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Driving Solutions for Jobs and Economic Growth in a Global Economy

As you page through our annual Member Directory you will be reminded of what a unique and valuable organization the Greater Baltimore Committee is to the business community—not just in the Baltimore region but in the State of Maryland.

The GBC is universally accepted as the most visible, influential and effective business advocacy organization in Maryland. It has emerged over its 62-year history as a model for how the private sector can bring its problem-solving expertise, resources and innovative thinking to help the public sector address problems and challenges.

The GBC’s visibility, influence and effectiveness are the foundation for the widespread respect the organization has built over the years. This respect is evident in the halls of city, county and state government, the executive offices of companies, educational institutions, nonprofit organizations, and the meeting rooms of community groups throughout the Baltimore region.

The GBC’s prominent role in the community would not be possible without the hard work, support and active involvement of the GBC’s talented and committed Board of Directors.

The many loyal and involved members contribute enormously to its success by developing approaches and solutions to issues that ensure the region’s business growth, competitiveness and viability.

As we strive to keep the region’s economy and business climate robust, it’s worth keeping in mind that business and employers in the Baltimore region can no longer think they should only compete for customers and revenue locally.

Economists predict that the majority of economic growth in the next five to 10 years will occur outside the borders of the United States—especially in places like China and Latin America.

The global economy presents challenges, but also great opportunity for the Baltimore region with its world-class port, airports, health care and university systems, and high concentration of well-educated residents.

To ensure the region can fully leverage its assets, the GBC will be working to help make certain that the Greater Baltimore region’s core—Baltimore City—is as strong, stable and attractive as it can be for existing businesses to grow and new businesses to emerge.

GBC Board members are heading up task forces to review and propose solutions for challenges and problems in three key subject areas: public safety, education and workforce, and major infrastructure and capital projects.

The goal is to bring innovative thinking and private sector perspective and expertise to these very complex and pressing issues.

In recent months, the GBC has undertaken an effort to develop strong relationships with Catherine Pugh, the newly elected Baltimore mayor, and the city council to establish clear and open communications to ensure the private sector’s voice is heard, understood and valued.

As always the GBC is dedicated to teamwork in this and all of our efforts.

As we begin a new year, we look forward to working with our committed Board of Directors and all GBC member companies to advance our collective ideas, insights and solutions to address the tough challenges and to build a better tomorrow for the entire Baltimore region.

Thank you for your continued support. We look forward to another year filled with clear vision, strong leadership, and noteworthy accomplishments that each of you and the entire GBC can be proud of for many years to come.

Together—we can make a difference.

Donald C. Fry, Esq.  
President and CEO

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Board of Directors
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Regional business leaders creating a better tomorrow . . . today.

OMBUDSMAN PROGRAM AVAILABLE TO MEMBERS ONLY
The GBC’s Ombudsman program, launched in fall 2016, helps members navigate city and county government agencies and services and connect members with an appropriate contact who can assist with regulatory issues affecting operations and initiatives.

Contact Sophia Silbergeld, Director of Membership and Member Relations, for assistance on issues such as:

- Government permitting and licensing.
- Identifying appropriate city or county elected representatives to contact regarding member business concerns.
- Helping to identify proper city or county department/agency contacts to resolve government service issues.
- Facilitating contacts and discussions between businesses and other organizations and local community leaders.
- Serve as knowledgeable “trouble shooter” to help spur government inaction or stalled process.
- This Ombudsman Program is only available in Baltimore City and Anne Arundel, Baltimore, Carroll, Harford and Howard counties.

Submit a help request form here: gbc.org/ombudsman-program
Contact: Sophia Silbergeld at sophias@gbc.org or (410) 727-2820

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GBC Vision
Greater Baltimore—Baltimore City and the five surrounding counties (Anne Arundel, Baltimore, Carroll, Harford and Howard counties)—will be recognized as a leader in the global economy.

GBC Mission
The mission of the Greater Baltimore Committee is to improve the business climate of the Greater Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect the region’s competitiveness and viability.

GBC’s Regional Perspective
Regions, not individual jurisdictions, are the primary economic competitors in the global economy. Successful regions are characterized by healthy and viable core areas, while regions with declining core areas do not perform as well.

The synergy among central cities and the jurisdictions around them is critical to a region’s success. A thriving urban area energizes a region and serves as a catalyst for economic and cultural growth. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region.

Regional business leaders creating a better tomorrow . . . today.
Greener Baltimore Committee

AT A GLANCE

GBC’s Core Pillars for a Competitive Business Environment

- Government leadership that unites with business as a partner. Maryland leaders must set a welcoming tone that communicates positive support for business, respect for the private sector as a partner, not an adversary, and reflects a strategic plan for business growth and job creation.

- Workforce that is highly-educated and meets Maryland’s business needs. Maryland’s secondary and higher education institutions must offer access to quality instruction at all levels and cultivate a workforce that is well-suited to a modern economy and to the specific needs of Maryland’s business sectors.

- Regulatory policies that are streamlined, stable and predictable. Maryland must project to businesses within and outside the state that its government regulatory policies are reasonable, relevant, free of surprises or redundancy, and considerate of businesses’ sense of urgency.

- Tax structure that is fair and competitive. Maryland’s tax policy must be perceived by business as being competitive and devoid of elements that unreasonably target specific businesses or business sectors.

- Competitive costs of doing business. Public policies must reflect a government predisposition to nurture business growth and to avoid arbitrarily or disproportionately imposing additional overhead upon the business sector.

- Superior transportation infrastructure with reliable funding mechanisms. An essential prerequisite of a competitive business environment includes well-funded and maintained highway, transit, port and airport infrastructure that provides reliable and efficient options to move people, goods and services.

- Strategic and effective state investments in business growth. The state must commit to substantive strategic investments, leveraged with capital assets, to nurture business and job growth. Investments should include competitive and effective tax credits, business development incentives, and tactical initiatives to nurture private investment in industry growth.

- Business marketing strategy that is aggressive, coordinated, long-term, and well-funded. Success breeds success. Competitive states celebrate their businesses’ achievements by investing in comprehensive communication and promotion to internal and national audiences of business strengths and the state’s assets as a place to live and work.
Delivering Value to GBC Members

Since its founding in 1955, the GBC has sought to apply private sector leadership and resources to improve the region by identifying issues that are crucial to the region’s business growth and by playing an influential role in developing strategies and implementing action to create change. Opportunities are abound for GBC members to expand their perspectives, build relationships and influence the business climate.

Through the GBC, members work with officials at the highest levels of state and local government as well as business leaders who are shaping the future of Central Maryland. Members lead by serving on committees that address issues of bioscience, education, economic development, health care, workforce development, small business, innovation and technology, and transportation.

Events

The GBC offers a year-long schedule of events including:

- **GBC Annual Meeting.** The region’s premier business event of the year.
- **Bridging the Gap Achievement Awards.** Minority- and women-owned businesses are recognized for outstanding achievement.
- **Economic Outlook Conference.** Leading experts preview upcoming regional and national economic issues.
- **Maryland General Assembly Legislative Forum.** The business community kicks off the legislative session with an overview by leaders of the General Assembly.
- **Mayor’s Business Recognition Awards.** The GBC and the Baltimore Development Corporation honor businesses for outstanding community service.
- **Transportation Summit.** An annual review of issues relating to improving transportation infrastructure and mobility in the region and state.
- **Business Mixers.** Members have the opportunity to network with their colleagues at business mixers that take place at unique venues throughout the year.
- **Cocktail Reception with the Orioles.** Attendees have their pictures taken with and autographs signed by current Orioles players while enjoying hors d’oeuvres and cocktails. First begun in the 1980s as the GBC’s Lunch with the Orioles, the event provides GBC members and guests an opportunity to closely interact with Baltimore’s “Boys of Summer.”
- **Newsmakers:** Each program consists of an elected official, government or business leader discussing major issues impacting the business community and economic growth in the Baltimore region. Occasionally, a program may highlight 3-4 high profile CEO’s and business leaders to focus on a particular industry sector.

