2006 Paul S. Sarbanes

Walter Sondheim Public Service Awards

The Walter Sondheim Public Service Award is presented to individuals, other than elected officials, who make outstanding contributions to our community without seeking recognition or accolades. Since 2007, the GBC has bestowed awards occasionally but not annually to:

- 2014 Fred Lazarus, Bob Bogomolny
- 2013 Joe Jones
- 2008 Eddie Brown, Sylvia Brown
- 2007 Sally J. Michel
Photos from the 2015 GBC Annual Meeting:
Year in Photos

2015 Legislative Forum

2015 Transportation Summit and Economic Outlook Conference
Year in Photos

The Power of Diversity

Bridging the Gap Academy

2015 Cocktail Reception with the Orioles
Year in Photos

U.S. Treasury Secretary Jacob J. Lew

Hire One Youth Press Conference

Business Mixers

Meet the Moguls Speaker Series
key findings about opportunities to expand that market. The Baltimore region plans to issue a final Global Cities Initiative report, including a strategy for expanding the region’s exports in 2016. Learn more at www.gbc.org.

Bridging the Gap Academy

The GBC announced the creation of the new Bridging the Gap Academy, a business accelerator for minority and women-owned businesses. The academy launched in October 2015.

The academy has two levels—“Getting Started” and “Continuing Your Growth.” Each level features a robust four-week program to help business owners in the Greater Baltimore region. Business owners participate as a cohort and gain valuable knowledge from an array of talented instructors who will help them start or grow their business.

Started in 2003, Bridging the Gap was founded to work on interests related to minority and women-owned businesses. The goals are to: nurture the creation of legacy wealth among minority and women-owned businesses, communicate the business case for minority inclusion and development to the region’s larger business community and provide training opportunities and a match program that enhances capabilities within the minority and women-owned business community to enable successful participation in partnership opportunities.

Learn more at www.gbc.org.

Red Line

The GBC continued its advocacy efforts as the leading champion for construction of the 14.1-mile east-west light rail Red Line from Woodlawn through downtown Baltimore to the Johns Hopkins Bayview Medical Center.

In June 2015 Governor Larry Hogan cancelled the Red Line when he announced that he would not fund the project.

The Red Line would have transformed the region’s fragmented north-south rail transit lines that do not connect with each other into an integrated, connected system to provide easy transit access to thousands of jobs in the region.

The GBC championed the Red Line for 14 years. The light rail project had been a major economic growth and transportation agenda item of the GBC’s since 2002.

Innovation Partners Coalition

Ten large companies seeking to learn about innovation products and services met with 19 young companies in June 2015 at the 2nd Annual Innovation Partners Coalition meeting, a consortium of tech councils and organizations promoting partnerships between large and small tech companies.

The event was a joint project of the GBC, Howard Tech Council, the Tech Council of Maryland, Carroll Tech Council, Dreamit Ventures, the Economic Alliance of Greater Baltimore, Northeastern Maryland Tech Council and the Technology Development Corporation of Maryland (TEDCO).

Follow-up meetings to continue partnership discussions have taken place.

The Innovation Partners Coalition was recognized by The Daily Record in 2015 for its Innovator of the Year Award.
Boost for Baltimore Restaurants

The GBC organized the “Boost for Baltimore Restaurants” campaign in July 2015 as a way for the GBC Board of Directors and the membership to provide an easy and fun way to provide a needed financial shot in the arm to the city’s restaurant industry, which had some tough weeks following the civil unrest in late April and the ensuing curfew.

About half of the GBC Board of Directors and an additional 75 member companies participated, engaging about 1,000 of their employees for lunch or dinner on one specific day.

Baltimore Business Recovery Fund

With overwhelming support from member companies, the GBC raised nearly $203,000 for the Baltimore Development Corporation’s Baltimore Business Recovery Fund at the GBC’s Annual Meeting in May 2015. The fund was created to provide assistance to businesses in the communities affected by the unrest in the spring.

More than 65 businesses pledged $152,990 at the event. The GBC contributed $50,000 to the fund.

The business community’s support of the recovery fund underscores the GBC’s message of collaboration following the unrest and the theme of the 60th Anniversary Annual Meeting—“A Time for Leadership . . . Then and Now.”

Opportunity Collaborative

The GBC is a partner in the Opportunity Collaborative, the consortium charged with developing a Regional Plan for Sustainable Development for Greater Baltimore. The Collaborative’s members include local and state government, nonprofit and university partners. The GBC’s Robert Hellauer, Director of Regional Transportation and Federal Government Affairs, is a member of the steering committee. The plan, which was released in June 2015, will help the Baltimore region coordinate investments in housing, transportation and workforce development to lower transportation costs for families, create cleaner and safer communities and increase educational and employment opportunities throughout the region.

Hire One Youth

For the fourth year, Baltimore Mayor Stephanie Rawlings-Blake and GBC President and CEO Donald C. Fry partnered with city businesses to generate private-sector job opportunities for the city’s youth through the Hire One Youth program, part of the city’s larger YouthWorks summer jobs initiative.

In June 2015 the mayor announced that enough funds had been raised and summer job placements had been secured for the 8,000 Baltimore youths who registered for YouthWorks, Baltimore’s summer jobs program for youths ages 14 to 21, and Hire One Youth, the private-sector component of Baltimore City’s YouthWorks summer jobs program. Its participants are ages 16 to 21.

Fry serves as chairman of Hire One Youth.

CEOs Stopping Diabetes

In 2014 the GBC’s Health Care Committee formed an exclusive partnership with the American Diabetes Association’s Maryland Chapter in a year-long pilot program “CEOs Stopping Diabetes.” Data has shown that when CEO’s personally lead corporate wellness programs the results improve dramatically in terms of compliance.

The GBC recruited six of its CEOs to take part in this program. Each CEO was encouraged to initiate and lead his or her own programs to promote corporate wellness. The GBC partnered with the association for its second year of the initiative. The executives who participated in 2015: John E. Howl, CEO, Broadmead; Pat Isaac, CEO, Capital Services; Todd Marks, CEO, Mindgrub Technologies LLC; Jay S. Ridder, Office Managing Partner, Ernst & Young; Brian White, President, Northwest Hospital and Senior Vice President, LifeBridge Health; and Ellen Yankellow, President and CEO, Correct Rx Pharmacy Services.
**LEGISLATIVE ADVOCACY**

### 2015 Maryland General Assembly Session

Despite broad and vocal support from angel investors, the entrepreneurial community, higher education, and the business community during the 2015 legislative session, the GBC’s signature initiative—the creation of an Angel Investor Tax Credit—did not pass the General Assembly. After two successful hearings in which panels of experts presented evidence showing a correlation between angel tax credits and entrepreneurial growth and success, the bill did not receive a vote in either the House or Senate committees. This initiative will again be a GBC priority for the 2016 legislative session.

During the session the GBC successfully lobbied against policies that would have had a significant negative impact on the business community, including a minimum wage increase in Baltimore City and requiring combined reporting for business tax purposes. The GBC strongly opposed numerous attempts to reduce funding for the state’s Transportation Trust Fund by eliminating the indexing provision of the gasoline tax and increasing the local share of highway user revenues. Only minimal changes to the way the state’s gasoline tax is collected were passed by the legislature.

The GBC also advocated against proposed bans on hydraulic fracturing, or “fracking” of the Marcellus Shale in Western Maryland. Many bills were introduced that sought to restrict or prohibit fracking activities in the state and the majority were unsuccessful. One bill did pass preventing fracking activities for two years. This legislation creates certainty as to the timetable for future legal fracking operations.

### EVENTS

**Maryland General Assembly Legislative Forum**

*January 26, 2015*

Delegates Kathy Szeliga, Minority Whip of the Maryland House of Delegates, Delegate Adrienne A. Jones, Speaker Pro Tem of the Maryland House of Delegates, and Senator Catherine E. Pugh, Majority Leader of the Senate of Maryland, spoke at the Greater Baltimore Committee's 2015 Maryland General Assembly Legislative Forum. These three high-ranking Maryland legislators told the more than 350 Maryland business leaders who attended that the spirit of bipartisanship is alive and well in Annapolis and discussed Governor Larry Hogan’s proposed budget and top priorities for the 2015 Maryland General Assembly legislative session.

**Cocktail Reception with the Orioles**

*April 9, 2015*

At the GBC’s Cocktail Reception with the Orioles, more than 500 attendees were able to have their pictures taken with and autographs signed by current Orioles players, including Adam Jones, Chris Tillman and Ryan Flaherty while enjoying hors d’oeuvres and cocktails. First begun in the 1980s as the GBC’s Lunch with the Orioles, the event provides GBC members and guests an opportunity to closely interact with Baltimore’s “Boys of Summer.”

**Annual Meeting**

*May 11, 2015*

Eleven new board members were elected at the GBC’s 2015 Annual Meeting: Gary Attman, FutureCare Health & Management; Robert Caret, University System of Maryland; Sam DiPaola, SunTrust Maryland; Guy Filippelli, Red Owl Analytics; J. Howard Henderson, Greater Baltimore Urban League; Archbishop William E. Lori, Archdiocese of Baltimore; Thomas Mullen, Mercy Health Services, Inc.; Neil Melzter, LifeBridge Health; Rev. Frank Reid, Bethel A.M.E. Church; Kurt Schmoke, University of Baltimore and Mary Ann Scully, Howard Bank.

At the 2015 GBC Annual Meeting, the Regional Visionary Award was presented to Doreen Bolger, director of the Baltimore Museum of Art, and the Howard “Pete” Rawlings Courage in Public Service Award to U.S. Senator Barbara Mikulski.
**Transportation Summit**  
*September 28, 2015*

United States Senator Ben Cardin said that traffic congestion is so bad in the Baltimore-Washington, D.C. region that people are avoiding the area.

Cardin was the keynote speaker at the Greater Baltimore Committee’s annual Transportation Summit. The event focused on “What’s Next—How Do We Move Forward with America’s Infrastructure?”

The Transportation Summit also featured panelists Jack Schenendorf, former chief of staff for the Committee on Transportation and Infrastructure of the United States House of Representatives; Kathryn Ruffalo, former senior adviser to the United States Senate Environment and Public Works Committee; Kellie Mejdrich, a reporter for *CQ Roll Call*; and Jennifer Scholtes, a reporter for *POLITICO Pro*.

**Bridging the Gap Awards**  
*November 12, 2015*

The GBC’s Bridging the Gap Awards honored minority and women-owned businesses for outstanding achievement, as well as majority-owned businesses or individual executives who have shown leadership in the area of inclusive business practices.

The awards were presented November 12 during ceremonies honoring minority and women-owned firms for business achievement and others for their efforts to strengthen minority business development.

Eight Baltimore-area companies were named winners of the Greater Baltimore Committee’s 12th Annual Bridging the Gap Achievement Awards.

The four award categories are: achievement by a minority or women-owned business; majority-owned business demonstrating inclusive business practices; partnerships and strategic alliances; and the President's Award for exceptional advocacy.

The awards program is part of Bridging the Gap, a minority business development initiative of the Greater Baltimore Committee.

Bridging the Gap award finalists and winners were selected from among nominations submitted by businesses, civic organizations, employees, customers, elected officials and government agencies.

Winners of the 2015 Bridging the Gap Awards were:
- Minority or women-owned business for outstanding achievement—Carson Research Consulting; OGS Order Green Supply LLC; Symphony Placements, and The Medical Home Development Group.
- Majority-owned business or business leaders demonstrating inclusive business practices—Horseshoe Casino Baltimore.
- Successful partnerships and strategic alliances—Alban CAT and eSai LLC.
- President’s Award—Johns Hopkins University and Johns Hopkins Medicine.

Also honored as Bridging the Gap Award finalists were Diva by Cindy; IMT Architecture and Design; JLN Construction; Learning Everywhere; On Demand Labor; PRM Consulting; and SRS, LLC.

**Economic Outlook**  
*October 19, 2015*

The GBC and four partners released an export market assessment, a critical step in its development of a regional export strategy that will outline specific steps local business, civic, and government leaders can take to increase their export activity and grow global engagement, at the GBC’s Economic Outlook Conference.

This strategy is part of the Baltimore region’s participation in the Global Cities Initiative, a joint project of the Brookings Institution and JPMorgan Chase. The market assessment evaluates the region’s current export economy and its potential for growth.

At the conference Marek Gootman, Fellow and Director, Strategic Partnerships and Global Initiatives for the Brookings Institution and Donald C. Fry, President and CEO of the GBC, discussed how the Greater Baltimore region can expand and improve export activities to stay competitive in today’s global economy. Richard E. Cripps, CFA, Chief Investment Officer for Stifel, made projections for the Maryland and regional economies.

**Mayor’s Business Recognition Awards 2015**  
*December 1, 2015*

The annual Mayor’s Business Recognition Awards honors deserving companies that have engaged in specific activities or projects that have significantly benefited the Baltimore community and are outside of the business’s regular mission or day-to-day work or activities.

Winners of the 2015 Mayor’s Business Recognition Awards are: Arris, a Design Studio, Inc.; Catholic Charities; Comcast; Constellation, an Exelon Company; FutureCare Health and Management; Harbor BankShares Corporation; Legg Mason Global Asset Management; Long and Foster Real Estate, Inc.; Manna Café; Pricewaterhouse Coopers; RSM; Tochterman’s Fishing Tackle; Transamerica; and Wells Fargo Bank.

The annual awards event is presented by the Mayor’s Office, the GBC and the Baltimore Development Corporation.
Accounting
Abrams, Foster, Nole & Williams, P.A.
CohnReznick LLP
Deloitte & Touche LLP
Ellin & Tucker, Chartered
Ernst & Young LLP
Gorfine, Schiller, & Gardyn, P.A.
KPMG LLP
MKS&H
PricewaterhouseCoopers LLP
RSM
SB & Company, LLC
Weyrich, Cronin, & Sorra, Chartered

Advertising/Marketing/Public Relations
Comcast Spotlight
D3 Corp
The Daily Record
Feats, Inc.
GKV Communications
Image Engineering
IMRE
Kearney O’Doherty Public Affairs, LLC
R2integrated–Digital Marketing & Technology
Sandy Hillman Communications
Sarah Rose Public Relations
TBC, Inc.
Weber Shandwick

Aerospace & Electronic Systems
Honeywell
Northrop Grumman Corp.

Architecture & Design
Ayers Saint Gross, Inc.
BCT Architects
Cho Benn Holback & Associates
Design Collective, Inc.
Frederick Ward Associates, Inc.
Gaudreau, Inc.
Hord Coplan Macht, Inc.
Living Design Lab
Marks, Thomas Architects
Mimar Architects & Engineers

Biotechnology
BioTechnical Institute of Maryland, Inc.
Cerecor
Gilknik Inc.
IMET
Key Technologies Inc.
SoBran, Inc.
Vasoptic Medical Inc.