Communications

The GBC provides members with a broad range of information through its electronic and print publications, including:

- **GBC Leader.** GBC’s twice-monthly, members-only e-newsletter provides GBC members with news about business climate issues, GBC events, committee information and member news.
- **GBC State House Update.** A members-only e-newsletter reporting on key issues and developments in the Maryland General Assembly. Published weekly during the legislative session from January–April and periodically during the interim.
- **E-mail Advisories.** The GBC issues e-mail advisories to members providing instant updates, breaking news and GBC event information.
- **Membership Directory.** This members-only print and electronic directory is the Who’s Who of the region’s business and civic leaders.
- **President’s Report.** The President’s Report provides members with periodic updates about current GBC work and initiatives.
- **GBC on the web.** The GBC’s most comprehensive member communication medium, www.gbc.org, features timely GBC news, member news, a calendar of events, committee information, an online business guide and easily accessible information on GBC initiatives.
- **GBC on Social Media.** Follow the GBC on Facebook, Twitter (@GBCorg) and LinkedIn.
- **GBC commentaries.** GBC President and CEO Donald C. Fry’s commentaries on public policy and business climate issues are featured every third Friday in The Daily Record, and in other local outlets.
**Bioscience Committee**

The Bioscience Committee advocates for public policies, funding programs and other initiatives that will make the Greater Baltimore region attractive to bioscience entrepreneurs as well as established bioscience companies. The committee seeks to ensure that the bioscience industry remains viable and maximizes its potential as a regional economic engine.

Chair: David Block, MD, MBA  
CEO  
Gliknik

Staff: Gayon Sampson  
(410) 727-2820 ext. 19

**Education and Workforce Committee**

The Education and Workforce Committee seeks to identify, support and promote programs, policies and new training and educational initiatives, including Science, Technology, Engineering and Math (STEM) and vocational programs, designed to ensure a well-educated and highly-skilled workforce meets the needs of the Baltimore region’s diverse employers.

Chair: David Warnock  
Managing Partner  
Camden Partners

Staff: Gayon Sampson  
(410) 727-2820 ext. 19

**Economic Development Committee**

The Economic Development Committee advocates for programs and policies to improve our economic competitiveness. The committee studies and reports on projects and initiatives that will enhance business opportunities and support a vibrant and diverse regional economy. The committee also seeks to identify and support programs and policies that will fuel job growth and economic opportunities for a diverse range of entrepreneurs, business owners and other private-sector employers.

Chair: Caroline G. Moore  
CEO  
Ekistics LLC

Staff: Aaron Moore  
(410) 727-2820 ext. 29

**Health Care Committee**

The Health Care Committee focuses its attention on federal and state health care policy, and its impact on the cost of doing business and business operations. The committee fosters health and wellness programs and policies that promote a healthy workforce. The committee also monitors local health issues, including matters of public health, to ensure the business community is aware of and educated on emerging health concerns and can educate its workforce when appropriate.

Chair: Bonnie Phipps  
President and CEO, Retired  
St. Agnes Hospital

Staff: Obiora Ajukwu  
(410) 727-2820 ext. 17

**Innovation and Technology Committee**

The Innovation and Technology Committee serves as an advocate for programs and policies that support and encourage entrepreneurship, innovation and growth in the region’s technology sector. The committee develops and advocates for policies, programs and initiatives that promote and assist Baltimore’s burgeoning technology and start-up communities.

Chair: Steve Harris  
Vice President and General Manager  
Dell Federal Systems

Staff: Obiora Ajukwu  
(410) 727-2820 ext. 17

**Transportation and Mobility Committee**

The Transportation and Mobility Committee advocates for public policies tied to the creation of a regional transportation system that is coordinated and integrated and provides the appropriate balance of highways, transit and alternative forms of transportation. The committee places an emphasis on promoting policies and projects that connect workers rapidly and efficiently to employment hubs.

Chair: Bruce Gartner  
Vice President/Maryland Transportation Leader  
CH2M

Staff: Aaron Moore  
(410) 727-2820 ext. 29
Greater Baltimore Committee

ADVISORY COUNCILS

Regional Business Advisory Councils

Regions, not individual jurisdictions, are the primary economic competitors in the global economy. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region. With that in mind, the GBC developed three regional business advisory councils in Baltimore, Harford, and Howard counties.

The councils meet quarterly to discuss specific issues that may be hindering business growth and quality of life. Each council monitors changes in legislation that affect their business or region and develops policy statements for the GBC to use to advocate on behalf of the business community to local and state legislators. In addition, the councils serve as a source of emerging ideas or projects for the GBC.

Through the councils, each of the specified counties is well represented and is able to keep the business community aware of issues in their jurisdiction. The councils also provide tremendous value with regards to gaining access to key decision makers and providing opportunities to meet other businesses in the counties.

Baltimore County Business Advisory Council

The Baltimore County Business Advisory Council allows members to participate in a regionally-focused approach toward business climate issues, by engaging with local business, institutional, and government leaders. The advisory council gives members an opportunity to advocate on behalf of the business community to local and state elected officials and key figures. The council also promotes economic development opportunities and quality of life in the county.

This committee is chaired by John B. Chessare, M.D., M.P.H., F.A.C.H.E., President and CEO of the GBMC HealthCare system, which includes Greater Baltimore Medical Center, a 270-bed acute care not-for-profit hospital, as well as multi-specialty physician practices across the region.

- The Baltimore County Business Advisory Council includes the following member companies: GBMC, Mackenzie Commercial Real Estate Services, LLC, Comcast, Merritt Properties, LifeBridge Health, Trane, EMR, PSA Insurance, KOFA Public Affairs, Maryland Business Roundtable for Education, and Rosedale Federal Savings & Loan Association.
- The council provides the GBC with regional input on issues related to strengthening Maryland’s business climate.
- The council often invites speakers to meetings to discuss key topics, such as higher education, including four year universities and community colleges, major economic development projects in the county, public safety, transportation and workforce development.

Continued on next page
Harford County Business Advisory Council

The Harford County Business Advisory Council is primarily made up of Harford County businesses; however, it is open to all GBC members regardless of their location. It is currently comprised of a number of different industries; including defense, legal affairs, hospitality, real estate, education, etc. All members are at the senior level/executive management level in their company.

Key focus areas have included:
- Harford County transportation needs; including, entrance/exit of Aberdeen Proving Ground and other major thoroughfares.
- Higher education offerings in Harford County, future educational demands, and partnering with other in state institutions.
- Engagement/advocacy of the business community of public safety as a business issue; specifically, dealing with addiction and mental health treatment.
- How to make Harford County and the State of Maryland more competitive.

Howard County Business Advisory Council

The Howard County Business Advisory Council is primarily made up of Howard County businesses; however, it is open to all GBC members regardless of their location. It is currently comprised of a number of different industries; including technology, engineering, legal affairs, real estate, and education. All members are at the senior level/executive management level in their company.

Key focus areas have included:
- Monitoring the status of downtown Columbia revitalization.
- Researching and exploring the regulatory process in the State of Maryland; including how business can work collaboratively with government in developing regulations.
- Education on Howard County’s annual budget; including reviewing the various revenue sources and how each dollar is spent in the county.
- How to make Howard County and the State of Maryland more competitive.
The Greater Baltimore Committee and Associated Black Charities issued a report in 2016 detailing growing opportunities in the Baltimore region for “middle-skilled” workers in jobs tied to science, technology, engineering and mathematics, or STEM. The report, “STEM: Middle-Skill Career Pathways in the Baltimore Region,” found that the Baltimore area ranks in the top metro areas of the country for the share of jobs tied to STEM. It also found that six business sectors, including health care, energy, and manufacturing offer strong potential for workers who may lack a college-degree, but can advance into middle-skill STEM-related jobs with training. The Executive Summary, excerpted below, offers readers an introduction to the full report.


Executive Summary

As the knowledge economy in the Baltimore region continues to experience steady growth, job opportunities are broadening to include a more diverse workforce with a range of skills. Certain sectors within this economy are offering career pathways with earnings that create a defined trajectory into the middle-class. This is good news in a region where more than half of the residents have a high school diploma but do not have a baccalaureate degree.

Jobs that require high-level knowledge in science, technology, engineering, and math disciplines (collectively “STEM jobs”) represent a large and growing component of Baltimore’s labor market. Nearly a quarter of all jobs in the Baltimore region—more than 281,000 jobs altogether—require high-level STEM knowledge in at least one STEM field. Baltimore ranks high in concentration of STEM careers, having the 9th highest concentration of jobs that require high levels of STEM knowledge and all indications are that future growth in STEM jobs will considerably outpace growth of jobs that are non-STEM.

Middle-skill STEM jobs represent a significant opportunity for the thousands of unemployed and underemployed Baltimore City residents who seek to move into a career that provides a family-supporting wage. In 2011, workers in middle-skill STEM occupations earned 61% more than workers in non-STEM occupations with similar levels of education. The average wage for middle-skill STEM workers was $58,504 per year, which is above the 2015 living wage in Baltimore City of $52,998 per year (or $25.48 per hour). For workers who move into STEM occupations, there are many opportunities for career advancement, specialization, and transfer into related occupations with even higher earnings.