Colleges & Universities
Anne Arundel Community College
Baltimore City Community College
Capitol Technology University

Greater Baltimore Committee BUSINESS GUIDE

The Community College of Baltimore County
Coppin State University
Harford Community College
Howard Community College
Johns Hopkins University
Loyola University Maryland
McDaniel College
Morgan State University
Notre Dame of Maryland University
Stevenson University
Towson University
University of Baltimore
University of Maryland
University College
University of Maryland, Baltimore
University of Maryland, Baltimore County—An Honors University in Maryland
University of Maryland, College Park
University System of Maryland

Consultancy
Asset Strategy Consultants
BI, LLC
Blue Heron Environmental Services
Bolton Partners, Inc.
The Chapman Group
Hickory Ridge Group
M.L. Whelley Consulting, LLC
Martin-Lauer Associates, LLC
Redstart Creative
Sage Policy Group, Inc.
Synthesis Incorporated
Think Systems, Inc.

Economic Development
Baltimore Development Corporation
Carroll County Economic Development
Chesapeake Science and Security Corridor Consortium (CSSC)
Economic Alliance of Greater Baltimore
Harford County Office of Economic Development
Howard Tech Council
Maryland Economic Development Association (MEDA)
Maryland Economic Development Corp. (MEDCO)
Maryland Technology Development Corp. (TEDCO)
Mayor’s Office of Employment Development (MOED)

Educational Services & Programs
Baltimore Curriculum Project
CollegeBound Foundation
Enoch Pratt Free Library
ESF Camps at Gilman School Fund for Education Excellence
Laureate Education, Inc.
Network for Teaching Entrepreneurship

Economic Development

The Whiting-Turner Contracting Company
Whitney Bailey Cox & Magnani, LLC (WBCM)

Banking
Atlantic Financial Federal Credit Union
Bank of America
BayBank
BB&T Corporation
Federal Reserve Bank of Richmond
The Harbor Bank of Maryland
Howard Bank
M&T Bank
MECU of Baltimore, Inc.
PNC
State Employees Credit Union (SECU)
SunTrust Bank, Maryland
Wells Fargo Bank, N.A.

Consultancy

Asset Strategy Consultants
BI, LLC
Blue Heron Environmental Services
Bolton Partners, Inc.
The Chapman Group
Hickory Ridge Group
M.L. Whelley Consulting, LLC
Martin-Lauer Associates, LLC
Redstart Creative
Sage Policy Group, Inc.
Synthesis Incorporated
Think Systems, Inc.

Economic Development

Baltimore Development Corporation
Carroll County Economic Development
Chesapeake Science and Security Corridor Consortium (CSSC)
Economic Alliance of Greater Baltimore
Harford County Office of Economic Development
Howard Tech Council
Maryland Economic Development Association (MEDA)
Maryland Economic Development Corp. (MEDCO)
Maryland Technology Development Corp. (TEDCO)
Mayor’s Office of Employment Development (MOED)

Educational Services & Programs

Baltimore Curriculum Project
CollegeBound Foundation
Enoch Pratt Free Library
ESF Camps at Gilman School Fund for Education Excellence
Laureate Education, Inc.
Network for Teaching Entrepreneurship

Economic Development

The Whiting-Turner Contracting Company
Whitney Bailey Cox & Magnani, LLC (WBCM)

Construction/Contracting/Engineering
Banks Contracting Company, Inc.
Bowman Construction
C&S Jones Group LLC
DBA CSJL
CH2M HILL, Inc.
Cianbro Corporation
CLG Construction Services, LLC
CNA, Inc.
Gilbane Building Company
HMC, Inc.
JMT, Inc.
KCI Technologies, Inc.
M. Luis Construction
Mahogany, Inc.
McKissack & McKissack
P. Flanigan & Sons
Parsons Brinckerhoff
Pennoni Associates Inc.
RK&K
RMF Engineering, Inc.
Southway Builders, Inc.

Greater Baltimore Committee BUSINESS GUIDE

Accounting
Abrams, Foster, Nole & Williams, P.A.
CohnReznick LLP
Deloitte & Touche LLP
Ellin & Tucker, Chartered
Ernst & Young LLP
Gorfine, Schiller, & Gardyn, P.A.
KPMG LLP
MKS&H
PricewaterhouseCoopers LLP
RSM
SB & Company, LLC
Weyrich, Cronin, & Sorra, Chartered

Advertising/Marketing/Public Relations
Comcast Spotlight
D3 Corp
The Daily Record
Feats, Inc.
GKV Communications
Image Engineering
IMRE
Kearney O’Doherty Public Affairs, LLC
R2integrated–Digital Marketing & Technology
Sandy Hillman Communications
Sarah Rose Public Relations
TBC, Inc.
Weber Shandwick

Aerospace & Electronic Systems
Honeywell
Northrop Grumman Corp.

Architecture & Design
Ayers Saint Gross, Inc.
BCT Architects
Cho Benn Holback & Associates
Design Collective, Inc.
Frederick Ward Associates, Inc.
Gaudreau, Inc.
Hord Coplan Macht, Inc.
Living Design Lab
Marks, Thomas Architects
Mimar Architects & Engineers

Biotechnology
BioTechnical Institute of Maryland, Inc.
Cerecor
Gilknik Inc.
IMET
Key Technologies Inc.
SoBran, Inc.
Vasoptic Medical Inc.

Colleges & Universities
Anne Arundel Community College
Baltimore City Community College
Capitol Technology University

The Community College of Baltimore County
Coppin State University
Harford Community College
Howard Community College
Johns Hopkins University
Loyola University Maryland
McDaniel College
Morgan State University
Notre Dame of Maryland University
Stevenson University
Towson University
University of Baltimore
University of Maryland
University College
University of Maryland, Baltimore
University of Maryland, Baltimore County—An Honors University in Maryland
University of Maryland, College Park
University System of Maryland

Construction/Contracting/Engineering
Banks Contracting Company, Inc.
Bowman Construction
C&S Jones Group LLC
DBA CSJL
CH2M HILL, Inc.
Cianbro Corporation
CLG Construction Services, LLC
CNA, Inc.
Gilbane Building Company
HMC, Inc.
JMT, Inc.
KCI Technologies, Inc.
M. Luis Construction
Mahogany, Inc.
McKissack & McKissack
P. Flanigan & Sons
Parsons Brinckerhoff
Pennoni Associates Inc.
RK&K
RMF Engineering, Inc.
Southway Builders, Inc.

The Whiting-Turner Contracting Company
Whitney Bailey Cox & Magnani, LLC (WBCM)

Consultancy
Asset Strategy Consultants
BI, LLC
Blue Heron Environmental Services
Bolton Partners, Inc.
The Chapman Group
Hickory Ridge Group
M.L. Whelley Consulting, LLC
Martin-Lauer Associates, LLC
Redstart Creative
Sage Policy Group, Inc.
Synthesis Incorporated
Think Systems, Inc.

Economic Development
Baltimore Development Corporation
Carroll County Economic Development
Chesapeake Science and Security Corridor Consortium (CSSC)
Economic Alliance of Greater Baltimore
Harford County Office of Economic Development
Howard Tech Council
Maryland Economic Development Association (MEDA)
Maryland Economic Development Corp. (MEDCO)
Maryland Technology Development Corp. (TEDCO)
Mayor’s Office of Employment Development (MOED)

Educational Services & Programs
Baltimore Curriculum Project
CollegeBound Foundation
Enoch Pratt Free Library
ESF Camps at Gilman School Fund for Education Excellence
Laureate Education, Inc.
Network for Teaching Entrepreneurship
Outward Bound Baltimore
Chesapeake Bay
Playworks Maryland
Spilman Education Services LLC
UNCF—United Negro College Fund
Year Up

Finance & Investment
ABS Capital Partners
Benjamin F. Edwards & Co.
Brown Advisory
Camden Partners
The Kelly Group
Knollwood Investment Advisory
Legg Mason, Inc.
Morgan Stanley Smith Barney LLC
PSA Insurance and Financial Services
SC&H Group
Skye Asset Management LLC
Stifel
T. Rowe Price Group, Inc.
The Shelter Group
Tilton-Steele International Foundations
The Annie E. Casey Foundation
Associated Black Charities
Baltimore Community Foundation
Goldseker Foundation
Hippodrome Foundation, Inc.

Government
Battelle
Envirotest

Health Care & Hospitals
Ascension Health/St. Agnes Hospital
Bon Secours Baltimore Health System, Inc.
The Coordinating Center for FutureCare Health & Management Corporation
Greater Baltimore Medical Center
The IMAGE Center of Maryland
Johns Hopkins Health System
Kaiser Permanente
LifeBridge Health
Maryland Hospital Association
MedStar Health Inc.
Mercy Health Services, Inc.
Mt. Washington Pediatric Hospital
Respira Medical
Sinai Hospital of Baltimore
University of Maryland Medical System
VA Maryland Health Care System

Health Services & Programs
Ameritox, Ltd
Concentra, Inc.
CSA Medical, Inc.
DHC Supply
Health Care for the Homeless, Inc.
Kennedy Krieger Institute
Keswick MultiCare
Medical Home Development Group
Mosaic Community Services
P-B Health Home Care Agency, Inc.
Riverside Health, Inc.
Roland Park Place
Rospec Purchasing Services
Sheppard Pratt Health System
ValueOptions® Maryland

Hospitality
Baltimore Convention Center
The Center Club Centerplate
Charm City Concierge, Inc.
The Classic Catering People
Horseshoe Casino Baltimore
Mt. Washington Conference Center
Rusty Scupper

Hotels
Baltimore Harbor Hotel
Baltimore Marriott Waterfront Hotel
Best Western PLUS Hotel & Conference Center
Courtyard by Marriott Baltimore Downtown/Inner Harbor
Embassy Suites by Hilton—Baltimore Inner Harbor & The Grand
Hilton Baltimore
Hyatt Regency Baltimore Inner Harbor
Lord Baltimore Hotel
Marriott Baltimore Inner Harbor at Camden Yards
Renaissance Baltimore Harborplace Hotel

Information Technology
The ACI Group, Inc.
ADP—Automatic Data Processing, Inc.
All Network Systems, LLC
American Technology Services, Inc.
Audacious Inquiry, LLC
BITHGROUP Technologies, Inc. and BITHENERGY, LLC
Brown’s Communications Inc.
BTS Software Solutions
ComputerAid, Inc. (CAI)
CyberPoint International, LLC
Decisive Communications, Inc.
DST Systems
Fearless Solutions, LLC
General Dynamics Information Technology (GDIT)
IBM Corporation
Intelex Corporation
Lockheed Martin IS&GS—Civil Mind Over Machines, Inc.
Mindgrub Technologies LLC
RedOwl Analytics
Vision Technology Services LLC

Insurance
AAA Mid-Atlantic
The Baltimore Life Companies
CareFirst BlueCross BlueShield
Chesapeake Employers Insurance Company
Chubb Group of Insurance Companies
Cornerstone Financial, LLP

Legal Services
Alexander & Cleaver, P.A.
Ballard Spahr LLP
Brown Goldstein & Levy, LLP
DLA Piper
Duane Morris LLP
Funk & Bolton, P.A.
Gallagher Evelius & Jones LLP
Gordon Feinblatt LLC
Gorman & Williams
Harris Jones & Malone, LLC
Hogan Lovells US LLP
Kramon & Graham, P.A.
McGuireWoods LLP
Miles & Stockbridge P.C.
Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
Niles, Barton and Wilmer, LLP
Rosenberg Martin Greenberg, LLP
Saul Ewing LLP
Shapiro Sher Guinot & Sandler P.A.
Shawe & Rosenthal, LLP
Taylor & Ryan, LLC
Venable LLP
Weinstock, Friedman & Friedman, PA
Whiteford, Taylor & Preston L.L.P.

Outward Bound Baltimore
Chesapeake Bay
Playworks Maryland
Spilman Education Services LLC
UNCF—United Negro College Fund
Year Up

Finance & Investment
ABS Capital Partners
Benjamin F. Edwards & Co.
Brown Advisory
Camden Partners
The Kelly Group
Knollwood Investment Advisory
Legg Mason, Inc.
Morgan Stanley Smith Barney LLC
PSA Insurance and Financial Services
SC&H Group
Skye Asset Management LLC
Stifel
T. Rowe Price Group, Inc.
The Shelter Group
Tilton-Steele International Foundations
The Annie E. Casey Foundation
Associated Black Charities
Baltimore Community Foundation
Goldseker Foundation
Hippodrome Foundation, Inc.

Government
Battelle
Envirotest

Health Care & Hospitals
Ascension Health/St. Agnes Hospital
Bon Secours Baltimore Health System, Inc.
The Coordinating Center for FutureCare Health & Management Corporation
Greater Baltimore Medical Center
The IMAGE Center of Maryland
Johns Hopkins Health System
Kaiser Permanente
LifeBridge Health
Maryland Hospital Association
MedStar Health Inc.
Mercy Health Services, Inc.
Mt. Washington Pediatric Hospital
Respira Medical
Sinai Hospital of Baltimore
University of Maryland Medical System
VA Maryland Health Care System

Health Services & Programs
Ameritox, Ltd
Concentra, Inc.
CSA Medical, Inc.
DHC Supply
Health Care for the Homeless, Inc.
Kennedy Krieger Institute
Keswick MultiCare
Medical Home Development Group
Mosaic Community Services
P-B Health Home Care Agency, Inc.
Riverside Health, Inc.
Roland Park Place
Rospec Purchasing Services
Sheppard Pratt Health System
ValueOptions® Maryland

Hospitality
Baltimore Convention Center
The Center Club Centerplate
Charm City Concierge, Inc.
The Classic Catering People
Horseshoe Casino Baltimore
Mt. Washington Conference Center
Rusty Scupper

Hotels
Baltimore Harbor Hotel
Baltimore Marriott Waterfront Hotel
Best Western PLUS Hotel & Conference Center
Courtyard by Marriott Baltimore Downtown/Inner Harbor
Embassy Suites by Hilton—Baltimore Inner Harbor & The Grand
Hilton Baltimore
Hyatt Regency Baltimore Inner Harbor
Lord Baltimore Hotel
Marriott Baltimore Inner Harbor at Camden Yards
Renaissance Baltimore Harborplace Hotel

Information Technology
The ACI Group, Inc.
ADP—Automatic Data Processing, Inc.
All Network Systems, LLC
American Technology Services, Inc.
Audacious Inquiry, LLC
BITHGROUP Technologies, Inc. and BITHENERGY, LLC
Brown’s Communications Inc.
BTS Software Solutions
ComputerAid, Inc. (CAI)
CyberPoint International, LLC
Decisive Communications, Inc.
DST Systems
Fearless Solutions, LLC
General Dynamics Information Technology (GDIT)
IBM Corporation
Intelex Corporation
Lockheed Martin IS&GS—Civil Mind Over Machines, Inc.
Mindgrub Technologies LLC
RedOwl Analytics
Vision Technology Services LLC

Insurance
AAA Mid-Atlantic
The Baltimore Life Companies
CareFirst BlueCross BlueShield
Chesapeake Employers Insurance Company
Chubb Group of Insurance Companies
Cornerstone Financial, LLP

Legal Services
Alexander & Cleaver, P.A.
Ballard Spahr LLP
Brown Goldstein & Levy, LLP
DLA Piper
Duane Morris LLP
Funk & Bolton, P.A.
Gallagher Evelius & Jones LLP
Gordon Feinblatt LLC
Gorman & Williams
Harris Jones & Malone, LLC
Hogan Lovells US LLP
Kramon & Graham, P.A.
McGuireWoods LLP
Miles & Stockbridge P.C.
Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
Niles, Barton and Wilmer, LLP
Rosenberg Martin Greenberg, LLP
Saul Ewing LLP
Shapiro Sher Guinot & Sandler P.A.
Shawe & Rosenthal, LLP
Taylor & Ryan, LLC
Venable LLP
Weinstock, Friedman & Friedman, PA
Whiteford, Taylor & Preston L.L.P.
Building a Healthier Community

Greater Baltimore Committee

CareFirst is proud to partner with nonprofit organizations throughout our community to improve access to quality and affordable health care.

carefirstcommitment.com

Wilson Elser Moskowitz Edelman & Dicker LLP Womble Carlyle Sandridge & Rice, LLP

Manufacturing & Wholesale

Media

Museum & Performing Arts

Nonprofits
The Abell Foundation Alzheimer’s Association, Greater Maryland Chapter American Cancer Society American Diabetes Association American Heart Association American Red Cross of the Chesapeake Region The Arc Baltimore, Inc.

Woodbourne Center, Inc.
Y of Central Maryland

Pharmaceutical
Correct Rx Pharmacy Services, Inc.
Eisai Inc.
PhRma

Printing & Publications
Capitol Communications, LLC
H&N Printing & Graphics, a Division of R.R. Donnelley
Today Media Custom Communications (TMCC)

Product & Services
Advance
Alex Cooper Auctioneers, Inc.
Baltimore Gas & Electric Company
Boyle Buick GMC
Canusa Corporation
EMR—The Electric Motor Repair Co.
Exelon
ezStorage Corporation
Jeanette's Cleaning Service
Landmark Parking, Inc.
Maryland Speedy Tag & Title
Medifast Inc.
Samuel Shapiro and Co., Inc.
Sue-Ann's Office Supply Inc.
Trane

Under Armour, Inc.
Wal-Mart

Professional Sports
Baltimore Orioles L.P.
Baltimore Ravens

Real Estate
A&R Development Corporation
AHC Greater Baltimore
Alex. Brown Realty, Inc.
American Trading and Production Corporation
BCV Commercial Realty LLC
Beatty Development Group, LLC
The Bozzuto Group
The Cordish Companies
Corporate Office Properties Trust
Cross Street Partners
Cushman & Wakefield
DTZ
Ekistics, LLC
Forest City—New East Baltimore Partnership
The Gallery
General Growth Properties, Inc.
Heritage Properties, Inc.
The Howard Hughes Corporation
J. J. Clarke Enterprises, Inc.
Jones Lang LaSalle
Lord Baltimore Capital Corporation
The Kornblatt Company
MacKenzie Commercial Real Estate Services, LLC
Merritt Properties, LLC
Millane Partners, LLC
Regional Management, Inc.
Wexford Science + Technology, LLC
William H. Cox Jr.
Real Estate Inc.
The Yalcin Group

Restaurants
The Capital Grille
Phillips Seafood of Baltimore

Staffing/Outplacement/Personnel Services
Goodwill Industries of the Chesapeake, Inc.
PMS Parking, Inc.
Robert Half International

Telecommunications
AT&T
Comcast
Level 3 Communications
Port Networks
TeleCommunication Systems, Inc.
Verizon Maryland Inc.

Tourism
Baltimore Office of Promotion & The Arts
Baltimore Water Taxi
The Maryland Zoo in Baltimore
Visit Baltimore

Transportation & Distribution
Association of Maryland Pilots
BWI Airport
BWI Business Partnership, Inc.
CSX Transportation
Edison Properties
Element Fleet Management
John S. Connor, Inc.
Keolis North America
Maryland Port Administration
Maryland Transportation Authority
The Northeast MAGLEV
Ports America Chesapeake, LLC
The Terminal Corporation
Transportation for America
Yellow/Checker Cab
Zipcar, Inc.

for knowing community matters.

People. Community. Doers. Because we know that inspiration begins at home.

pnc.com

©2014 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association. Member FDIC
ADP—Automatic Data Processing, Inc.
8094 Sandpiper Circle
Nottingham, MD 21236
ADP adds value to our clients’ business by offering a wide range of mission critical workforce management solutions.

Advance
10755 York Road
P.O. Box 627
Cockeysville, MD 21030
Independent provider of MFIs. Wide format, managed print services, document management and managed IT Services.

AHC Greater Baltimore
1501 Saint Paul Street
Suite 111
Baltimore, MD 21202
AHC Greater Baltimore is a private, nonprofit developer of affordable housing.

Alex Cooper Auctioneers, Inc.
908 York Road
Towson, MD 21204
Real estate auctioneers, fine art auctioneers, oriental rug importers and sales.

Alex. Brown Realty, Inc.
300 East Lombard Street
Suite 1200
Baltimore, MD 21202
Real estate investment management company on behalf of institutional and high net-worth clients.

Alexander & Cleaver, P.A.
54 State Circle
Annapolis, MD 21401
A full service law firm (MD, D.C. and VA) including government relations, legal services, business solutions, and procurement

All Network Systems, LLC
5647 Long Corner Road
White Hall, MD 21161
Network and server consulting, voice and data services, firewall security, premise wiring, Evolve telephone systems.

Alzheimer's Association, Greater Maryland Chapter
1850 York Road
Suite D
Timonium, MD 21093
Nonprofit organization dedicated to eliminating Alzheimer’s disease and enhancing care and support for all affected.

American Cancer Society
405 Williams Court
Suite 120
Baltimore, MD 21220
Supports research, patient services, early detection, treatment and education for all forms of cancer.

American Diabetes Association
2002 Clipper Park Road
Suite 110
Baltimore, MD 21211
Creating healthier communities by stopping diabetes through research, education and advocacy.

American Heart Association
217 East Redwood Street
23 Floor
Baltimore, MD 21202
The American Heart Association is a national voluntary health agency whose mission is: Building healthier lives, free of cardiovascular diseases and stroke.

American Red Cross of the Chesapeake Region
4800 Mt. Hope Drive
Baltimore, MD 21215
Humanitarian organization that provides relief to disaster victims and helps people prevent, prepare for and respond to emergencies.

American Technology Services, Inc.
250 West Pratt Street
Suite 610
Baltimore, MD 21201
Provides comprehensive IT services to small and mid-sized organizations that have complex needs but lack access to high quality consulting support.

American Trading and Production Corporation
One South Street
Suite 2800
Baltimore, MD 21202
Development, acquisition and management of commercial real estate.

Ameritox, Ltd
300 East Lombard Street
16th Floor
Baltimore, MD 21202

Anne Arundel Community College
101 College Parkway
Arnold, MD 21012

The Annie E. Casey Foundation
701 Saint Paul Street
Baltimore, MD 21202
A private charitable organization dedicated to helping build better futures for disadvantaged children in the United States.

The Arc Baltimore, Inc.
7215 York Road
Baltimore, MD 21212
Advocacy, resources and community for people with developmental disabilities.

Archdiocese of Baltimore
320 Cathedral Street
Baltimore, MD 21201

Army Alliance
2021 Pulaski Highway
Suite D
Havre de Grace, MD 21078
A nonprofit, civic organization advocating for the programs, organizations and personnel at Aberdeen Proving Ground (APG); to maintaining APG as a premier national defense installation and economic asset and resource for the state.
REDEFINE YOUR BUSINESS.

Whether you’re looking to train employees, implement best practices or hone leadership skills among your workforce, AACC can work with you to attain your business goals.

We’ve helped many organizations upgrade their employees’ skills and improve the bottom line.

Find out how we can help you.
www.aacc.edu/business
Baltimore Convention Center
1 West Pratt Street
Baltimore, MD 21201
Facility that hosts international, national and regional conventions, trade shows and local public events and banquets.

Baltimore Curriculum Project
2707 East Fayette Street
Baltimore, MD 21224
A nonprofit that operates a network of neighborhood charter schools in East Baltimore City Springs Elementary/Middle School, Hampstead Hill Academy and Wolfe Street Academy.

Baltimore Development Corporation
36 South Charles Street
Suite 1600
Baltimore, MD 21201
BDC serves as the economic development agency for the City of Baltimore. Its mission is to retain and expand existing businesses, while attracting new business opportunities.

Baltimore Gas & Electric Company
2 Center Plaza
110 West Fayette Street
14th Floor
Baltimore, MD 21201
Supply gas, electricity and related energy services to residential, commercial and industrial customers in Central Maryland.

Baltimore Harbor Hotel
101 West Fayette Street
Baltimore, MD 21201
A 706-room deluxe hotel catering to business travelers, leisure travelers, conferences, conventions and banquets. Fine dining, pool and health club.

Baltimore Life Companies
10075 Red Run Boulevard
Owings Mills, MD 21117
Providing life insurance and annuities, Baltimore Life has protected families and businesses for 130 years.

Baltimore Marriott Waterfront Hotel
700 Aliceanna Street
Baltimore, MD 21202
Award-winning, full service hotel with breathtaking harborview rooms.

Baltimore Museum of Art
10 Art Museum Drive
Baltimore, MD 21218
Maryland’s largest museum, the BMA has an internationally-renowned collection of 19th-century, modern and contemporary art.

Baltimore Office of Promotion & The Arts
10 East Baltimore Street
10th Floor
Baltimore, MD 21202
An independent, non-profit organization serving as the City’s arts council, film commission and special events center.

Baltimore Orioles L.P.
Oriole Park at Camden Yards
333 West Camden Street
Baltimore, MD 21201
Major league baseball team Member of American League since 1954 World Champions 1966, 1970 and 1983.

Baltimore Ravens
1 Winning Drive
Owings Mills, MD 21117
Baltimore’s NFL football team.

The Baltimore Sun Media Group
501 North Calvert Street
Baltimore, MD 21202
Publishes The Baltimore Sun, BaltimoreSun.com, the Capital Carroll County Times and City Paper. As well as 36 community newspapers and magazines, and a growing portfolio of targeted print and online products.

Baltimore Symphony Orchestra
Joseph Meyerhoff Symphony Hall
1212 Cathedral Street
Baltimore, MD 21201
Internationally renowned Grammy Award orchestra. One world-class orchestra, two world-class concert halls.

Bank of America
100 South Charles Street
MD4-325-03-19
Baltimore, MD 21201
A bank holding company delivering consumer and commercial banking, investments and trust services through Bank of America, Merrill Lynch and U.S. Trust operations in the Baltimore/Washington marketplace.

Banks Contracting Company, Inc.
P.O. Box 5995
Pikesville, MD 21282
A commercial construction and real estate development firm of 30 years.

Battelle
1204 Technology Drive
Aberdeen, MD 21001
Battelle is the world’s largest independent research and development organization.

BayBank
7151 Columbia Gateway Drive
Suite A
Columbia, MD 21046
Community bank specializing in consumer loan and deposit products and commercial real estate and C&I lending.

BB&T Corporation
111 South Calvert Street
Suite 2200
Baltimore, MD 21202
BB&T is one of the largest financial services holding companies in the U.S. with $188 billion in assets and operates 1,844 financial centers in 12 states and Washington, D.C.

BCT Architects
100 North Charles Center
18th Floor
Baltimore, MD 21201
An architecture, planning and design firm specializing in the creation of retail, commercial, multi-family, senior living and mixed-use real estate developments.

BCV Commercial Realty LLC
1301 York Road
Suite 400
Lutherville, MD 21093
A comprehensive commercial real estate service specializing in all phases of sales, leasing, tenant representation and marketing of land and commercial properties.

Baltimore Symphony Orchestra
Joseph Meyerhoff Symphony Hall
1212 Cathedral Street
Baltimore, MD 21201
Internationally renowned Grammy Award orchestra. One world-class orchestra, two world-class concert halls.

Baltimore Times
2513 North Charles Street
Baltimore, MD 21218
Weekly newspapers: the Baltimore Times and the Annapolis Times.

Baltimore Water Taxi
1800 South Clinton Street
Unit C
Baltimore, MD 21224
Maritime transportation in and around the Baltimore Harbor.

Baltimore's NFL football team.

The Baltimore Ravens
1 Winning Drive
Owings Mills, MD 21117
Baltimore’s NFL football team.

The Baltimore Sun
Publishes The Baltimore Sun, BaltimoreSun.com, the Capital Carroll County Times and City Paper. As well as 36 community newspapers and magazines, and a growing portfolio of targeted print and online products.

Baltimore Symphony Orchestra
Joseph Meyerhoff Symphony Hall
1212 Cathedral Street
Baltimore, MD 21201
Internationally renowned Grammy Award orchestra. One world-class orchestra, two world-class concert halls.

Baltimore Times
2513 North Charles Street
Baltimore, MD 21218
Weekly newspapers: the Baltimore Times and the Annapolis Times.

Baltimore Water Taxi
1800 South Clinton Street
Unit C
Baltimore, MD 21224
Maritime transportation in and around the Baltimore Harbor.
Beatty Development Group, LLC
1300 Thames Street
Suite 10
Baltimore, MD 21231
A real estate firm focused on unique neighborhood and mixed-use development based in Baltimore City.

Benjamin F. Edwards & Co.
111 South Calvert Street
Suite 1720
Baltimore, MD 21202
A dynamic, growing, full-service broker-dealer with an entrepreneurial spirit, and financial consultants and employees who are dedicated to putting their clients first.

Best Western PLUS Hotel & Conference Center
5625 O’Donnell Street
Baltimore, MD 21224
Full service hotel with conference space available and Toby’s Dinner Theatre—Baltimore.

Bethel A.M.E. Church
1300 Druid Hill Avenue
Baltimore, MD 21217

BI, LLC
783 Martin Court East
Severn, MD 21144
Core Values—CONCERN for the communities we touch. CREATIVITY in everything we do. PASSION in our approach to business. PERFECTION as a goal worth pursuing.