Most STEM jobs require a minimum of a bachelor’s level of education, but not by a large margin. According to analysis by the Brookings Institution, a surprisingly large portion of STEM jobs in the Baltimore region are “middle-skill” STEM occupations that require an associate degree level of education or less (43.3% of STEM jobs in the Baltimore region are middle-skill STEM jobs—about 122,000 jobs). Undoubtedly, workers with a bachelor’s degree or even...
higher levels of education fill some of Baltimore’s middle-skill STEM jobs, but growing demand for these jobs is creating an opportunity for workforce development organizations to place qualified middle-skill workers into these positions.

STEM careers are not limited to traditional STEM occupations such as software developers or engineers. Interviews with Baltimore employers revealed that new technology is driving the demand for middle-skill STEM employees in many occupations, and is also driving the creation of entirely new STEM occupations.

Figure 1: Share of US Jobs that are “High-STEM,” by Occupation

Source: The Hidden STEM Economy (Brookings, 2013)

<table>
<thead>
<tr>
<th>Sector</th>
<th>Middle-Skill STEM Jobs</th>
<th>Non-STEM Entry-Level Occupations</th>
<th>Wage Range</th>
<th>Middle-Skill STEM Occupations</th>
<th>Wage Range</th>
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<tbody>
<tr>
<td>Energy</td>
<td>More than 12,000</td>
<td>• Utility Trainee</td>
<td>$20.50</td>
<td>• Line Worker</td>
<td>$21-$28+</td>
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<td>• Cable Splicer</td>
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<td>• Relay Technician</td>
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<td>• Wind Technician</td>
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<td>• Wind Technician</td>
<td>$21-$28+</td>
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<td>Manufacturing</td>
<td>More than 3,400</td>
<td>• Machinist Helper</td>
<td>$12-$15</td>
<td>• CNC Set-Up Operator</td>
<td>$14-$20+</td>
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<td>• Machine Operator</td>
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<td>• CNC Machine Programmer</td>
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<td>• Production Assembly</td>
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<td>• CNC Machinist</td>
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<td>• Maintenance Machinist</td>
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<td>• Inspector (QC)</td>
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<td>Technology</td>
<td>More than 16,100</td>
<td>• Entry-Level User Support Technician</td>
<td>$11-$18</td>
<td>• User Support Tech I, II, III</td>
<td>$18-$21+</td>
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<td>• Network Support Tech</td>
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<td>• Network Specialist</td>
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<td>• Security Analyst</td>
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<td>• Network Security Auditor</td>
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<td>Design &amp; Construction</td>
<td>More than 3,800</td>
<td>• Construction Helper</td>
<td>$8-$14</td>
<td>• Assistant Estimator</td>
<td>$16-$30+</td>
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<td>• Apprentice</td>
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<td>• Drafter</td>
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<td>• HSE Coordinator/Technician</td>
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<td>Healthcare</td>
<td>More than 30,800</td>
<td>• Transporter</td>
<td>$8-$12</td>
<td>• Medical Records Technician</td>
<td>$10-$16+</td>
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<td>• Dietary Aids</td>
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<td>• Radiology Specialist</td>
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<td>• Environmental Services</td>
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<td>• Laundry worker</td>
<td></td>
<td>• Laboratory Technician</td>
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<td></td>
<td></td>
<td>• Materials Handler</td>
<td></td>
<td>• Paramedic/EMT</td>
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<tr>
<td>Bioscience</td>
<td>More than 10,300</td>
<td>• Laboratory Assistant</td>
<td>$12-$15</td>
<td>• Laboratory Technician</td>
<td>$16-$24+</td>
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<td>• Histology Technician</td>
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<td>• Research Technician</td>
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Continued on page 20
TOWSON UNIVERSITY

The Jess and Mildred Fisher College of Science and Mathematics offers 12 undergraduate and 10 graduate programs as part of Towson University’s 109 majors and programs. For more information, visit towson.edu.

The Jess and Mildred Fisher College of Science and Mathematics offers 12 undergraduate and 10 graduate programs as part of Towson University’s 109 majors and programs. For more information, visit towson.edu.

Actuarial Science:
Towson University is the only school in Maryland recognized by the Society of Actuaries as a Center of Actuarial Excellence.

Applied Math Lab:
Undergraduate research teams partner with businesses and community organizations to solve their problems.

Molecular Biology:
Students conduct hands-on research and intern with businesses, government agencies and hospitals.

Name: Destiny Simmons
Major: Biology
Class of: 2018
Ready to intern: Now!
What are Baltimore’s Middle-Skill STEM Careers?

Baltimore has many jobs that are considered “high-STEM”—jobs that are not identified as traditional STEM careers but require workers to spend a large percentage of their time in at least one STEM discipline—that also fall into the middle-skill category. These jobs span a variety of industry sectors and occupations. For instance, healthcare employs a diverse range of middle-skill employees as clinical technicians in many medical disciplines (radiology, surgical techs, respiratory techs, etc.). Hospitals and practitioner’s offices also hire middle-skill IT and medical records staff. According to the Opportunity Collaborative’s Baltimore Regional Talent Development Pipeline Study, the healthcare sector stands out as having the highest percentage of middle-skill technician workers out of all industry sectors in the Baltimore region.

The information technology field ranks as the second-largest occupational category for STEM careers. About 13 percent of U.S. STEM jobs are computer and mathematical occupations—a sector that is growing rapidly in the Baltimore region as the region’s strength in cybersecurity benefits from global investment in more secure networks.

The installation, maintenance, and repair occupations are another area where STEM is increasingly important. Building maintenance, for instance, is making use of smart technologies for energy-efficiency that lower operating costs. In addition to the HVAC mechanical knowledge that building maintenance workers have always needed, building maintenance workers who calibrate and program building systems now require advanced knowledge and training in instrumentation, testing, and troubleshooting of smart systems and equipment.

High Opportunity Sectors

Within this report, the research team has identified current and emerging middle-skill STEM career opportunities in six of the Baltimore region’s industry sectors. These high opportunity sectors offer promising opportunities for lower-skilled workers to move into a middle-skill STEM careers. For each sector, there is:

- A measure of middle-skill STEM employer hiring needs;
- Identification of key middle-skill STEM occupations in demand;
- Occupational career ladders;
- Training and education providers; and
- Other resources that can support career pathways into middle-skill STEM occupations in the sector.

Career laddering is intrinsic in many of these industries and entry-level opportunities that require limited STEM skills have pathways through which workers can move into middle-skill positions through on-the-job training coupled with additional education. However, some sectors require additional workforce training resources to enable Baltimore residents to fully take advantage of the available opportunities.
2016 Bridging the Gap Achievement Awards

The GBC Bridging the Gap Achievement Awards honor minority and women-owned firms for achievement and others for their efforts to strengthen minority business development. Ten Baltimore-area companies and one individual were named winners in 2016:

Successful minority or women-owned business
• A-G Associates, Inc.
• ArtsCentric, Inc.
• P&J Contracting Company, Inc.
• Staff Quest, Inc.
• Strategy Horse Consulting Group
• Yalcin Development

Partnership/strategic alliance that includes minority or women-owned businesses
• The Whiting-Turner Contracting Company/Mahogany, Inc.

Majority owned business demonstrating inclusive business practices
• Year Up Baltimore

President’s Award
• Maryland State Senator Catherine E. Pugh
• Miles and Stockbridge

OMBUDSMAN PROGRAM AVAILABLE TO MEMBERS ONLY

The GBC’s Ombudsman program, launched in fall 2016, helps members navigate city and county government agencies and services and connect members with an appropriate contact who can assist with regulatory issues affecting operations and initiatives.

Contact Sophia Silbergeld, Director of Membership and Member Relations, for assistance on issues such as:

- Government permitting and licensing.
- Identifying appropriate city or county elected representatives to contact regarding member business concerns.
- Helping to identify proper city or county department/agency contacts to resolve government service issues.
- Facilitating contacts and discussions between businesses and other organizations and local community leaders.
- Serve as knowledgeable “trouble shooter” to help spur government inaction or stalled process.

This Ombudsman Program is only available in Baltimore City and Anne Arundel, Baltimore, Carroll, Harford and Howard counties.

Submit a help request form here: gbc.org/ombudsman-program
Contact: Sophia Silbergeld at sophias@gbc.org or (410) 727-2820
Regional Visionary Awards

The Regional Visionary Award honors individuals who have significantly contributed to the betterment of the Greater Baltimore region. The award has been presented to political, education and business leaders for their vision and roles in improving the region.