BioTechnical Institute of Maryland, Inc.
2001 Aliceanna Street
Baltimore, MD 21231
Founded in 1998 as a nonprofit to fill a need for specialty scientific training of and placement assistance for entry-level biotechnicians in Maryland’s rapidly expanding biotechnology industry.

Blue Heron Environmental Services
804 Overbrook Road
Baltimore, MD 21239
Providing environmental planning, permitting and compliance services for the transportation, agriculture and energy sectors.

Bolton Partners, Inc.
100 Light Street
9th Floor
Baltimore, MD 21202
A Baltimore-headquartered actuarial, benefits health insurance broker and investment consulting firm.

Bon Secours Baltimore Health System, Inc.
2000 West Baltimore Street
Baltimore, MD 21223
Community hospital.

Boyle Buick GMC
3015 Emmorton Road
Abingdon, MD 21009
Since 1968, family-owned sales and service of America’s best cars, trucks and SUV’s.

 Bowman Construction
3613 Corydon Road
Gwynn Oak, MD 21207
Residential and commercial builders.

The Bozzuto Group
6406 Ivy Lane
Suite 700
Greenbelt, MD 20770
A residential real estate company with expertise in homebuilding, multifamily development, construction and property management.

Brown Advisory
901 South Bond Street
Suite 400
Baltimore, MD 21231
Brown Advisory is a thought-leading, entrepreneurial, independent investment firm serving individuals and institutions.

Brown Goldstein & Levy, LLP
120 East Baltimore Street
Suite 1700
Baltimore, MD 21202
A dynamic Baltimore law firm focused on servicing local and national clients involved in litigation and high-profile constitutional issues.

“I see the College as that **LIGHT** on the hill that just gives a sense of **HOPE**.”

BCCC student

---

Degree and Certificate Programs
Workforce Development
Business Partnerships

Baltimore City Community College
410-462-8300 • www.bccc.edu

Like us on [Facebook](#) Follow us on [Twitter](#) @Bmoreccc

Baltimore City Community College is regionally accredited by the Middle States Commission on Higher Education, 3624 Market Street, Philadelphia, PA 19104. (267-284-5000).
Brown’s Communications Inc.
10955 Golden West Drive
Suite B
Hunt Valley, MD 21031
Building communication and network solutions for your business: network installation, wireless, telephony, cCTV.

BTS Software Solutions
6200 Old Dobbin Lane, #190
Columbia, MD 21045

Business Volunteers
Maryland
1201 South Sharp Street
Suite 302
Baltimore, MD 21230
A Nonprofit organization that connects people and businesses to meaningful volunteer opportunities, leading to a stronger community.

BWI Airport
3rd Floor, Terminal Building
P.O. Box 8766
BWI Airport, MD 21240

BWI Business Partnership, Inc.
1302 Concourse Drive
Suite 105
Linthicum Heights, MD 21090
Nonprofit business organization in the BWI Airport area, focused on transportation.

C

C&S Jones Group, LLC
DBA CSJL
400 East Pratt Street
8th Floor
Baltimore, MD 21202
As a full service contractor C&S Jones Group LLC (CSJG) is able to improve all areas of government and business operations, streamline processes, and reduce cost.

Camden Partners
500 East Pratt Street
Suite 1200
Baltimore, MD 21202
A Baltimore-based private equity firm providing growth capital to lower-middle market companies in targeted sectors of education, health care and business services.

Canusa Corporation
1532 Thames Street
Baltimore, MD 21231
Pulp and paper processor and brokers.

The Capital Grille
500 East Pratt Street
Baltimore, MD 21202
Nationally-renowned for dry-aged steaks, fresh seafood, award-winning wine list. Private event space available.

Capitol Communications, LLC
1680 Village Green
2nd Floor
Crofton, MD 21114
Providing graphic design, publication, layout and digital design services to private-sector, government and academic clients for over 35 years.

Capitol Technology University
11301 Springfield Road
Laurel, MD 20708
Provides education in engineering, computer science, information technology and business, preparing individuals for professional careers.

Centerplate
Baltimore Convention Center
1 West Pratt Street
Baltimore, MD 21201
Our approach to hospitality creates tailored food and beverage programs, unique hospitality design, rewarding event and retail services to deliver the type of one-of-a-kind, local authenticity that builds loyalty, reputation and memories.

Cerecor
400 East Pratt Street
Suite 606
Baltimore, MD 21202
A biopharmaceutical company focused on the discovery, development and commercialization of prescription pharmaceuticals whose primary activity is in the human brain.

CH2M HILL, Inc.
201 North Charles Street
Suite 1201
Baltimore, MD 21201
A global leader in consulting design, design-build, operations, and program management for government, civil, industrial and energy clients.

Become a GBC fan on Facebook:

facebook.com/GBCorg
twitter.com/GBCorg
The Chapman Group
8955 Guilford Road
Suite 150
Columbia, MD 21046
Management consulting firm that helps B2B organizations solve sales and account management challenges.

Charm City Concierge, Inc.
1437 East Fort Avenue
Baltimore, MD 21230
Baltimore’s first and foremost concierge company, providing concierge services to commercial office residential and mix use properties since 1993. Services may be offered on-site and virtually, and hybrid.

Chesapeake Science and Security Corridor Consortium (CSSC)
2021 Pulaski Highway
Suite E
Harve de Grace, MD 21078
A multi-jurisdictional effort to support mission growth and sustainability for Aberdeen Proving Ground, a growing defense community.

Chesapeake Employers Insurance Company
8722 Loch Raven Boulevard
Towson, MD 21286
Leading writer of workers’ compensation insurance in Maryland since 1914.

Chimes International Ltd.
The Harry & Jeanette Weinberg Campus
4815 Seton Drive
Baltimore, MD 21215
A nonprofit organization, provides services, support and employment to over 18,000 people with disabilities in six states, the District of Columbia and Israel.

Cho Benn Holback & Associates
100 North Charles Street
14th Floor
Baltimore, MD 21201
Committed to excellence in design and client services in planning architecture and interiors.

Currently Chimes provides services, supports and employment for over 19,000 people with disabilities. We are a leading not-for-profit organization known for innovative, responsive and flexible solutions that are customer focused and results oriented.

Be sure to visit us online or in person to learn more!

Chimes assists people with disabilities by offering the following services:
Residential • Educational • Supported Living • School to Work Transition
Job Coaching • Respite Assistance • Day Habilitation • Behavioral Support
Career Assessment • Individual Family Support • Vocational Training • Employment

Facebook: facebook.com/chimesinternational
Twitter: twitter.com/chimesinc

Empowering People, Enriching Lives

Come visit us:
4815 Seton Drive • Baltimore, MD 21215
410.358.6400 • www.chimes.org

Chimes International Ltd.

carroll.biz.org

Right Place,
Right Time

Carroll County, Maryland

Carroll County, Maryland

ECONOMIC DEVELOPMENT
410-386-2070
www.carrollbiz.org • @CarrollEconDev
info@carrollbiz.org

Penguin Random House

NORTHROP GRUMMAN

www.gbc.org
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>City, State</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chubb Group of Insurance Companies</td>
<td>200 Saint Paul Street, 23rd Floor, Suite 2300</td>
<td>Baltimore, MD 21202</td>
<td>Global property and casualty insurance.</td>
</tr>
<tr>
<td>Cianbro Corporation</td>
<td>Business Development, 605 Pittman Road</td>
<td>Baltimore, MD 21226</td>
<td>Construction—heavy civil, industrial and marine construction steel fabrication and modular manufacturing.</td>
</tr>
<tr>
<td>Citizens Planning and Housing Association, Inc.</td>
<td>3355 Keswick Road, Suite 200</td>
<td>Baltimore, MD 21211</td>
<td>Organizes and advocates for healthy neighborhoods and regional solutions to neighborhood problems.</td>
</tr>
<tr>
<td>The Classic Catering People</td>
<td>99 Painters Mill Road, Owings Mills, MD 21177</td>
<td></td>
<td>The smart phone of caterers, The Classic Catering People make it all happen with just one call.</td>
</tr>
<tr>
<td>CLG Construction Services, LLC</td>
<td>3000 Guilford Avenue</td>
<td>Baltimore, MD 21218</td>
<td>Construction management and consulting firm specializing in commercial flooring.</td>
</tr>
<tr>
<td>CNA, Inc.</td>
<td>215 Bynum Road, Forest Hill, MD 21050</td>
<td></td>
<td>Civil engineers, surveyors and landscape architects.</td>
</tr>
<tr>
<td>CohnReznick LLP</td>
<td>500 East Pratt Street, Suite 200</td>
<td>Baltimore, MD 21202</td>
<td>National accounting, tax and business advisory firm providing client services in real estate, health care, financial institutions, nonprofits and commercial businesses.</td>
</tr>
<tr>
<td>CollegeBound Foundation</td>
<td>300 Water Street, Suite 300</td>
<td>Baltimore, MD 21202</td>
<td>Provides college access and scholarship opportunities to students enrolled in Baltimore City Public High Schools.</td>
</tr>
<tr>
<td>Comcast</td>
<td>8098 Sandpiper Circle, White Marsh, MD 21236</td>
<td></td>
<td>Nation's leading provider of cable entertainment and communications products and services.</td>
</tr>
<tr>
<td>Comcast Spotlight</td>
<td>100 West Road, Suite 100, Towson, MD 21204</td>
<td></td>
<td>The advertising/sales division of Comcast Cable, helping put the power of cable to use for local, regional and national advertisers.</td>
</tr>
<tr>
<td>The Community College of Baltimore County</td>
<td>7201 Rossville Boulevard, Baltimore, MD 21237</td>
<td></td>
<td>Ranked the No. 1 provider of undergraduate education in the Baltimore metropolitan area.</td>
</tr>
<tr>
<td>ComputerAid, Inc. (CAI)</td>
<td>111 Warren Road, Suite 14A, Hunt Valley, MD 21030</td>
<td></td>
<td>Local IT services company specializing in software consulting, integration, outsourcing and staff augmentation support.</td>
</tr>
<tr>
<td>Concentra, Inc.</td>
<td>609 Global Way, Suite 100–111, Linthicum, MD 21090</td>
<td></td>
<td>Full service, walk-in urgent care, workers' compensation and occupational medicine provider, injury care, physical exams including DOT and surveillance, drug screens, physical therapy in-house, wellness and prevention, immunization/travel medicine.</td>
</tr>
<tr>
<td>The Coordinating Center</td>
<td>8531 Veterans Highway, 3rd Floor, Millersville, MD 21108</td>
<td></td>
<td>The Coordinating Center provides coordination to children and adults with complex medical needs and disabilities.</td>
</tr>
<tr>
<td>The Cordish Companies</td>
<td>The Power Plant, 601 East Pratt Street, 6th Floor, Baltimore, MD 21202</td>
<td></td>
<td>Now in its fourth generation of family ownership, an international conglomerate of businesses including one of the leading gaming, entertainment and real estate companies in the United States.</td>
</tr>
<tr>
<td>Cornerstone Financial, LLP</td>
<td>1 East Franklin Street, Suite 300, Baltimore, MD 21202</td>
<td></td>
<td>An insurance, investment and employee benefits firm. Over 60 years of experience in the development of sophisticated insurance programs for individuals and corporations.</td>
</tr>
<tr>
<td>Corporate Office Properties Trust</td>
<td>6711 Columbia Gateway Drive, Suite 300, Columbia, MD 21046</td>
<td></td>
<td>An office real estate investment trust (REIT) that focuses primarily on serving the specialized requirements of U.S. government agencies and defense contractors engaged in defense information technology and national security-related activities.</td>
</tr>
<tr>
<td>Correct Rx Pharmacy Services, Inc.</td>
<td>1352 Charwood Road, Suite C, Hanover, MD 21090</td>
<td></td>
<td>Correct Rx takes in the big picture of medical outcomes and total healthcare costs, and looks for the best, most cost-effective treatment.</td>
</tr>
<tr>
<td>CyberPoint International, LLC</td>
<td>621 East Pratt Street, Suite 300, Baltimore, MD 21202</td>
<td></td>
<td>CyberPoint delivers innovative, leading-edge cyber security products, solutions and services worldwide. We protect what's invaluable.</td>
</tr>
<tr>
<td>Cross Street Partners</td>
<td>2400 Boston Street, Suite 404, Baltimore, MD 21224</td>
<td></td>
<td>Real estate consulting firm.</td>
</tr>
<tr>
<td>CSA Medical, Inc.</td>
<td>1447 York Road, Suite 610, Lutherville, MD 21093</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CSX Transportation</td>
<td>4724 Hollins Ferry Rd, Baltimore, MD 21224</td>
<td></td>
<td>Headquarters office is in Jacksonville, Fla., as well as locations in 23 states east of the Mississippi. One division office is in Baltimore and covers the area from Philadelphia to Richmond to Pittsburgh. Own approximately 1,400 miles of track.</td>
</tr>
<tr>
<td>Cushman &amp; Wakefield</td>
<td>500 East Pratt Street, Suite 500, Baltimore, MD 21202</td>
<td></td>
<td>Commercial real estate consultants delivering integrated solutions to landlords, tenants and investors across Maryland worldwide.</td>
</tr>
<tr>
<td>The Daily Record</td>
<td>11 East Saratoga Street, Baltimore, MD 21202</td>
<td></td>
<td>The Daily Record is Maryland's statewide trusted news resource for more than 125 years featuring the latest business, law, government and real estate news. When business happens in Maryland, it’s on the record—The Daily Record.</td>
</tr>
<tr>
<td>Company Name</td>
<td>Address</td>
<td>Description</td>
<td></td>
</tr>
<tr>
<td>------------------------------</td>
<td>------------------------------</td>
<td>------------------------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td><strong>DAP Inc.</strong></td>
<td>2400 Boston Street Suite 200</td>
<td>Manufacturer and marketer of consumer and professional caulk, sealants, adhesives, patch and repair products.</td>
<td></td>
</tr>
<tr>
<td><strong>DataPoint/Expedient</strong></td>
<td>1050 Hull Street Suite 150</td>
<td>Manages a class-A enterprise data center, cloud computing infrastructure and wide area networks for our customers.</td>
<td></td>
</tr>
<tr>
<td><strong>Decisive Communications, Inc.</strong></td>
<td>9416 Doctor Perry Road Ijamsville, MD 21754</td>
<td>Turn-key solution based organization providing a full suite of services to the telecommunications industry.</td>
<td></td>
</tr>
<tr>
<td><strong>Deloitte &amp; Touche LLP</strong></td>
<td>100 South Charles Street 12th Floor Baltimore, MD 21201</td>
<td>Providing audit, tax, consulting and financial advisory services.</td>
<td></td>
</tr>
<tr>
<td><strong>Design Collective, Inc.</strong></td>
<td>601 East Pratt Street Suite 300 Baltimore, MD 21202</td>
<td>Award winning multi-disciplinary design firm with a diverse portfolio of successful projects throughout the United States and abroad.</td>
<td></td>
</tr>
<tr>
<td><strong>DHC Supply</strong></td>
<td>4720 Boston Way Suite D Lanham, MD 20706</td>
<td>Integrated distributor and manufacturer of janitorial, safety, medical supplies and laboratory supplies (scientific). Specializes in can liners.</td>
<td></td>
</tr>
<tr>
<td><strong>DLA Piper</strong></td>
<td>The Marbury Building 6225 Smith Avenue Baltimore, MD 21209</td>
<td>Law firm.</td>
<td></td>
</tr>
<tr>
<td><strong>Downtown Partnership of Baltimore Inc.</strong></td>
<td>20 South Charles Street 6th Floor Baltimore, MD 21201</td>
<td>Works to improve the economic health and quality of life of Downtown Baltimore.</td>
<td></td>
</tr>
<tr>
<td><strong>DST Systems</strong></td>
<td>111 South Calvert Street Suite 1500 Baltimore, MD 21202</td>
<td>DST Customer Communications helps you deliver engaging communications by creating relevant transactional, marketing and regulatory communications that maximize the customer experience.</td>
<td></td>
</tr>
<tr>
<td><strong>DTZ</strong></td>
<td>100 Light Street Suite 1400 Baltimore, MD 21202</td>
<td>Commercial and industrial real estate company offers leasing, consulting, development, investment sales, property management and brokerage service.</td>
<td></td>
</tr>
<tr>
<td><strong>Duane Morris LLP</strong></td>
<td>111 South Calvert Street Suite 2000 Baltimore, MD 21202</td>
<td>Law firm.</td>
<td></td>
</tr>
<tr>
<td><strong>Ekistics, LLC</strong></td>
<td>916 North Charles Street Suite 200 Baltimore, MD 21201</td>
<td>Economic Alliance of Greater Baltimore 1 East Pratt Street Suite 200 Baltimore, MD 21202 A partnership of business, government and higher education leaders marketing Greater Baltimore as a world-class destination for business, employment and investment opportunity.</td>
<td></td>
</tr>
<tr>
<td><strong>EMR—The Electric Motor Repair Co.</strong></td>
<td>9100 Yellow Brick Road Suite H Rosedale, MD 21237</td>
<td>Repairs/replacements for industrial electric motors. Repairs parts for cooking/refrigeration/bakery equipment.</td>
<td></td>
</tr>
<tr>
<td><strong>Ellin &amp; Tucker, Chartered</strong></td>
<td>400 East Pratt Street Suite 200 Baltimore, MD 21202</td>
<td>Enoch Pratt Free Library 400 Cathedral Street Baltimore, MD 21201 Public library.</td>
<td></td>
</tr>
<tr>
<td><strong>Embassy Suites by Hilton—Baltimore Inner Harbor &amp; The Grand</strong></td>
<td>222 Saint Paul Place Baltimore, MD 21202</td>
<td>Embassy Suites by Hilton—Baltimore Inner Harbor and the Grand offers spacious suites and unique meeting and event space.</td>
<td></td>
</tr>
<tr>
<td><strong>Economic Alliance of Greater Baltimore</strong></td>
<td>1 East Pratt Street Suite 200 Baltimore, MD 21202</td>
<td>A partnership of business, government and higher education leaders marketing Greater Baltimore as a world-class destination for business, employment and investment opportunity.</td>
<td></td>
</tr>
<tr>
<td><strong>Embassy Suites by Hilton–Baltimore Inner Harbor &amp; The Grand</strong></td>
<td>222 Saint Paul Place Baltimore, MD 21202</td>
<td>Real estate development and investment company that creates vibrant, multi-faceted communities customized to their surroundings.</td>
<td></td>
</tr>
<tr>
<td><strong>Element Fleet Management</strong></td>
<td>940 Ridgeway Road Sparks, MD 21152</td>
<td>Founded in 1946, Element Fleet Management provides comprehensive fleet leasing and management services to corporate and government clients, including nearly one-third of the Fortune 500 companies.</td>
<td></td>
</tr>
<tr>
<td><strong>Ellin &amp; Tucker, Chartered</strong></td>
<td>400 East Pratt Street Suite 200 Baltimore, MD 21202</td>
<td>A premier audit, accounting, tax and consulting firm serving the Mid-Atlantic region.</td>
<td></td>
</tr>
</tbody>
</table>
Family League of Baltimore
2305 North Charles Street
Suite 200
Baltimore, MD 21218
Since 1991, Family League has
mobilized resources and empowered
communities so that every child
and family in Baltimore REACHES
their full potential. Family League of
Baltimore is working toward a future
where all of Baltimore’s children grow
up healthy.

Feats, Inc.
3 East Read Street
Baltimore, MD 21202
Helping universities, nonprofits and
companies use events and live
experiences to move people to action.

Federal Reserve
Bank of Richmond
P.O. Box 1378
Baltimore, MD 21203
The Federal Reserve Bank of
Richmond, Baltimore branch, is part
of the nation’s central bank.

Fearless Solutions, LLC
5520 Research Park Drive
Suite 100
Baltimore, MD 21202
Fearless is a software shop that
builds presentations while maximizing
performance.

FNL Insurance Group
2045 York Road
Suite 200
Timonium, MD 21093
Corporate employee benefits, financial
planning, retirement planning.

Forest City—New East
Baltimore Partnership
855 North Wolfe Street
Suite 102
Baltimore, MD 21205
Real estate.

France-Merrick Performing
Arts Center-Broadway
Across America
12 North Eutaw Street
Baltimore, MD 21201
 Operators of the France-Merrick
Performing Arts Center (Hippodrome).

Fund for Educational
Excellence
800 North Charles Street
Suite 400
Baltimore, MD 21201
The Fund’s mission is to secure the
financial, human and knowledge
resources necessary to support
increased achievement for city school
students.

Funk & Bolton, P.A.
36 South Charles Street
12th Floor
Baltimore, MD 21201
A Mid-Atlantic-based law firm
practicing primarily in seven areas:
commercial litigation, insurance
regulation, insurance coverage and
defense government relations, local
government law, creditors’ rights, and
environmental law.

FutureCare Health &
Management Corporation
8028 Ritchie Highway
Suite 118
Pasadena, MD 21122
Provider of skilled nursing and post
acute services.

G

Gallagher Evelius
& Jones LLP
218 North Charles Street
Suite 400
Baltimore, MD 21201
General practice of law with emphasis
on real estate, corporate banking,
health law and litigation.

The Gallery
200 East Pratt Street
4th Floor
Baltimore, MD 21202
Represents the more than 50
merchants and office tenants of The
Gallery. Its mission is to promote their
general business interests through
joint marketing efforts.

Gaudreau, Inc.
810 Light Street
Baltimore, MD 21230
Established in 1927, A Baltimore
architecture/engineering firm providing
comprehensive architectural design
services to public and private sectors
throughout the Mid-Atlantic region.

General Dynamics
Information Technology
(GDIT)
I West Pennsylvania Avenue
Towson, MD 21204
A national leader in providing IT
business solutions for government and
commercial health care organizations.

General Growth
Properties, Inc.
c/o Tysons Galleria
2001 International Drive
McLean, VA 22102
A fully integrated, self-managed and
self-administered real estate
investment trust focused on owning,
managing, leading and redeveloping
regional malls throughout the United
States.

Gilbane Building Company
1215 East Fort Avenue
Suite 100
Baltimore, MD 21230
Construction management and
general contracting services for
private, commercial, institutional and
government clients.

Girl Scouts of
Central Maryland
4806 Seton Drive
Baltimore, MD 21215
A private nonprofit organization
whose goal is to provide experiential
educational opportunities for girls
ages 5 through 17.

GKV Communications
1500 Whetstone Way
4th Floor
Baltimore, MD 21230
Advertising agency.

Become a GBC fan
on Facebook:
facebook.com/
GBCorg
**Greater Baltimore Urban League**
512 Orchard Street
Baltimore, MD 21201
The Baltimore Urban League promotes equality through direct service, advocacy, research, community mobilization, and collaboration.

**Health Care for the Homeless, Inc.**
421 Fallsway
Baltimore, MD 21202
Working to end homelessness through comprehensive services, advocacy and access to housing and employment.

**Health Facilities Association of Maryland**
601 Globke Way
Suite 100–103
Linthicum, MD 21090
A voluntary trade association comprised of 150 provider members and 80 associate business members that actively serves the long-term care and post-acute care community.

**H&N Printing & Graphics**, a Division of R.R. Donnelley
1913 Greenspring Drive
Timonium, MD 21093
H&N is a full service printer with fulfillment, large format and translation services.

**Heritage Properties, Inc.**
501 Fairmount Avenue
Suite 300
Towson, MD 21286
A full service real estate development company, offering architectural, development, properties and asset management.

**Hickory Ridge Group**
17810 Meeting House Road
Sandy Spring, MD 20860
Health care advisory, development and private equity investments.

**Hilton Baltimore**
401 West Pratt Street
Baltimore, MD 21201
A true gem among Baltimore hotels, presents the Broadway series at the Hippodrome Theatre and provides free outreach programs for the community. HFI is committed to "raising the curtain on opportunity" for Baltimore youth.

**Hippodrome Foundation, Inc.**
416 West Baltimore Street
Baltimore, MD 21201
Hippodrome Foundation, Inc. (HFI) presents the Broadway series at the Hippodrome Theatre and provides free outreach programs for the community.

**HMC, Inc.**
7190 Oakland Mills Road
Suite 10
Columbia, MD 21046
Turnkey firm offering food service consulting, space planning, equipment specifications, interior design, custom millwork, installation and construction services.

**HMS Insurance Associates, Inc.**
PO. Box 1750
Cockeysville, MD 21030
Insurance agent/broker specializing in business insurance needs.

**Hogan Lovells US LLP**
100 International Drive
Suite 2000
Baltimore, MD 21202
International law firm with offices in the world's leading financial, commercial and political centers.

**Honeywell**
1000 Wills Street
Baltimore, MD 21231
Technology company servicing customers worldwide with aerospace products, control technologies, automotive products, turbochargers and specialty materials.

**Hord Coplan Macht, Inc.**
750 East Pratt Street, Suite 1100
Baltimore, MD 21202
Provides architecture and landscape architecture services for institutions and business nationwide.

**Horseshoe Casino Baltimore**
1525 Russell Street
Baltimore, MD 21230
Provides great customer service in exciting and entertaining environments, with the goal of becoming the overwhelming first choice for casino entertainment.

**Howard Bank**
6011 University Boulevard
Suite 370
Ellicott City, MD 21043
A full service commercial bank focused on privately-held small-medium-sized businesses based in Greater Baltimore.

**Howard Community College**
10901 Little Patuxent Parkway
Columbia, MD 21044
Howard Community College provides associate degrees, certificates, corporate training, personal enrichment classes and much more.
Johns Hopkins Medicine  
supporting our community

The quality of life in Baltimore is very important to us. As one of the largest private employers in Maryland, we provide nearly 30,000 local jobs.

But it’s not only about economic impact. Johns Hopkins Medicine also provides community-based clinical services, health screenings, mobile health care, education and training programs, and many other community benefit initiatives.

Together, Johns Hopkins University and Health System are working to make Baltimore a healthier place to live.

HopkinsLocal.jhu.edu

hopkinsmedicine.org
John S. Connor, Inc.
799 Cromwell Park Drive
Suites A-G
Glen Burnie, MD 21061
Worldwide logistics services to importers/exporters. Freight forwarders (air/sea), customs brokers, NVOCC, logistics consultants and steamship agents.

Johns Hopkins Health System
733 North Broadway, MRB 104
Baltimore, MD 21201
This integrated system includes Johns Hopkins Hospital, five other adult and child acute care hospitals, long-term care, 40 community-based primary and specialty care locations, home health and managed care.

Johns Hopkins University
3400 North Charles Street
242 Garland Hall
Baltimore, MD 21218
Major research university with graduate and undergraduate programs in arts and science, engineering, continuing studies, medicine, nursing, music, public health and more.

Jones Lang LaSalle
500 East Pratt Street
Suite 1250
Baltimore, MD 21202
Commercial real estate service firm.

K

Kaiser Permanente
111 South Calvert Street
Suite 1850
Baltimore, MD 21202
Provides health care coverage and medical services to residents of Maryland, Virginia and Washington, D.C.

KCI Technologies, Inc.
936 Ridgebrook Road
Sparks, MD 21152
KCI is a 100 percent employee-owned multi-disciplined engineering, consulting and construction firm.

Kearney O’Doherty Public Affairs, LLC
111 South Calvert Street
Suite 2820
Baltimore, MD 21202
By tailoring political campaign tools to achieve business goals, KO helps clients succeed where commerce, government, politics and media meet.

Kelly & Associates Insurance Group, Inc.
301 International Circle
Hunt Valley, MD 21030
Group insurance administrators, brokers and consultants, specializing in health care and also providing integrated payroll services.

The Kelly Group
54 East Gordon Street
Bel Air, MD 21014
Providing a variety of services in the areas of wealth management, asset management, and accounting and tax to complement and strengthen a client’s overall plan and goals.

Kennedy Krieger Institute
707 North Broadway
Baltimore, MD 21205
Health care, special education and research for children with disabilities.

Keolis North America
51 Monroe Street
Suite 601
Rockville, MD 20850
Leading provider of passenger transportation services throughout U.S. and Canada.

Keswick MultiCare
700 West 40th Street
Baltimore, MD 21211
A nonprofit facility in Baltimore, providing skilled nursing home care, transitional care, long-term assisted living and adult day services.

Key Technologies Inc.
40 East Cross Street
Baltimore, MD 21230
Design and development of technology products including medical and industrial instruments and devices.

Knollwood Investment Advisory
217 International Circle
Hunt Valley, MD 21030
Private financial management

The Kornblatt Company
200 Saint Paul Place
Suite 2121
Baltimore, MD 21202
Commercial real estate management, development, consulting and parking operations.

KPMG LLP
1 East Pratt Street
6th Floor
Baltimore, MD 21202
Audit, tax and advisory firm.

Kramon & Graham, P.A.
One South Street
Suite 2600
Baltimore, MD 21202
Law firm; areas of practice include litigation, insurance coverage and regulation, employment, personal injury and administrative.

Landmark Parking, Inc.
33 South Gay Street
Baltimore, MD 21202

Laureate Education, Inc.
650 South Exeter Street
Baltimore, MD 21202
Provides undergraduate and graduate education to more than 1 million students worldwide through its leading international network of accredited campus-based and online universities.