At the 2016 GBC Annual Meeting, the Regional Visionary Award was presented to Carla Hayden, CEO of the Enoch Pratt Free Library. (In photo, second from left)

Regional Visionary Award honorees since 1997 are:

- 2016: Carla Hayden
- 2015: Doreen Bolger
- 2014: Michael Busch (William “Brit” Kirwan)
- 2013: Jan Houbolt
- 2012: Freeman A. Hrabowski
- 2011: Ken Ulman
- 2010: Willard Hackerman
- 2009: Baltimore Ravens
- 2008: Anthony Brown
- 2007: Martin O’Malley
- 2006: Raymond A. Mason
  George A. Roche
- 2005: Julia W. Gouge
  James M. Harkins
  Janet S. Owens
  James N. Robey
  James T. Smith Jr.
- 2004: Dr. David J. Ramsay
- 2002: Calvin W. Burnett
  James D. Tsuchetelin
  H. Mebane Turner
- 2001: William K. Hellmann
- 1999: Frank P. Bramble
- 1998: Samuel L. Rosenberg
  Walter Sondheim Jr.
- 1997: Clarence W. Blount
  Charles Ecker
  Barbara Hoffman
  Howard P. Rawlings
  Eileen Rehrmann
  C. A. “Dutch” Ruppersberger
  Kurt L. Schmoke

Howard “Pete” Rawlings Courage in Public Service Awards

The Howard “Pete” Rawlings Award, presented occasionally but not annually, honors public officials who demonstrate exceptional courage while serving in elected or appointed public office.

At the 2016 GBC Annual Meeting, the Howard “Pete” Rawlings Courage in Public Service Award was presented to U.S. Congressman Elijah E. Cummings. (In photo, third from left)

- 2016: U.S. Congressman Elijah E. Cummings
- 2015: U.S. Senator Barbara Mikulski
- 2010: Frederick Bealefeld
- 2009: Dr. Andres Alonso
- 2006: Paul S. Sarbanes

Walter Sondheim Public Service Awards

The Walter Sondheim Public Service Award is presented to individuals, other than elected officials, who make outstanding contributions to our community without seeking recognition or accolades.

At the 2016 GBC Annual Meeting, the Walter Sondheim Public Service Award was presented to Ronald Peterson, President of The Johns Hopkins Hospital and Executive Vice President of Johns Hopkins Medicine. (In photo, third from left)

Since 2007, the GBC has bestowed awards occasionally but not annually to:

- 2016: Ronald Peterson
- 2014: Fred Lazarus
  Bob Bogomolny
- 2013: Joe Jones
- 2008: Eddie Brown
  Sylvia Brown
- 2007: Sally J. Michel
YEAR IN PHOTOS

Greater Baltimore Committee 2016 Annual Meeting

All photos on this page (except banner photo at top of page) by Harry Bosk
New Member Lunch

Newsmaker Breakasts with:
BGE CEO Calvin Butler
University System of Maryland
Chancellor Robert Caret
MTA Administrator
and CEO Paul Comfort

Baltimore Police Commissioner
Kevin Davis
Towson University President
Dr. Kim Schatzel
Baltimore City Health Commissioner
Dr. Leana Wen

Light City Baltimore
2016 Cocktail Reception with the Orioles

Release of STEM Middle-Skill Jobs Report

Meeting with Comptroller of Maryland
Peter Franchot

2016 Hire One Youth Kickoff Event
STEM and Middle-Skill Jobs Report

The Greater Baltimore Committee and Associated Black Charities released a report which detailed the growing opportunities in the Baltimore region for “middle-skilled” workers in jobs tied to science, technology, engineering and mathematics, or STEM. The report, “STEM: Middle-Skill Career Pathways in the Baltimore Region,” found that Baltimore ranks in the top metro areas of the country for the share of jobs tied to STEM. It also found that six business sectors, including health care, energy, and manufacturing, offer strong potential for workers who may lack a college-degree, but can advance into middle-skill STEM-related jobs with proper training. Many such jobs offer a career track, the report also found.


Coalition for a Second Chance

The GBC launched an initiative designed to address the many challenges faced by citizens returning after incarceration. The Coalition for a Second Chance is a multi-pronged effort to understand the barriers to employment faced by this population, educate employers on the benefits of hiring returning citizens, and examine ways that the private sector can be a stronger partner. The GBC committee of stakeholders and service providers issued a report on existing best practices and recommendations to improve access to jobs for returning citizens. The GBC plans to use the report to educate the business community about the role it has in providing job opportunities for returning citizens and advocate for changes to existing policies and practices affecting incarcerated individuals.


Global Cities Initiative

The GBC is completing its work to develop a strategic plan to help Baltimore metro area businesses expand to the export market. This will help widen the market for Baltimore-area businesses and diversify the region’s economy by tapping growing global markets. The plan is being developed as part of the GBC’s leadership and participation in the Global Cities Initiative (GCI), which was launched by the Brookings Institution and JPMorgan Chase to help metropolitan economies grow by developing export plans and strategies. The Baltimore area ranks 90th among 100 metros in the percent of its GDP attributed to exports, according to Exporting to the Global Economy: Baltimore Metro Export Market Assessment, a report issued by the GBC and four partners collaborating in GCI. The report notes a number of industry sectors offer strong potential for growing exports.

Transportation Focus

As part of its long-term commitment and focus to ensuring that the Greater Baltimore region has an efficient and reliable transportation system, the GBC has been engaged with several important transportation projects. These included:

• Monitoring the Maryland Transit Administration’s proposal to improve bus service in the region. BaltimoreLink seeks to create an interconnected transit system with updated local and express bus systems throughout Baltimore and add new high-frequency bus routes.

• Promoting needed rail and other improvements to Baltimore’s Penn Station, owned by Amtrak. The GBC supports an Amtrak proposal that includes hiring a “master developer” to provide and oversee design and other improvements to the station and parcels of land totaling 37 acres nearby.

• Monitoring and supporting a plan to use new engineering techniques to improve the Howard Street Tunnel in Baltimore to accommodate double-stacked cargo containers. The project would boost the Port of Baltimore’s competitive edge for rail cargo business.

Summer Jobs for Youths

The GBC again assisted Baltimore City’s YouthWorks summer jobs program for participants between the ages of 16 to 21. GBC President & CEO Donald C. Fry served as chairman of Hire One Youth, the private-sector component of the program. City officials successfully placed 8,000 youths in summer jobs. According to 2015 survey responses, 98 percent of companies that participated said they had positive experiences with young workers and would recommend participation to another company.

GBC Board Establishes Three Task Forces to Address Challenges

The GBC Board of Directors launched a new strategic initiative in 2016 to ensure several specific challenges facing Baltimore are addressed. This initiative will focus on three major areas:

• Public Safety.

• Education and Workforce.

• Analysis and advocacy for improvements to major infrastructure, transportation, and economic development projects.

Three task forces have been established by the board to address these priorities. They are: a Public Safety Task Force chaired by GBC Board members Kurt Schmoke and Charlie Monk; an Education and Workforce Task Force headed by GBC Board member Sandra Kurtinitis; and a Transportation, Infrastructure and Projects Task Force chaired by William Corey, Jr.

In addition to transportation and infrastructure (conduit, broadband, water/sewer, etc.), the latter group will focus on major economic growth projects including the Howard Street tunnel, convention center expansion, arena expansion, and Inner Harbor/ Harbor Place renovations.

Two additional task forces were created by the Board to focus on key strategic concerns. A task force to positively impact the image and perception of Baltimore is being led by GBC Board member Sandy Hillman. Another task force, Neighborhood Outreach—Connecting Business to Communities, is headed by GBC Board member Ken Banks.
Maryland General Assembly

The GBC had one of its most active years when measured by the number of bills that received attention. There were 2,817 bills introduced during the 2016 session—a higher than usual number. The GBC took a position on 80 bills and monitored another 111 pieces of legislation. One encouraging outcome is that lawmakers placed a stronger focus on issues that could affect economic growth and job creation.

Learn more here: https://gbc.org/legislative-session

Baltimore City Election

The GBC educated member companies about the importance of encouraging employees who reside in Baltimore City to vote. With the mayor’s seat and multiple council seats at stake, the election was a pivotal turning point for Baltimore. Prior to and following the general election, GBC staff and leadership undertook an effort to educate newly elected officials about business issues and priorities that can protect and improve the business climate.

Minimum Wage Proposal

The GBC coordinated a private-sector effort to defeat a proposal before the Baltimore City Council to raise the minimum wage to $15 per hour. The GBC and other stakeholders are concerned that the proposal, while well-intentioned, may result in job losses or businesses moving to jurisdictions that don’t have plans to raise the minimum wage. The GBC believes the proper way to increase the minimum wage is through a national or statewide approach. In 2014, Maryland legislators voted to increase the state’s minimum wage to $10.10 per hour by July 2018.