The League for People with Disabilities
1111 East Cold Spring Lane
Baltimore, MD 21239
A pivotal and pioneering agent for hundreds of individuals with disabilities.

Legg Mason, Inc.
100 International Drive
11th Floor
Baltimore, MD 21202
A global asset management firm which provides active asset management in many major investment centers throughout the world.

Level 3 Communications
6230 Old Dobbin Lane
Suite 140
Columbia, MD 21045
A leading provider of managed networking solutions to a wide array of businesses and organizations in 75 markets spanning 30 states and D.C.

LifeBridge Health
2401 West Belvedere Avenue
Baltimore, MD 21215
LifeBridge Health is a health care system serving the northwest Baltimore region. Consists of LifeBridge Health, Sinai Hospital and Northwest Hospital Center; Carroll Hospital, Levindale Hebrew Geriatric Center & Hospital and related subsidiaries and affiliated health-related partners.

Living Design Lab
332 Saint Paul Place
Suite 120
Baltimore, MD 21202
Living Design Lab is a Baltimore-based minority owned architecture, urban design and planning firm committed to design innovation and social responsibility.

The Living Legacy Foundation
1730 Twin Springs Road
Suite 200
Baltimore, MD 21227
Nonprofit health service organization that provides organ procurement and tissue services to citizens of Maryland.

Lockheed Martin
IS&GS-Civil
9231 Corporate Boulevard
Rockville, MD 20850
A leading systems integrator and information technology company, the largest provider of IT services, systems integration and training to the U.S. government.

Lord Baltimore Capital Corporation
6225 Smith Avenue
Suite B100
Baltimore, MD 21209
Real estate development and management and investment activities.

Lord Baltimore Hotel
20 West Baltimore Street
Baltimore, MD 21201

Become a GBC fan on Facebook:
facebook.com/GBCorg
MedStar Health

MedStar Health is proud to support the mission of the Greater Baltimore Committee. For almost 60 years, you have improved the growth in the region’s business climate, creating a better Baltimore for all of us.

Thank you for your commitment and service to the community.

MedStarHealth.org

MedStar Franklin Square Medical Center
MedStar Georgetown University Hospital
MedStar Good Samaritan Hospital
MedStar Harbor Hospital
MedStar Montgomery Medical Center
MedStar National Rehabilitation Network
MedStar Southern Maryland Hospital Center
MedStar St. Mary’s Hospital
MedStar Union Memorial Hospital
MedStar Washington Hospital Center
MedStar Family Choice
MedStar Medical Group
MedStar PromptCare
MedStar Visiting Nurse Association
MedStar Institute for Innovation
MedStar Health Research Institute

Knowledge and Compassion
Focused on You

Loyola University Maryland
4501 North Charles Street
Baltimore, MD 21210
A Jesuit comprehensive university committed to education in the traditional arts and sciences and tomorrow’s business and technology.

M. L. Whelley Consulting, LLC
368 Homeland Southway
Baltimore, MD 21212
Consulting in all areas of economic development.

M. Luis Construction
326 Saint Paul Place
Suite 200
Baltimore, MD 21202
A Maryland-based, woman- and minority-owned road construction company. For more than 25 years as a family-owned business, the company has supported city, state and local government in a broad range of road construction services, including asphalt and concrete paving.

M & T Bank
25 South Charles Street
22nd Floor
Baltimore, MD 21201
Provides financial services including banking, trust, investment and insurance to retail, business and commercial customers.

MacKenzie Commercial Real Estate Services, LLC
2328 West Joppa Road
Suite 200
Lutherville, MD 21093
Full service commercial real estate company focusing on businesses in the Mid-Atlantic Region.

Mahogany, Inc.
910 West Pratt Street
Baltimore, MD 21223
Mahogany, Inc. specializes in general contracting, millwork, lab casework, rough carpentry, doors, frames and hardware.

Marks, Thomas Architects
1414 Key Highway
2nd Floor
Baltimore, MD 21230
An established and award winning WBE architecture firm deeply committed to enriching our community.

Maryland Economic Development Association (MEDA)
P. O. Box 27039
Baltimore, MD 21230
Enhances the knowledge and skills of its members and encourages partnership among those committed to bringing jobs and investment to Maryland.

Maryland Economic Development Corp. (MEDCO)
300 East Lombard Street
Suite 1000
Baltimore, MD 21202
MEDCO is a state economic development organization that assists in financing projects by issuing bonds.

MedStar Health is proud to support the mission of the Greater Baltimore Committee. For almost 60 years, you have improved the growth in the region’s business climate, creating a better Baltimore for all of us.

Thank you for your commitment and service to the community.

MedStarHealth.org

MedStar Franklin Square Medical Center
MedStar Georgetown University Hospital
MedStar Good Samaritan Hospital
MedStar Harbor Hospital
MedStar Montgomery Medical Center
MedStar National Rehabilitation Network
MedStar Southern Maryland Hospital Center
MedStar St. Mary’s Hospital
MedStar Union Memorial Hospital
MedStar Washington Hospital Center
MedStar Family Choice
MedStar Medical Group
MedStar PromptCare
MedStar Visiting Nurse Association
MedStar Institute for Innovation
MedStar Health Research Institute

Knowledge and Compassion
Focused on You

Loyola University Maryland
4501 North Charles Street
Baltimore, MD 21210
A Jesuit comprehensive university committed to education in the traditional arts and sciences and tomorrow’s business and technology.

M. L. Whelley Consulting, LLC
368 Homeland Southway
Baltimore, MD 21212
Consulting in all areas of economic development.

M. Luis Construction
326 Saint Paul Place
Suite 200
Baltimore, MD 21202
A Maryland-based, woman- and minority-owned road construction company. For more than 25 years as a family-owned business, the company has supported city, state and local government in a broad range of road construction services, including asphalt and concrete paving.

M & T Bank
25 South Charles Street
22nd Floor
Baltimore, MD 21201
Provides financial services including banking, trust, investment and insurance to retail, business and commercial customers.

MacKenzie Commercial Real Estate Services, LLC
2328 West Joppa Road
Suite 200
Lutherville, MD 21093
Full service commercial real estate company focusing on businesses in the Mid-Atlantic Region.

Mahogany, Inc.
910 West Pratt Street
Baltimore, MD 21223
Mahogany, Inc. specializes in general contracting, millwork, lab casework, rough carpentry, doors, frames and hardware.

Marks, Thomas Architects
1414 Key Highway
2nd Floor
Baltimore, MD 21230
An established and award winning WBE architecture firm deeply committed to enriching our community.

Maryland Economic Development Association (MEDA)
P. O. Box 27039
Baltimore, MD 21230
Enhances the knowledge and skills of its members and encourages partnership among those committed to bringing jobs and investment to Maryland.

Maryland Economic Development Corp. (MEDCO)
300 East Lombard Street
Suite 1000
Baltimore, MD 21202
MEDCO is a state economic development organization that assists in financing projects by issuing bonds.
Maryland Food Bank
2200 Haltehorpe Farms Rd
Halethorpe, MD 21227
The Maryland Food Bank is a nonprofit hunger-relief organization, leading the movement to end hunger throughout Maryland.

Maryland Hospital Association
6820 Deerpath Road
Elkridge, MD 21075
Advocate for Maryland’s hospitals, health systems, communities and patients before legislative and regulatory bodies.

Maryland Hotel & Lodging Association
839 Bestgate Road
Suite 400
Annapolis, MD 21401
MHL&A is the statewide trade association representing Maryland’s lodging industry, providing information, education and legislative representation to our members.

Maryland Independent College and University Association
140 South Street
Annapolis, MD 21401
Higher education organization.

Maryland Nonprofits
1500 Union Avenue
Suite 2500
Baltimore, MD 21211
Statewide association of more than 1,600 nonprofit organizations and businesses.

Maryland Petroleum Council
60 West Street
Suite 403
Annapolis, MD 21401
Represent oil and natural gas companies in Maryland.

Maryland Port Administration
World Trade Center
401 East Pratt Street
Baltimore, MD 21202
Stimulates the flow of waterborne commerce through the State of Maryland.

Maryland Public Television
11767 Owings Mills Boulevard
Owings Mills, MD 21117
Public television.

Maryland Science Center
601 Light Street
Baltimore, MD 21230
Three floors of interactive exhibits, live demonstrations, a five-story IMAX theater and the Davis Planetarium. Educational programs for all ages.

Maryland Speedy Tag & Title
6999 Reisterstown Road
Baltimore, MD 21215
Licensed by the State of Maryland as Tag & Title Agent to provide vehicle registration services to Maryland residents and businesses.

Maryland Technology Development Corp. (TEDCO)
7021 Columbia Gateway Drive Suite 200
Columbia, MD 21046
An independent entity, established by the Maryland General Assembly in 1998, to facilitate the transfer and commercialization of technology from Maryland’s research universities and federal labs.

Maryland Transportation Authority
2310 Broening Highway Suite 150
Baltimore, MD 21224
The MDTA develops, operates and maintains the MDTA’s highways, bridges and tunnels through the use of tolls, other revenues and bonding capacities.

Maryland Transportation Builders & Materials Association
2408 Peppermill Drive Suite F
Glen Burnie, MD 21061
The voice of the Maryland transportation industry for 80 years, MTBMA combines the resources, membership and expertise of the Maryland Highway Contractors Association and the Maryland Aggregates Association to better serve the transportation, construction and materials industries in Maryland.

Maryland Works, Inc.
10270 Old Columbia Road Suite 100
Columbia, MD 21046
Maryland Works is a statewide membership association comprised of nonprofit community-based organizations and workforce development professionals who specialize in advancing employment, economic strengthening and developing business ownership opportunities.

The Maryland Zoo in Baltimore
1876 Mansion House Road
Druid Hill Park
Baltimore, MD 21217
Currently the Zoo’s animal collection encompasses more than 200 species, with more than 1,500 animals.

Mayor’s Office of Employment Development (MOED)
417 East Fayette Street Suite 468
Baltimore, MD 21202
MOED acts as Baltimore City’s primary agent of workforce development services.

McCormick & Company, Inc.
18 Loveton Circle
Sparks, MD 21153
A global leader in flavor that manufactures, markets and distributes spices, seasoning mixes, condiments and other flavorful products to the entire food industry.

McDaniel College
2 College Hill
Westminster, MD 21157
McDaniel is one of 40 liberal arts colleges recognized nationally for its distinctive academic program and internationally for its branch campus in Hungary.

McGuireWoods LLP
7 Saint Paul Street Suite 1000
Baltimore, MD 21202
A full service law firm of over 900 lawyers with 19 strategically located offices worldwide.

McKissack & McKissack
901 K Street NW
6th Floor
Washington, DC 20001

MECU of Baltimore, Inc.
7 East Redwood Street
Baltimore, MD 21202
Credit Union for Baltimore City serving over 96,000 members with over $1.1 billion in assets.

Medical Home Development Group
12413 Rochino Court
Glenn Dale, MD 20769
A healthcare consulting and technology company focused on providing professional services to healthcare organizations to meet accreditation standards and profitability.

Medifast Inc.
11445 Cronhill Drive
Owings Mills, MD 21117
Medifast Inc. (NYSE.MED) develops, manufactures and markets medically-formulated portion-controlled meal replacements for weight loss.

MedStar Health Inc.
5565 Sterrett Place
5th Floor
Columbia, MD 21044
MedStar Health is a nonprofit community-based healthcare organization that owns and operates ten major hospitals and other health care services across Maryland and in the Washington, D.C. region.

Mercy Health Services, Inc.
301 Saint Paul Place
Baltimore, MD 21202
Acute care hospital providing health care services to businesses and the community.

Merritt Properties, LLC
2066 Lord Baltimore Drive
Baltimore, MD 21244
Develops and owns nearly 16 million square feet of properties in the Baltimore/Washington area.
Miles & Stockbridge P.C.
100 Light Street
Baltimore, MD 21202
A leading law firm offering comprehensive business and litigation practices across its mid-Atlantic offices.

Millane Partners, LLC
100 West Barre Street
Baltimore, MD 21201
Real estate and public/private partnerships for universities, governments and nonprofits, with private sector developers.

Mimar Architects & Engineers
7000 Security Boulevard
Suite 320
Baltimore, MD 21244
Architecture/planning/engineering/construction management.

Mind over Machines, Inc.
10451 Mill Run Circle
Suite 900
Owings Mills, MD 21117
Software and data consultancy, helping businesses achieve exceptional results through tailored information systems.

Mindgrub Technologies LLC
1215 East Fort Avenue
2nd Floor
Baltimore, MD 21230
Combines creative and technical expertise. We’re visionaries and workhorses, dreamers and doers. We find and implement solutions for any enterprise striving to thrive on the cutting edge.

Miss Shirley’s Café
515 West Cold Spring Lane
Suite 6A, Lower Level
Baltimore, MD 21210
Award winning, upscale-casual, family-friendly restaurant that features eclectic Southern inspired breakfast, brunch and lunch with a Maryland twist. Experience our beautifully presented plates, and exceptional service in Roland Park, Inner Harbor and Annapolis.

MKS&H
11311 McCormick Road
Suite 100
Hunt Valley, MD 21031
CPAs/business consultants providing innovative solutions for your company’s financial, technological and people-oriented needs.

Moffatt & Nichol
2700 Lighthouse Point East
Suite 501
Baltimore, MD 21224
Consulting engineers offering coastal, ports, harbor, marinas and marine terminal planning and design services.

Morgan Stanley Smith Barney LLC
650 South Exeter Street
Suite 1100
Baltimore, MD 21202
Delivering objective, knowledgeable investment advice to local institutions and affluent families.

Morgan State University
400 Truth Hall
1700 East Cold Spring Lane
Baltimore, MD 21251
A doctoral research institution: programs leading to undergraduate, masters and doctorate degrees; emphasizing teaching, research and public service.

Mosaic Community Services
1925 Greenspring Drive
Timonium, MD 21093

Mt. Washington Conference Center
5801 Smith Avenue
Suite 1100
Baltimore, MD 21209
Owned by Johns Hopkins, the center has 13 meeting rooms and 56 guest rooms.

Mt. Washington Pediatric Hospital
1708 West Rogers Avenue
Baltimore, MD 21209
For over 90 years, Mt. Washington Pediatric Hospital has provided inpatient and outpatient care for children with rehabilitation and other complex medical needs.

National Aquarium
Pier 3
501 East Pratt Street
Baltimore, MD 21202
We inspire conservation of the world’s aquatic treasures.

National Federation of the Blind
Jernigan Place
200 East Wells Street
Baltimore, MD 21230
National membership organization dedicated to the mission of changing what it means to be blind.

Network 2000
3601 East Joppa Road
Baltimore, MD 21234
Network 2000 is a 501(c)(3) organization, founded to support the advancement of women in leadership and executive positions.