Baltimore City Charter Amendments

The GBC was successful in working to block two proposed amendments to the Baltimore City Charter. Both would have weakened the city’s traditional “strong mayor” form of government. One charter amendment would have removed the City Solicitor and Director of Public Works from the city’s Board of Estimates. Passage of this amendment would have weakened the mayor’s influence on the board. The other amendment would have effectively given the council the authority to set different spending priorities than those outlined by the mayor in his or her submitted budget. The charter amendment also would have diminished the mayor’s control over the budget. The council voted to approve both amendments; however, the mayor vetoed the council’s move, and the GBC, along with others, worked to convince several council members to sustain the mayor’s veto.
Greater Baltimore Committee
BUSINESS GUIDE

Accounting
Abrams, Foster, Nole & Williams, P.A.
CohnReznick LLP
Deloitte & Touche LLP
Ellin & Tucker, Chartered
EY
Gorfine, Schiller, & Gardyn, P.A.
KPMG LLP
PricewaterhouseCoopers LLP
RSM
SB & Company, LLC
Weyrich, Cronin, & Sorra, Chartered

Advertising/Marketing/Public Relations
Comcast Spotlight
D3 Corp
The Daily Record
Feats, Inc.
GKV Communications
Image Engineering
KOFAPublic Affairs
Mayson-Dixon Strategic Consulting
Observation Baltimore
R2Integrated-Digital Marketing & Technology
Sandy Hillman Communications
Sarah Rose Public Relations
TBC, Inc.
Weber Shandwick
What Works Studio

Aerospace & Electronic Systems
Honeywell
Lockheed Martin Corporation
Northrop Grumman Corp.

Architecture & Design
Ayers Saint Gross, Inc.
BCT Architects
Cho Benn Holback & Associates
Design Collective, Inc.
Gaudreau, Inc.
Gensler
GWVO, Inc./Architects
Hord Coplan Macht, Inc.
Living Design Lab
Marks, Thomas Architects
Morris & Ritchie Associates, Inc.
Whitman, Requardt & Associates, LLP

Associations
Army Alliance
Citizens Planning and Housing Association, Inc.
Health Facilities Association of Maryland
Maryland Independent College and University Association
Maryland Transportation Builders & Materials Association
Maryland Works, Inc.
Tech Council of Maryland

Banking
Atlantic Financial Federal Credit Union
Bank of America
BayBank
BB&T Corporation
The Harbor Bank of Maryland
Howard Bank
M&T Bank
MECU of Baltimore, Inc.
PNC
Rosedale Federal Savings & Loan
State Employees Credit Union (SECU)
SunTrust Bank, Maryland
Wells Fargo Bank, N.A.

Biotechnology
Betamore Inc.
BioTechnical Institute of Maryland, Inc.
Cerecor
Gliknik Inc.
Harpoon Medical, Inc.
IMET
Key Technologies Inc.
SoBran, Inc.
Vasoptic Medical Inc.

Colleges & Universities
Anne Arundel Community College
Baltimore City Community College
Capitol Technology University
Community College of Baltimore County
Coppin State University
Harford Community College
Howard Community College
Johns Hopkins University
Loyola University Maryland
McDaniel College
Morgan State University
Notre Dame of Maryland University
Stevenson University
Towson University
UMBC—An Honors University in Maryland
University of Baltimore
University of Maryland Francis King Carey School of Law
University of Maryland University College
University of Maryland, Baltimore
University of Maryland, College Park
University System of Maryland

Consultancy
Bolton Partners, Inc.
Edwards Performance Solutions
Integrity Consulting, a subsidiary of WeiserMazars LLP
M. L. Whelley Consulting, LLC
Martin-Lauer Associates, LLC
Millane Partners, LLC
Moffatt & Nichol
Redstart Creative
Sage Policy Group, Inc.

Economic Development
Baltimore Development Corporation
Carroll County Economic Development
Chesapeake Science and Security Corridor Consortium (CSSC)
Downtown Partnership of Baltimore Inc.
Economic Alliance of Greater Baltimore
Maryland Economic Development Association (MEDA)
Maryland Economic Development Corp. (MEDCO)
Maryland Technology Development Corp. (TEDCO)
Mayor’s Office of Employment Development (MOED)

Mahogany, Inc.
Mckissack & Mckissack
P. Flanagan & Sons
Parsons Brinckerhoff
Pennoni Associates Inc.
RK&K
RMF Engineering, Inc.
Southway Builders, Inc.
The Whiting-Turner Contracting Company
Whitney Bailey Cox & Magnani, LLC (WBCM)
Creating quality communities through the development, acquisition and management of multi-family apartments and senior living communities for over 40 years.

TheShelterGroup.com • BrightviewSeniorLiving.com
Hotels
Baltimore Harbor Hotel
Baltimore Marriott Waterfront Hotel
Best Western PLUS Hotel & Conference Center
Courtyard by Marriott Baltimore Downtown/Inner Harbor
Embassy Suites by Hilton—Baltimore Inner Harbor & The Grand
Hilton Baltimore
Holiday Inn Inner Harbor—Baltimore
Hyatt Regency Baltimore Inner Harbor
Lord Baltimore Hotel
Marriott Baltimore Inner Harbor at Camden Yards
Renaissance Baltimore Harborplace Hotel

Information Technology
The ACI Group, Inc.
ADP—Automatic Data Processing, Inc.
All Network Systems, LLC
Audacious Inquiry, LLC
BITHGROUP Technologies, Inc. and BITHENERGY, LLC
Brown’s Communications Inc.
BTS Software Solutions
ComputerAid, Inc. (CAI)
CyberPoint International, LLC
DataPoint/Expedient
Deep Run Security Services, LLC
EventRebels, Inc.
Fearless Solutions, LLC
Hartman Executive Advisors
IBM Corporation
Iron Bow Technologies
Mind Over Machines, Inc.
Mindgrub Technologies LLC
RedOwl Analytics
Regent Development Consulting, Inc.
Systems Alliance, Inc.
Vision Technology Services LLC

Insurance
AAA Mid-Atlantic
The Baltimore Life Companies
CareFirst BlueCross BlueShield
Chesapeake Employers Insurance Company
Chubb Group of Insurance Companies
Cornerstone Financial, LLP
FNL Insurance Group
HMS Insurance Associates, Inc.
Kelly & Associates Insurance Group, Inc.
Marsh USA Inc.
Maryland Auto Insurance
PSA Insurance and Financial Services
RCM&D
Transamerica Corporation

Legal Services
Ballard Spahr LLP
Brown Goldstein & Levy, LLP
DLA Piper
Duane Morris LLP
Funk & Bolton, P.A.
Gallagher Evelius & Jones LLP
Gordon Feinblatt LLC
Gorman & Williams
Greenfield & Kress, P.A.
Harris Jones & Malone, LLC
Hogan Lovells US LLP
Kenny Law Group, LLC
Kramon & Graham, P.A.
The Law Offices of Vasilios Peros, P.C.
The Law Offices of Peter G. Angelos, P.C.
McGuireWoods LLP
Miles & Stockbridge P.C.
Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
Niles, Barton and Wilmer, LLP
Rosenberg Martin Greenberg, LLP
Saul Ewing LLP
Schwartz, Metz & Wise, P.A.
Shapiro Sher Guinot & Sandler P.A.
Shaw & Rosenthal, LLP
Taylor & Ryan, LLC
Venable LLP
Weinstock, Friedman & Friedman, PA
Whiteford, Taylor & Preston LLP
Wilson Elser Moskowitz Edelman & Dicker LLP
Womble Carlyle Sandridge & Rice, LLP
Wright, Constable & Skeen, LLP
Zuckerman Spaeder LLP

Manufacturing & Wholesale
DAP Inc.
OGS Order Green Supply LLC
Pixelligent Technologies, LLC
W. R. Grace & Co.
Wm. T. Burnett & Co.

Media
Baltimore Business Journal
The Baltimore Sun Media Group
The Baltimore Times
Technical.ly Baltimore
WBAL Radio/98 Rock
WBAL-TV 11

Museum & Performing Arts
The Baltimore Museum of Art
Baltimore Symphony Orchestra
France-Merrick Performing Arts Center—Broadway Across America
Maryland Science Center
Port Discovery/Children’s Museum
The Reginald F. Lewis Museum of Maryland African American History & Culture
Royal Farms Arena

Nonprofit Organizations
Alzheimer’s Association, Greater Maryland Chapter
American Diabetes Association
American Heart Association
American Red Cross of the Chesapeake Region
The Arc Baltimore, Inc.
Archdiocese of Baltimore
Associated Catholic Charities, Inc.
Baltimore Area Council, Boy Scouts of America
Baltimore City Parking Authority
Baltimore Corps
Bethel A.M.E. Church
Business Volunteers Maryland
Catholic Relief Services
Chimes International Ltd.
Douglas Memorial Community Church
Enoch Pratt Free Library
Executive Alliance
Family and Children’s Services of Central Maryland
Family League of Baltimore
Girl Scouts of Central Maryland
Goodwill Industries of the Chesapeake, Inc.
Greater Baltimore Urban League
Humane, Inc.
Job Opportunities Task Force
The League for People with Disabilities
Live Baltimore
The Living Legacy Foundation
Maryland Business Round Table for Education
Maryland Food Bank
Maryland Hotel & Lodging Association
Maryland Nonprofits
Maryland Petroleum Council
The Maryland Zoo in Baltimore
National Aquarium
National Federation of the Blind
Penn-Mar Human Services
Playworks Maryland
The Presidents’ RoundTable
Pride of Baltimore, Inc.
Project PLASE, Inc.
Ronald McDonald House Charities of Baltimore, Inc.
Transportation for America
Ulman Cancer Fund for Young Adults
Unified Efforts, Inc. & Northstar
Out of School Time Youth Center
Union Baptist Church
United Way of Central Maryland
Vehicles For Change
Waterfront Partnership of Baltimore, Inc.
Woodbourne Center, Inc.
Y of Central Maryland
Pharmaceuticals
Correct Rx Pharmacy Services, Inc.
Eisai Inc.
PhRma

Printing & Publications
Capitol Communications, LLC
H&N Printing & Graphics, a Division of R. R. Donnelley
Today Media Custom Communications (TMCC)

Products & Services
Advance
Alex Cooper Auctioneers, Inc.
Baltimore Gas & Electric Company
Boyle Buick GMC
Canton Car Wash
Dell, Inc.
EMR—The Electric Motor Repair Co.
Exelon
ForwardGro
e2Storage Corporation
Landmark Parking, Inc.
Maryland Speedy Tag & Title
McCormick & Company, Inc.
Medifast Inc.
Pandora
Samuel Shapiro and Co., Inc.

Sue-Ann’s Office Supply Inc.
Trane
Under Armour, Inc.
View, Inc.
VPC, Inc.
Wal-Mart

Professional Sports
Baltimore Orioles L.P.
Baltimore Ravens

Real Estate
A&R Development Corporation
AHC Greater Baltimore
Alex. Brown Realty, Inc.
American Trading and Production Corporation
BCV Commercial Realty LLC
Beatty Development Group, LLC
The Bozzuto Group
The Cordish Companies
Corporate Office Properties Trust
Cross Street Partners, LLC
Cushman & Wakefield
Ekistics, LLC
Forest City—New East Baltimore Partnership
The Gallery
General Growth Properties, Inc.
Heritage Properties, Inc.
The Howard Hughes Corporation
J. J. Clarke Enterprises, Inc.
Jones Lang LaSalle
The Kornblatt Company
Lord Baltimore Capital Corporation
MacKenzie Commercial Real Estate Services, LLC
Merritt Properties, LLC
Newmark Grubb Knight Frank
Plank Industries
Regional Management, Inc.
Re/Max Preferred
TradePoint Atlantic
Wexford Science + Technology, LLC
Workshop Development, Inc.
The Yalcin Group

Restaurants
The Capital Grille
Phillips Seafood of Baltimore
Rusty Scupper

Staffing/Outplacement/Personnel Services
PMS Parking, Inc.
Robert Half
Symphony Placements

Telecommunications
AT&T Maryland
Comcast
Decisive Communications, Inc.
Level 3 Communications
Port Networks
Verizon Maryland Inc.

Tourism
Baltimore Office of Promotion & The Arts
Baltimore Water Taxi
Visit Baltimore

Transportation & Distribution
Association of Maryland Pilots
BWI Airport
BWI Business Partnership, Inc.
CSX Transportation
Edison Properties
John S. Connor, Inc.
Keolis Transit America
Lyft
Maryland Port Administration
Maryland Transportation Authority
MTA
The Northeast MAGLEV
Ports America Chesapeake, LLC
The Terminal Corporation
Greater Baltimore Committee

Member Directory

A

A&R Development Corporation
1040 Park Avenue
Suite 300
Baltimore, MD 21201
Real estate development.

AAA Mid-Atlantic
8600 LaSalle Road
Oxford Building
Suite 0639
Towson, MD 21286
Advocates on behalf of its nearly four million members in Maryland, Virginia, Delaware, Pennsylvania, New Jersey, and the District of Columbia. It provides a wide range of personal insurance, travel, financial and automotive services to its 60 AAA stores, regional operations centers and the internet.

Abell Foundation
111 South Calvert Street
23rd Floor
Baltimore, MD 21202
Identifies community problems and seeks solutions by investing in enterprises advancing philanthropic causes for the community’s betterment.

Abrams, Foster, Nole & Williams, P.A.
2 Hamill Road
West Quadrangle 241
Baltimore, MD 21210
Full service public accounting firm—accounting, auditing, tax, consulting, business valuation.

ABS Capital Partners
400 East Pratt Street
Suite 910
Baltimore, MD 21202
Founded in 1990, ABS Capital is a growth equity firm that has raised over $2.5 billion since inception.

The ACI Group, Inc.
1820 Lancaster Street
Suite 200
Baltimore, MD 21231
Information technology staff augmentation.

ADP—Automatic Data Processing, Inc.
8094 Sandpiper Circle
Nottingham, MD 21236
ADP adds value to our clients' business by offering a wide range of mission critical workforce management solutions.

Advance
10755 York Road
PO Box 627
Cockeysville, MD 21030
Independent provider of MFPS. Wide format, managed print services, document management and managed IT Services.

AHC Greater Baltimore
1501 Saint Paul Street
Suite 111
Baltimore, MD 21202
AHC Greater Baltimore is a private, nonprofit developer of affordable housing.

Alex Cooper Auctioneers, Inc.
908 York Road
Towson, MD 21204
Real estate auctioneers, fine art auctioneers, oriental rug importers and sales.

Alex. Brown Realty, Inc.
300 East Lombard Street
Suite 1200
Baltimore, MD 21202
Real estate investment management company on behalf of institutional and high net-worth clients.

All Network Systems, LLC
5647 Long Corner Road
White Hall, MD 21161
Network and server consulting, voice and data services, firewall security, premise wiring, Evolve telephone systems.

Alzheimer’s Association
Greater Maryland Chapter
1850 York Road, Suite D
Timonium, MD 21093
Nonprofit organization dedicated to eliminating Alzheimer’s disease and enhancing care and support for all affected.

American Diabetes Association
2002 Clipper Park Road
Suite 110
Baltimore, MD 21211
Creating healthier communities by stopping diabetes through research, education and advocacy.

American Heart Association
217 East Redwood Street
23 Floor
Baltimore, MD 21202
The American Heart Association is a national voluntary health agency whose mission is: Building healthier lives, free of cardiovascular diseases and stroke.

American Red Cross of the Chesapeake Region
4800 Mt. Hope Drive
Baltimore, MD 21215
Humanitarian organization that provides relief to disaster victims and helps people prevent, prepare for and respond to emergencies.

American Trading and Production Corporation
One South Street
Suite 2800
Baltimore, MD 21202
Development, acquisition and management of commercial real estate.

Ameritox, Ltd
300 East Lombard Street
16th Floor
Baltimore, MD 21202

Anne Arundel Community College
101 College Parkway
Arnold, MD 21012

The Annie E. Casey Foundation
701 Saint Paul Street
Baltimore, MD 21202
A private charitable organization dedicated to helping build better futures for disadvantaged children in the United States.

Archdiocese of Baltimore
101 Cathedral Park
Baltimore, MD 21201
A nonprofit, civic organization advocating for the programs, organizations and personnel at Aberdeen Proving Ground (APG); to maintaining APG as a premier national defense installation and economic asset and resource for the state.

Army Alliance
2021 Pulaski Highway, Suite D
Havre de Grace, MD 21078
A nonprofit, civic organization, a front group for the pro-war lobby, specifically promoting the Aberdeen Proving Ground (APG), and advocating for the military establishment and national defense spending.

Asset Strategy Consultants
6 North Park Drive, Suite 208
Hunt Valley, MD 21030
Investment management consulting services to endowments, foundations retirement plans and operating reserves ($25M–$1.5B).

Associated Black Charities
1114 Cathedral Street
Baltimore, MD 21201
A public foundation that facilitates the creation of measurably healthier communities throughout the state of Maryland.

Associated Catholic Charities, Inc.
320 Cathedral Street
Baltimore, MD 21201
Provides health and welfare services to individuals, families and communities in need in Maryland.
Association of Maryland Pilots
3720 Dillon Street
Baltimore, MD 21224
Providing all-weather, 24/7 pilotage for oceangoing ships on the Chesapeake Bay, C & D Canal and Potomac River to the ports of Baltimore, Washington, Annapolis, Cove Point, Piney Point and other destinations in Maryland waters.