Network for Teaching Entrepreneurship
300 East Lombard Street
Suite 1111
Baltimore, MD 21202
Provides educational program for youth in low income communities focusing on entrepreneurship, business management and personal growth.

Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
1 South Street
27th Floor
Baltimore, MD 21202
Law firm with national practice in all aspects of business law and litigation.

Niles, Barton and Wilmer, LLP
111 South Calvert Street
Suite 1400
Baltimore, MD 21202
Full service law firm: corporate/commercial law, commercial real estate, construction, estates, trusts and litigation.

The Northeast MAGLEV
6 South Gay Street
Baltimore, MD 21202
A U.S.-owned company committed to bringing the Superconducting Maglev technology to the United States’ Northeast Corridor, the most congested transportation region in the country.

Northrop Grumman Corp.
Electronic Systems International
1580-A West Nursery Road
MS A275
Linthicum, MD 21090
Northrop Grumman is a large electronics defense manufacturer with customers worldwide.

Notre Dame of Maryland University
4701 North Charles Street
Baltimore, MD 21210
Notre Dame of Maryland University is a Catholic liberal arts institution offering a traditional four-year women’s college degree, as well as flexible undergraduate and graduate programs for women and men. In addition to offering several master’s degree programs, the university offers doctoral degrees in education and pharmacy.

O

OGS Order Green Supply LLC
709 Dryden Drive
Baltimore, MD 21229
100 percent woman-owned wholesale commercial building material supply company.

Outward Bound
Baltimore Chesapeake Bay
1900 Eagle Drive
Baltimore, MD 21207
A nonprofit educational organization that seeks to provide students with safe but challenging educational experiences in natural outdoor settings, carefully structured to enhance self-esteem, self-reliance and concern for others.

P

P-B Health Home Care Agency, Inc.
2355 Saint Paul Street
Baltimore, MD 21218
A Medicare/Medicaid Certified JCAHO Accredited, Home Health Agency that delivers high quality, in-home skilled nursing, therapy, social work, dietitian, and private duty, personal care, shore and companion services.

P. Flanigan & Sons
2444 Loch Raven Road
Baltimore, MD 21218
We build, maintain, and produce materials for transportation infrastructure.

Parsons Brinckerhoff
100 South Charles Street
Tower 1, 10th Floor
Baltimore, MD 21201
Consulting engineering firm.
Pennoni Associates Inc.  
322 West Camden Street  
Suite 600  
Baltimore, MD 21201  
Infrastructure Consultant  
Engineers; Transportation, Civil, Utilities, Water/Wastewater, Energy/Sustainability, Surveying, Environmental, and Construction Services.

Phillips Seafood of Baltimore  
601 East Pratt Street  
Baltimore, MD 21202  
Phillips Seafood has been Maryland-owned and operated for over 54 years. Phillips Harborplace has been nationally ranked among five of the largest volume restaurants.

PhRMA  
950 F Street N.W.  
Suite 300  
Washington, DC 20004  
PhRMA represents America’s leading research-based pharmaceutical and biotechnology companies.

Pixelligent Technologies, LLC  
Holabird Business Park  
6411 Beckley Street  
Baltimore, MD 21224  
Manufactures and markets nanocrystal additives and polymer nanocomposites for electronics and semiconductor, industrial, and military markets.

Playworks Maryland  
2601 North Howard Street  
Suite 310  
Baltimore, MD 21218  
Playworks provides safe, meaningful play and physical activity to low-income elementary schools.

PMS Parking, Inc.  
322 North Howard Street  
Suite 330  
Baltimore, MD 21201  
Our company provides parking management services throughout the Baltimore City area.

PNC  
1 East Pratt Street  
Baltimore, MD 21202  
Provides deposit, credit and investment, and wealth management services to individuals, businesses and nonprofits.

Port Discovery/Children’s Museum  
35 Market Place  
Baltimore, MD 21202  
One of the top 5 children’s museums in the United States with interactive educational exhibits for kids under 10.

Port Networks  
401 East Pratt Street  
Suite 2553  
Baltimore, MD 21202  
Port Networks builds and operates public and private wireless data networks.

Ports America Chesapeake, LLC  
2200 Broening Highway  
Suite 100  
Baltimore, MD 21224  
The largest terminal operator and stevedore in the United States, operating in more than 42 ports and 80 locations.

The Presidents’ Round Table  
5850 Waterloo Road  
Suite 140  
Columbia, MD 21045  
An organization of African American businesses that impacts access to opportunities for all minority entrepreneurs.

PricewaterhouseCoopers LLP  
100 East Pratt Street  
Suite 1900  
Baltimore, MD 21202  
International accounting firm specializing in audit, tax, internal audit, and business risk and operational consulting.

Pride of Baltimore, Inc.  
2700 Lighthouse Point East  
Suite 330  
Baltimore, MD 21224  
Pride of Baltimore II has visited more than 200 ports in 40 countries, promoting historical maritime education, fostering economic development and tourism, and representing Baltimore and Maryland around the world.

Project PLASE, Inc.  
3549-3601 Old Frederick Road  
Baltimore, MD 21229  
Project PLASE provides housing, hope and support to 900 homeless men, women and families annually.

PSA Insurance and Financial Services  
1131 McCormick Road  
5th Floor  
Hunt Valley, MD 21031  
The region’s leading independent multi-disciplined insurance and financial services firm.

Renaissance Baltimore Harborplace Hotel  
202 East Pratt Street  
Baltimore, MD 21202  
A deluxe, 622-room, full service downtown hotel located next to the Gallery at Harborplace.

Respira Medical  
521 Progress Drive  
BWI Tech Park, Suites A–C  
Linthicum, MD 21090  
Respiratory home medical equipment specialist. Portable oxygen, CPAP/BiPAP and supply replenishment program, nebulizers, apnea monitors, wheelchairs, walkers, hospital beds and commodes.

Riggs, Counselman, Michaels & Downes, Inc. (RCM&D)  
555 Fairmount Avenue  
Towson, MD 21286  
Insurance, risk management, employee benefits, administration and consulting.

Riverside Health, Inc.  
1966 Greenspring Avenue  
Suite 600  
Timonium, MD 21093  
Riverside Health is a managed care organization that focuses its business on public sector programs like Medicaid and Medicare.

R2integrated-Digital Marketing & Technology  
400 East Pratt Street  
11th Floor  
Baltimore, MD 21202  
R2integrated is a high growth, next generation digital, social marketing and technology agency specializing in creating meaningful customer engagement in the ever-changing world of peer-to-peer interactions.

RedOwl Analytics  
1111 Light Street  
Suite 230  
Baltimore, MD 21230  
RedOwl enables your corporate security and compliance teams to proactively manage data and address high risk behavior inside your company.

Redstart Creative  
502 Yarmouth Road  
Towson, MD 21286  
Redstart Creative’s mission is to create clear communications for those who are driving positive change in the world.

The Reginald F. Lewis Museum of Maryland African American History & Culture  
830 East Pratt Street  
Baltimore, MD 21202  
A Smithsonian affiliate and the east coast’s largest African American museum. Galleries, rentals, theater, cafe.

Regional Management, Inc.  
11 East Fayette Street  
Baltimore, MD 21202  
Manages commercial/residential real estate for various corporations and individual clients.

Follow the GBC on Twitter:  
GBCorg
Robert Half International
500 East Pratt Street
Suite 1150
Baltimore, MD 21202
Professional staffing and recruiting services in accounting, finance, administrative professionals, healthcare, IT and legal.

Roland Park Place
80 West 40th Street
Baltimore, MD 21211
The only accredited not-for-profit Continuing Care Retirement Community in Baltimore City.

Ronald McDonald House Charities of Baltimore, Inc.
635 West Lexington Street
Baltimore, MD 21201
Home for families and their children who are battling catastrophic illness. Partnering with area hospitals to embrace more 1,500 families each year.

Rosenberg Martin Greenberg, LLP
25 South Charles Street
21st Floor
Baltimore, MD 21201
A regional law firm providing big firm expertise and personal service to local, national and global businesses.

Royal Farms Arena
201 West Baltimore Street
Baltimore, MD 21201
Maryland’s largest indoor sports and entertainment facility.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

Sage Policy Group, Inc.
575 South Charles Street
Suite 505
Baltimore, MD 21201
SPG is an economic research and policy consulting firm offering insight to decision makers.

Samuel Shapiro and Co., Inc.
1215 East Fort Avenue
Suite 201
Baltimore, MD 21230
Customs broker/freight forwarder with offices in Baltimore, Dulles Airport, Philadelphia, Charleston, Atlanta and JFK New York.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Sarah Rose Public Relations
20 South Charles Street
Suite 300
Baltimore, MD 21201
Sarah Rose Public Relations is a boutique agency that works with a variety of clients nationwide.

Saul Ewing LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

SB & Company, LLC
200 International Circle
Suite 5500
Hunt Valley, MD 21030
Public accounting and business consulting firm.

Facebook.com/GBCorg
SC&H Group
910 Ridgebrook Road
Sparks, MD 21152
SC&H Group is an audit, tax, and consulting firm providing accounting, profitability, and strategy solutions.

Shapiro Sher Guinot & Sandler P.A.
250 West Pratt Street
Suite 2000
Baltimore, MD 21201
Law firm concentrating on all aspects of business law and civil litigation, including banking, bankruptcy, biotech, corporate, real estate and securities.

Shawe & Rosenthal, LLP
1 South Street
Suite 1800
Baltimore, MD 21202
Management, labor relations and employment attorneys practicing before federal, state and local administrative agencies and courts.

The Shelter Group
111 South Calvert Street
Suite 2700
Baltimore, MD 21202
Development, acquisition and management of multifamily and senior living communities with more than 2,500 employees.

Sheppard Pratt Health System
6501 North Charles Street
Baltimore, MD 21204
Providing mental health, special education, addiction, and community support services.

Sinai Hospital of Baltimore
2401 West Belvedere Avenue
Baltimore, MD 21215
Community teaching hospital with centers of excellence, including cardiovascular care, neurosciences, ophthalmology, rehabilitation, obstetrics, pediatrics, cancer and orthopedics.

Skye Asset Management LLC
4940 Campbell Boulevard
Suite 110
Baltimore, MD 21236
Skye Asset Management currently leads an investment group whose portfolio includes ownership in several private companies in the bio-tech and social media industries.

SoBran, Inc.
4000 Blackburn Lane
Suite 100
Burtonsville, MD 20866
SoBran provides a wide variety of professional, technical and operational services. While our projects vary, we are consistently dedicated to uncompromising quality and unparalleled customer service.

Southway Builders, Inc.
1318 East Fort Avenue
Baltimore, MD 21230
Commercial and multi-family general contractors.

Spilman Education Services LLC
1807 Lancaster Street
Baltimore, MD 21231
Consults on education, fundraising, and business development.

State Employees Credit Union (SECU)
971 Corporate Boulevard
Linthicum, MD 21090
Maryland’s largest credit union.

State Farm
1120 North Charles Street
Suite 102
Baltimore, MD 21201
Insurance.

Stevenson University
1525 Greenspring Valley Road
Stevenson, MD 21153
Private university offering career-focused bachelor’s and master’s degree programs for traditional undergraduates and adult professionals.

Stifel
1 South Street
17th Floor
Baltimore, MD 21202
A leading provider of investment banking and brokerage services with offices throughout the United States and abroad.

Stone House Publications
t/a 195 Business.com Magazine
1242 Paper Mill Road
Cockeysville, MD 21030
Connecting businesses in the third largest economic development region in the state, from White Marsh to Delaware.

Synthesis Incorporated
9175 Guilford Road
Suite 214
Columbia, MD 21046
Owner representative, project management, planning and development of buildings and other construction projects.

SunTrust Bank, Maryland
120 East Baltimore Street
25th Floor
Baltimore, MD 21202
One of the nation’s largest commercial banking organizations, SunTrust Bank offers customers local, personalized service along with a full range of financial products including traditional deposit and credit, trust, mortgage and investment services.

TBC, Inc.
900 South Wolfe Street
Baltimore, MD 21231
Full service advertising and public relations agency.
Teach for America
Baltimore
2601 North Howard Street
Suite 300
Baltimore, MD 21218
Enlists promising future leaders in the movement to eliminate educational inequity.

Tech Council of Maryland
9210 Corporate Boulevard
Suite 470
Rockville, MD 20850
The Tech Council of Maryland is the largest trade association serving the life science and technology communities.

Technical.ly Baltimore
Emerging Technology Center
101 North Haven Street
Baltimore, MD 21224
A news and events organization that focuses on technology issues in the Baltimore region. We organize the annual Baltimore Innovation Week.

TeleCommunication Systems, Inc.
275 West Street
Suite 400
Annapolis, MD 21401
A world leader in highly reliable and secure wireless communication technology.

The ASSOCIATED: Jewish Community Federation of Baltimore
101 West Mount Royal Avenue
Baltimore, MD 21201
Strengthens and nurtures Jewish life by engaging and supporting community partners in Greater Baltimore, Israel and around the world.

The Terminal Corporation
1657 A South Highland Avenue
Baltimore, MD 21224
Distribution, e-commerce, reverse logistics, transportation, and public and contract warehousing contract packaging, beer, wine and spirits logistics, light assembly since 1893.

Think Systems, Inc.
3100 Elm Avenue
1st Floor West
Baltimore, MD 21211
Think Systems is a unique project management consulting firm that successfully rescues failing projects using our Bare Knuckled Project Management methodology.

Tilton-Steele International
111 South Calvert Street
Suite 2700
Baltimore, MD 21202
Optimize investment profits and business decisions by working with our team of tested investment advisers.

Today Media Custom Communications (TMCC)
1014 West 36th Street
Baltimore, MD 21211
The Mid-Atlantic’s leading custom publisher, providing content, design, ad sales, websites, digital services, printing and mailing. Publishing partner of the Port of Baltimore, Visit Baltimore and many others.

Towson University
8000 York Road
Towson, MD 21252
Graduate and undergraduate programs in fine arts, health-related fields, teacher education, liberal arts and science, business and communications.

Trane
10947 Golden West Drive
Suite 100
Hunt Valley, MD 21031
An industry-leading total-building solutions provider that focuses on integrated HVAC and building automation systems, building services and contracting, and energy services.

Transamerica Corporation
100 Light Street
Baltimore, MD 21202
Insurance, investment, retirement.

Transportation for America
1707 L St NW
Suite 250
Washington, DC 20036
T4America is an alliance of local leaders fighting for greater authority and accountability in transportation.

Ulman Cancer Fund for Young Adults
921 East Fort Avenue
Suite 325
Baltimore, MD 21230
The mission of the UCF is to enhance lives by supporting, educating and connecting young adults and their loved ones affected by cancer.
UMBC—An Honors University in Maryland
1000 Hilltop Circle
Baltimore, MD 21250
A high-quality public research university in Maryland.

UNCF—United Negro College Fund
1805 7th Street, NW
Washington, DC 20001
The nation’s largest and most effective minority education organization.

Under Armour, Inc.
1020 Hull Street
Baltimore, MD 21230
The originator of performance apparel, Under Armour makes athletes better through a diverse product portfolio.

United Way of Central Maryland
100 South Charles Street
5th Floor
P.O. Box 1576
Baltimore, MD 21203
United Way is committed to changing the odds for families and communities by focusing on family stability.

University of Baltimore
1420 North Charles Street
Baltimore, MD 21201
Educational institution; undergraduate and graduate, professional and doctoral degree programs; composed of the Merrick School of Business, the Yale Gordon College of Arts and Sciences, the College of Public Affairs and the School of Law.

University of Maryland Francis King Carey School of Law
500 West Baltimore Street
Baltimore, MD 21201
A top-ranked law school at the University of Maryland with nationally-recognized programs in health, business, environmental and public interest.

University of Maryland Medical System
250 West Pratt Street
Suite 250
Baltimore, MD 21201
The University of Maryland Medical System currently includes 12 health systems and hospitals across Maryland including the University of Maryland Baltimore Washington Medical Center; University of Maryland Charles Regional Medical Center; University of Maryland Medical Center; University of Maryland Medical Center Midtown Campus; University of Maryland Rehabilitation and Orthopaedic Institute; University of Maryland Shore Health System; University of Maryland St. Joseph Medical Center and University of Maryland Upper Chesapeake Health System, as well as the freestanding University of Maryland Shore Emergency Center at Queenstown and the University of Maryland Shore Nursing & Rehabilitation Center in Chestertown. UMMS also operates Mt. Washington Pediatric Hospital as a joint venture with Johns Hopkins.

University of Maryland University College
3501 University Boulevard East
Suite 3130
Adelphi, MD 20783
UMUC is Maryland’s university of distance and online education for working adults.

University of Maryland, Baltimore
220 Arch Street
Saratoga Building, 14th Floor
Baltimore, MD 21201
Top-ranked research university with schools of medicine, law, dentistry, pharmacy, nursing, social work, public health and a graduate school. Home to the UMB BioPark.

University of Maryland, College Park
1101 Main Administration Building
College Park, MD 20742
The state’s national graduate and research university offering high-quality instruction and public service to Maryland’s students and citizens.

University System of Maryland
3300 Metzerott Road
Adelphi, MD 20783
Comprising 12 institutions, USM is Maryland’s major public higher education resource for teaching, research and service.

Visit Transamerica.com
At Transamerica, we provide financial solutions that help make it easier to build for your tomorrow, starting with today.

As part of the Baltimore community, Transamerica is proud to be part of The Greater Baltimore Committee and helping lead Baltimore to a better tomorrow.
VA Maryland Health Care System  
10 North Greene Street  
Baltimore, MD 21201  
The VA Maryland Health Care System consists of two medical centers, a 120-bed rehabilitation and extended-care center and six community-based outpatient clinics located throughout the state.

ValueOptions® Maryland  
1099 Winterson Road  
Linthicum, MD 20190  
The nation’s largest independent behavioral health and wellness company.

Vasoptic Medical Inc.  
1215 East Fort Avenue  
Suite 203  
Baltimore, MD 21230

Vehicles for Change  
4111 Washington Boulevard  
Baltimore, MD 21227  
Vehicles for Change accepts car donations from Maryland and Virginia. If you no longer need your car, donate it here. We are changing lives with donated cars.

Venable LLP  
750 East Pratt Street  
Suite 900  
Baltimore, MD 21202  
Full service law firm with intellectual property, government, litigation and business divisions.

Verizon Maryland Inc.  
1 East Pratt Street  
8th Floor, East Wing  
Baltimore, MD 21202  
Provides communications, Internet, wireless and video services in Maryland.

Vision Technology Services LLC  
230 Schilling Circle  
Suite 200  
Hunt Valley, MD 21030  
Vision Technology Services is a strategic IT services partner offering clients an innovative approach, qualified professionals and a range of superior technical services.

Visit Baltimore  
100 Light Street  
12th Floor  
Baltimore, MD 21202  
Full service, nonprofit sales and marketing organization. Promotes the Baltimore area as a convention and tourist destination.

VPC, Inc.  
240 Business Center Drive  
Reisterstown, MD 21136  
Video content producers, live event production services webinars, digital signage solutions/AV Integration.

W

W. R. Grace & Co.  
7500 Grace Drive  
Columbia, MD 21044  
Leading global suppliers of catalysts and silica products, specialty construction chemicals, and building supplies and container products.

Wal-Mart  
701 8th Street, NW  
Suite 200  
Washington, DC 20001  
Walmart serves customers and members more than 200 million times per week in retail outlets, online and on mobile devices. Walmart operates under 69 different banners in 27 countries.

The Walters Art Museum  
600 North Charles Street  
Baltimore, MD 21201  
One of America’s most distinguished comprehensive art museums, offering permanent exhibits of its collections and major loan exhibitions.

Waterfront Partnership of Baltimore, Inc.  
650 South Exeter Street  
Suite 200  
Baltimore, MD 21202  
Non-profit organization dedicated to creating an active, attractive and sustainable future for Baltimore’s world-class Waterfront.

WBAL-TV II  
3800 Hooper Avenue  
Baltimore, MD 21211  
Maryland’s live, local, latebreaking news leader online at WBALTV.com and on your mobile device.
Weber Shandwick
2809 Boston Street
Suite 8
Baltimore, MD 21224
Weber Shandwick assists companies and organizations worldwide in managing and protecting their reputations through digital communications, PR, advertising, design and public affairs.

Weinstock, Friedman & Friedman, PA
4 Reservoir Circle
Baltimore, MD 21208
Full service law firm serving local and national businesses as well as individuals.

Wells Fargo Bank, N.A.
7 Saint Paul Street
Second Floor
Baltimore, MD 21202
Financial institution.

Wexford Science + Technology, LLC
801 West Baltimore Street
Suite 305
Baltimore, MD 21201
Public REIT.

Weyrich, Cronin, & Sorra, Chartered
139 North Main Street
Suite 201
Bel Air, MD 21014
WC&S offers traditional tax/accounting, forensic/investigative accounting, business valuations, dental accounting and services for nonprofit organizations.

Whiteford, Taylor & Preston L.L.P.
7 Saint Paul Street
Baltimore, MD 21202
Trusted legal counsel for business. Eleven offices in Maryland, the District of Columbia, Virginia, Delaware, Kentucky and Michigan.

The Whiting-Turner Contracting Company
300 East Joppa Road
Towson, MD 21286
Construction manager, general contractor, specialty contractor and design/builder, providing comprehensive pre-construction and construction services.

Whitman, Requardt & Associates, LLP
801 South Caroline Street
Baltimore, MD 21231
Established in 1915, WRA, a multi-disciplinary, top 120 ENR firm, offers engineering, architectural, planning, environmental and construction management services.

Whitney Bailey Cox & Magnani, LLC (WBCM)
849 Fairmount Avenue
Suite 100
Towson, MD 21286
Baltimore metropolitan area’s first true AEC firm. We deliver architecture and engineering services through Whitney Bailey Cox & Magnani, LLC, and provide construction management and facility construction through WBCM Construction Services, LLC.

William H. Cox, Jr. Real Estate Inc.
141 North Main Street
Bel Air, MD 21014
We are a land sales and development company.

Wilson Elser Moskowitz Edelman & Dicker LLP
500 East Pratt Street
Suite 600
Baltimore, MD 21202
A national 27 office law firm which serves clients across multitude industries around the world.

Wm. T. Burnett & Co.
1500 Bush Street
Baltimore, MD 21230
Baltimore-headquartered manufacturer of foam/nonwovens for over 100 years, and STX sporting goods.

Womble Carlyle Sandridge & Rice, LLP
250 West Pratt Street
Suite 1300
Baltimore, MD 21201
A national law firm, Womble Carlyle serves a wide range of clients in numerous industries.

Woodbourne Center, Inc.
1301 Woodbourne Avenue
Baltimore, MD 21239
Helping at-risk children and families become productive and self-sufficient through a network of educational, community and residential programs tailored to their individual needs.

Tell a friend or business partner about the membership benefits of the GBC.

Regional business leaders creating a better tomorrow...today.
gbc.org • (410) 727-2820

Y
Y of Central Maryland
303 West Chesapeake Avenue
Baltimore, MD 21204
Community organization focused on youth development, healthy living and social responsibility.

Womble Carlyle Sandridge & Rice, LLP
1301 Woodbourne Avenue
Baltimore, MD 21239
Helping at-risk children and families become productive and self-sufficient through a network of educational, community and residential programs tailored to their individual needs.

The Yalcin Group
301 Gary Avenue
Baltimore, MD 21215
Construction manager, general contractor, specialty contractor and design/builder, providing comprehensive pre-construction and construction services.

Year Up
Baltimore City
Community College
2901 Liberty Heights Avenue
Room 231B
Baltimore, MD 21215
Seeks to close the opportunity divide by providing urban young adults with the skills, experience and support that will empower them to reach their potential through professional careers and higher education.

Yellow/Checker Cab
2100 Huntingdon Avenue
Baltimore, MD 21211
Yellow/Checker Cab provides taxi services to Baltimore utilizing safety, service and hospitality.

Z
Ziger/Snead Architects
1006 Morton Street
Baltimore, MD 21201
A small business with a national reputation for excellence, ranked in the top 30 by ARCHITECT magazine. Providing distilled design solutions and superior service for public and private clients.

Zipcar, Inc.
1429 Aliceanna Street
Suite 100
Baltimore, MD 21231
Membership-based car-sharing service with world-wide locations.

www.gbc.org 55
2015 Mayor's Business Recognition Awards
Corporate Sponsor
Horseshoe Casino Baltimore
Premier Sponsor
Baltimore Development Corporation
Signature Sponsors
Legg Mason Global Asset Management LifeBridge Health
Program Sponsors
Baltimore Business Journal BGE The Daily Record
Patron Sponsors
CareFirst BlueCross BlueShield
FutureCare Health Management Corporation Johns Hopkins University & Medicine Loyola University Maryland The Shelter Group VPC, Inc.
Gold Sponsors
Baltimore Business Journal Comcast The Daily Record Exelon / BGE The Shelter Group VPC, Inc.
Silver Sponsors
The Bozzuto Group CareFirst BlueCross BlueShield The Community College of Baltimore County DLA Piper Loyola University Morgan State University St. Agnes Health Care T. Rowe Price Group University of Maryland Medical System University of Maryland, Baltimore
Bronze Sponsors
Goodwill Industries of the Chesapeake, Inc. Lockheed Martin IS&GS-Civil Under Armour
2015 Annual Meeting
Corporate Sponsor
Horseshoe Casino Baltimore
Ambassador Sponsor
Baltimore Development Corporation
Signature Sponsors
Legg Mason, Inc. MedStar Health Merritt Properties, LLC The Whiting-Turner Contracting Company
Platinum Sponsors
Bank of America Camden Partners Saul Ewing LLP
Gold Sponsors
Baltimore Business Journal Comcast The Daily Record Exelon / BGE The Shelter Group VPC, Inc.
Program Sponsors
The Daily Record T. Rowe Price Group, Inc. VPC, Inc.
Patron Sponsors
CareFirst BlueCross BlueShield The Community College of Baltimore County Lockheed Martin IS&GS-Civil The Shelter Group
2015 Bridging The Gap Achievement Awards
Corporate Sponsor
Horseshoe Casino Baltimore
Ambassador Sponsor
Baltimore Development Corporation
Signature Sponsors
LifeBridge Health MedStar Health The Whiting-Turner Contracting Company
Gold Sponsor
Bank of America
Bronze Sponsors
BGE
Bon Secours Baltimore Health System, Inc. Johns Hopkins University & Medicine McKissack & McKissack Saul Ewing LLP The Shelter Group University of Maryland Medical System
Media Sponsors
Baltimore Business Journal The Baltimore Times The Daily Record
2015 Cocktail Reception With The Orioles
Corporate Sponsor
Horseshoe Casino Baltimore
Ambassador Sponsor
Baltimore Development Corporation
Signature Sponsors
Legg Mason, Inc. LifeBridge Health
Double Sponsors
Single Sponsors
Baltimore City Community College Baltimore Life Companies
2015 Event Sponsors

2015 Transportation Summit
Program Sponsors
McKissack & McKissack DC
Patron Sponsors
Baltimore Business Journal
The Daily Record
The Northeast MAGLEV
RK&K
Supporting Sponsor
Cianbro

2015 Economic Outlook Conference
Corporate Sponsor
Horseshoe Casino Baltimore
Ambassador Sponsor
Baltimore Development Corporation
Signature Sponsors
Merritt Properties, LLC
The Whiting-Turner Contracting Company

Program Sponsors
Baltimore Business Journal
The Daily Record
University of Maryland Medical System
VPC, Inc.
Patron Sponsors
CareFirst BlueCross BlueShield
CH2M HILL, Inc.
Harford County Office of Economic Development
Ports America Chesapeake, LLC
The Shelter Group
St. Agnes Health Care
Stifel, Nicolaus & Company, Incorporated
Visit Baltimore

2015 Business Mixers
Program Sponsors
Horseshoe Casino Baltimore
Mt. Washington Conference Center

2016 Save the Dates

January 25, 2016
Maryland General Assembly Legislative Forum
Baltimore Marriott Inner Harbor at Camden Yards
110 S. Eutaw Street • Baltimore, MD 21201
7:30 a.m. registration & breakfast
8 a.m. program

May 16, 2016
GBC 61st Annual Meeting
Hyatt Regency Baltimore
300 Light Street • Baltimore, MD 21202
5:30 p.m. registration & cocktail reception
7 p.m. program & dinner

Tickets & additional information:
Samantha Zerhusen
410-727-2820 ext. 17 • samanthaz@gbc.org

Event Sponsorships:
Sara Garbarino
410-727-2820 ext. 29 • sarag@gbc.org
Legg Mason is proud to support the Greater Baltimore Committee in its mission to improve the business climate in the Baltimore region.
We love this city.

**INVESTING WHERE WE WORK AND LIVE.**

When Thomas Rowe Price, Jr., founded our firm in 1937, he strongly believed in good corporate citizenship. Today we uphold that tradition wherever we work and live. That’s why we’re proud to support the Greater Baltimore Committee in its work to foster community growth.

Learn more about what we’re doing in the community.

[troweprice.com/responsibility](http://troweprice.com/responsibility)