AT&T Maryland
1120 20th Street, NW, Suite 800
Washington, DC 20036
Communication services and products to businesses, consumers and governmental agencies.

Atlantic Financial Federal Credit Union
40 Schilling Road
Hunt Valley, MD 21031
Multi-company, nonprofit, full-service financial institution serving over 10,000 members, more than 150 companies with 6,700 branches, and 35,000 free ATMs coast to coast.

Audacious Inquiry, LLC
5523 Research Park Drive
Suite 370
Baltimore, MD 21228
Bold Solutions for Connected Care: health information policy and technology.

Ayers Saint Gross, Inc.
1040 Hull Street, Suite 100
Baltimore, MD 21230
Designers specializing in higher education and cultural facilities.

Ballard Spahr LLP
300 East Lombard Street
18th Floor
Baltimore, MD 21202
Multi-practice law firm including real estate, housing, corporate finance, securities, public finance, litigation, construction, bankruptcy, employment, and environmental law.

Baltimore Area Council, Boy Scouts of America
701 Wyman Park Drive
Baltimore, MD 21211
Youth leadership development program that encourages patriotism, duty to God and service to others.

Baltimore Business Journal
36 South Charles Street
Suite 2500
Baltimore, MD 21201
Local media company with focus on local, late-breaking business news and intelligence.

Baltimore City Community College
Office of the President
Harper Hall, 2nd Floor
Suite 204
2901 Liberty Heights Avenue
Baltimore, MD 21215
Offers certificates and associate degrees plus customized training for business and industry.

Baltimore City Parking Authority
200 West Lombard Street
Suite B
Baltimore, MD 21201
To find or create and provide parking solutions for Baltimore City.

Baltimore Community Foundation
2 East Read Street
9th Floor
Baltimore, MD 21202
A collection of private funds which support philanthropic and civic activities in the Baltimore region.

Baltimore Convention Center
1 West Pratt Street
Baltimore, MD 21201
Facility that hosts international, national and regional conventions, trade shows and local public events and banquets.

Baltimore Corps
PO Box 67348
Baltimore, MD 21201
Baltimore Corps builds robust, equitable pipelines to enlist talent in advancing Baltimore’s promising social innovations.

Baltimore Curriculum Project
2707 East Fayette Street
Baltimore, MD 21224
Charter operator for City Springs E/M, Govans Elementary, Hampstead Hill Academy and Wolfe Street Academy.

Baltimore Development Corporation
36 South Charles Street
Suite 2100
Baltimore, MD 21201
BDC serves as the economic development agency for the City of Baltimore. Its mission is to retain and expand existing businesses, while attracting new business opportunities.

Baltimore Gas & Electric Company
2 Center Plaza
110 West Fayette Street
14th Floor
Baltimore, MD 21201
Supply gas, electricity and related energy services to residential, commercial and industrial customers in Central Maryland.

Baltimore Harbor Hotel
101 West Fayette Street
Baltimore, MD 21201
A 706-room deluxe hotel catering to business travelers, leisure travelers, conferences, conventions and banquets. Fine dining, pool and health club.

Baltimore Harbor Hotel
101 West Fayette Street
Baltimore, MD 21201
A 706-room deluxe hotel catering to business travelers, leisure travelers, conferences, conventions and banquets. Fine dining, pool and health club.
The Baltimore Life Companies
10075 Red Run Boulevard
Owings Mills, MD 21117
Providing life insurance and annuities, Baltimore Life has protected families and businesses for 130 years.

Baltimore Marriott Waterfront Hotel
700 Aliceanna Street
Baltimore, MD 21202
Award-winning, full service hotel with breathtaking harborview rooms.

The Baltimore Museum of Art
10 Art Museum Drive
Baltimore, MD 21201
Maryland's largest museum, the BMA has an internationally-renowned collection of 19th-century, modern and contemporary art.

Baltimore Office of Promotion & The Arts
10 East Baltimore Street
10th Floor
Baltimore, MD 21202
An independent, non-profit organization serving as the City's arts council, film office and special events center.

Baltimore Orioles L.P.
Oriole Park at Camden Yards
333 West Camden Street
Baltimore, MD 21201
Major league baseball team Member of American League since 1954 World Champions 1966, 1970 and 1983.

Baltimore Ravens
1 Winning Drive
Owings Mills, MD 21117
Baltimore’s NFL football team.

The Baltimore Sun Media Group
501 North Calvert Street
Baltimore, MD 21202
Maryland's source for news including The Baltimore Sun, The Capital, Carroll County Times and a portfolio of targeted publications.

Baltimore Symphony Orchestra
Joseph Meyerhoff Symphony Hall
1212 Cathedral Street
Baltimore, MD 21201
Internationally renowned Grammy Award orchestra. One world-class orchestra, two world-class concert halls.

The Baltimore Times
2513 North Charles Street
Baltimore, MD 21218
Weekly newspapers: the Baltimore Times and the Annapolis Times.

Baltimore Water Taxi
1800 South Clinton Street
Unit C
Baltimore, MD 21224
Maritime transportation in and around the Baltimore Harbor.

Bank of America
100 South Charles Street
MD4-325-03-19
Baltimore, MD 21201
A bank holding company delivering consumer and commercial banking, investments and trust services through Bank of America, Merrill Lynch and U.S. Trust operations in the Baltimore/Washington marketplace.

Banks Contracting Company, Inc.
PO Box 5995
Pikesville, MD 21282
A commercial construction and real estate development firm of 30 years.

Beatty Development Group, LLC
1300 Thames Street
Suite 10
Baltimore, MD 21231
A real estate firm focused on unique neighborhood and mixed-use development based in Baltimore City.

BB&T Corporation
111 South Calvert Street
Suite 2200
Baltimore, MD 21202
BB&T is one of the largest financial services holding companies in the U.S. with $188 billion in assets and operates 1,844 financial centers in 12 states and Washington, D.C.

BCT Architects
100 North Charles Center
18th Floor
Baltimore, MD 21201
An architecture, planning and design firm specializing in the creation of retail, commercial, multi-family, senior living and mixed-use real estate developments.

BCV Commercial Realty LLC
1301 York Road, Suite 400
Lutherville, MD 21093
A comprehensive commercial real estate service specializing in all phases of sales, leasing, tenant representation and marketing of land and commercial properties.

Betamore Inc.
1111 Light Street
4th Floor
Baltimore, MD 21230
Bethel A.M.E. Church
1300 Druid Hill Avenue
Baltimore, MD 21217

BioTechnical Institute of Maryland, Inc.
2001 Aliceanna Street
Baltimore, MD 21231
Founded in 1998 as a nonprofit to fill a need for specialty scientific training of and placement assistance for entry-level biotechnicians in Maryland’s rapidly expanding biotechnology industry.

BITHGROUP Technologies, Inc. and BITHENERGY, LLC
113 West Monument Street
Baltimore, MD 21201
Award-winning information technology, renewable energy consulting and energy engineering firm, certified MBE.

Bolton Partners, Inc.
36 South Charles Street
Suite 1000
Baltimore, MD 21202
A Baltimore-headquartered actuarial, benefits health insurance broker and investment consulting firm.

Bon Secours Baltimore Health System, Inc.
2000 West Baltimore Street
Baltimore, MD 21223
Community hospital.

The Bozzuto Group
6406 Ivy Lane, Suite 700
Greenbelt, MD 20770
A residential real estate company with expertise in homebuilding, multifamily development, construction and property management.

Brown Advisory
901 South Bond Street, Suite 400
Baltimore, MD 21231
Brown Advisory is a thought-leading, entrepreneurial, independent investment firm serving individuals and institutions.

Brown’s Communications Inc.
10955 Golden West Drive
Suite B
Hunt Valley, MD 21031
Building communication and network solutions for your business: network installation, wireless, telephony, ccTV.

BTS Software Solutions
6200 Old Dobbin Lane
Suite 190
Columbia, MD 21045

Business Volunteers Maryland
1201 South Sharp Street
Suite 302
Baltimore, MD 21230
A Nonprofit organization that connects people and businesses to meaningful volunteer opportunities, leading to a stronger community.
C

C&S Jones Group LLC DBA CSJG
400 East Pratt Street
8th Floor
Baltimore, MD 21202

As a full service government contractor C&S Jones Group LLC (CSJG) is able to improve all areas of government and business operations, streamline processes, and reduce cost.

Camden Partners
500 East Pratt Street
Suite 1200
Baltimore, MD 21202

A Baltimore-based private equity firm providing growth capital to lower-middle market companies in targeted sectors of education, health care and business services.

Capitol Communications, LLC
1680 Village Green, 2nd Floor
Crofton, MD 21114

Providing graphic design, publication, layout and digital design services to private-sector, government and academic clients for over 40 years.

Capitol Technology University
11301 Springfield Road
Laurel, MD 20708

Provides education in engineering, computer science, information technology and business, preparing individuals for professional careers.

CareFirst BlueCross BlueShield
1501 South Clinton Street
17th Floor
Baltimore, MD 21224

Nonprofit health insurance company.

Carroll County Economic Development
225 North Center Street, Room 107
Westminster, MD 21157

The Carroll County Department of Economic Development promotes Carroll County as a positive business location, advances new business development, and encourages business expansion.

Catholic Relief Services
228 West Lexington Street
Baltimore, MD 21201

Catholic Relief Services is the official international humanitarian agency of the Catholic community in the United States.

The Center Club
100 Light Street, 15th Floor
Baltimore, MD 21202

Baltimore’s premiere business and fine dining club with new casual Orioles Pub plus banquet facilities.

Centerplate
Baltimore Convention Center
1 West Pratt Street
Baltimore, MD 21201

Our approach to hospitality creates tailored food and beverage programs, unique hospitality design, rewarding event and retail services to deliver the type of one-of-a-kind, local authenticity that builds loyalty, reputation and memories.

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Baltimore, MD 21202

A biopharmaceutical company focused on the discovery, development and commercialization of prescription pharmaceuticals whose primary activity is in the human brain.

CH2M
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Suite 1201
Baltimore, MD 21201

A global leader in consulting design, design-build, operations, and program management for government, civil, industrial and energy clients.

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1437 East Fort Avenue
Baltimore, MD 21230

Baltimore’s first and foremost concierge company, providing concierge services to commercial office residential and mix use properties since 1993. Services may be offered on-site and virtually, and hybrid.

Chesapeake Employers Insurance Company
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Towson, MD 21286

Leading writer of workers’ compensation insurance in Maryland since in 1914.

Chesapeake Science and Security Corridor Consortium (CSSC)
2021 Pulaski Highway, Suite E
Harve de Grace, MD 21078

A multi-jurisdictional effort to support mission growth and sustainability for Aberdeen Proving Ground, a growing defense community.
Chimes International Ltd.
The Harry & Jeanette Weinberg Campus
4815 Seton Drive
Baltimore, MD 21215
A nonprofit organization, provides services, support and employment to over 18,000 people with disabilities in six states, the District of Columbia and Israel.

Cho Benn Holback & Associates
100 North Charles Street
14th Floor
Baltimore, MD 21201
Committed to excellence in design and client services in architecture planning and interiors.

Chubb Group of Insurance Companies
200 Saint Paul Street
23rd Floor
Suite 2300
Baltimore, MD 21202
Global property and casualty insurance.

Cianbro Corporation
605 Pittman Road
Baltimore, MD 21226
Construction—heavy civil, industrial and marine construction steel fabrication and modular manufacturing.

Citizens Planning and Housing Association, Inc.
3355 Keswick Road, Suite 200
Baltimore, MD 21211
Organizes and advocates for healthy neighborhoods and regional solutions to neighborhood problems.

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99 Painters Mill Road
Owings Mills, MD 21117
The smart phone of caterers, The Classic Catering People make it all happen with just one call.

CohnReznick LLP
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Suite 200
Baltimore, MD 21201
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CollegeBound Foundation
300 Water Street
Suite 300
Baltimore, MD 21202
Provides college access and scholarship opportunities to students enrolled in Baltimore City Public High Schools.

Comcast
8098 Sandpiper Circle
White Marsh, MD 21236
Nation’s leading provider of cable entertainment and communications products and services.

Comcast Spotlight
100 West Road
Suite 100
Towson, MD 21204
The advertising/sales division of Comcast Cable, helping put the power of cable to use for local, regional and national advertisers.

Community College of Baltimore County
7201 Rossville Boulevard
Baltimore, MD 21237
Ranked the No.1 provider of undergraduate education in the Baltimore/metropolitan area.

Carroll County, Maryland
Right Place, Right Time
www.carrollbiz.org ↳ @CarrollEconDev
info@carrollbiz.org

Northrop Grumman
Penguin Random House

GBC 2017 Member Directory
In 1947, the School of the Chimes was founded in Baltimore, Maryland serving five students with intellectual disabilities to help them achieve their fullest potential. This was the cornerstone and guiding spirit of the present organization. Currently Chimes provides services, supports and employment for over 19,000 people with disabilities. We are a leading not-for-profit organization known for innovative, responsive and flexible solutions that are customer focused and results oriented.

CHIMES ASSISTS PEOPLE WITH DISABILITIES BY OFFERING THE FOLLOWING SERVICES:
- Special Education Day School
- Residential Options
- Support Options | Day Habilitation
- Vocational Options | Employment | Behavioral Health

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#300
Baltimore, MD 21202
An insurance, investment and employee benefits firm. Over 60 years of experience in the development of sophisticated insurance programs for individuals and corporations.

Corporate Office Properties Trust
6711 Columbia Gateway Drive
Suite 300
Columbia, MD 21046
An office real estate investment trust (REIT) that focuses primarily on serving the specialized requirements of U.S. government agencies and defense contractors engaged in defense information technology and national security-related activities.

Correct Rx Pharmacy Services, Inc.
1352 Charwood Road
Suite C
Hanover, MD 21076
Correct Rx’s commitment to clinical pharmacy ensures better medical results and lower healthcare costs at the same time.

Cushman & Wakefield
500 East Pratt Street
Suite 500
Baltimore, MD 21202
Commercial real estate consultants delivering integrated solutions to landlords, tenants and investors across Maryland worldwide.

CyberPoint International, LLC
621 East Pratt Street
Suite 300
Baltimore, MD 21202
CyberPoint delivers innovative, leading-edge cyber security products, solutions and services worldwide. We protect what’s invaluable.

ComputerAid, Inc. (CAI)
111 Warren Road
Suite 14A
Hunt Valley, MD 21030
Local IT services company specializing in software consulting, integration, outsourcing and staff augmentation support.

Concentra, Inc.
609 Global Way, Suite 100-111
Linthicum, MD 21090
Full service, walk-in urgent care, workers’ compensation and occupational medicine provider, injury care, physical exams including DOT and surveillance, drug screens, physical therapy in-house, wellness and prevention, immunization/travel medicine.

Coppin State University
2500 West North Avenue
Baltimore, MD 21216
Four-year public higher education.

The Cordish Companies
The Power Plant
601 East Pratt Street
6th Floor
Baltimore, MD 21202
Now in its fourth generation of family ownership, an international conglomerate of businesses including one of the leading gaming, entertainment and real estate companies in the United States.

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Baltimore, MD 21224
Headquarters office is in Jacksonville, FL, as well as locations in 23 states east of the Mississippi. One division office is in Baltimore and covers the area from Philadelphia to Richmond to Pittsburgh. Own approximately 1,400 miles of track.

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The Coordinating Center
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3rd Floor
Millersville, MD 21108
The Coordinating Center provides coordination to children and adults with complex medical needs and disabilities.

Courtyard by Marriott
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Correct Rx’s commitment to clinical pharmacy ensures better medical results and lower healthcare costs at the same time.

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200 Saint Paul Place
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Maryland’s statewide trusted news resource featuring the latest business, law, government and real estate news.

D3 Corp
12319 Ocean Gateway
Suite 202
Ocean City, MD 21842
A digital marketing agency; web development, e-commerce, mobile, print design, email marketing, and social marketing.

DAP Inc.
2400 Boston Street
Suite 200
Baltimore, MD 21224
Manufacturer and marketer of consumer and professional caulks, sealants, adhesives, patch and repair products.

DataPoint/Expedient
1050 Hull Street
Suite 150
Baltimore, MD 21230
Manages a class-A enterprise data center, cloud computing infrastructure and wide area networks for our customers.
As the largest coal transporter east of the Mississippi River, CSX has the experienced team and resources dedicated to enhancing coal facilities, optimizing processes and investing in infrastructure and equipment to ensure the best customer experience.

For 30 years, our Curtis Bay Piers deepwater port facility has handled commodities ranging from coal salt and iron ore to aggregates, minerals, scrap metal and even grain.

To get specifications and learn more, contact Lorenzo Jolley at Lorenzo_Jolley@csx.com

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CCBC’s Cybersecurity Institute is training the next generation of cybersecurity professionals. CCBC’s Information Systems (Cyber) Security program is designated by the Department of Homeland Security and the NSA as a National Center of Academic Excellence in Information Assurance/Cybersecurity Education.

Students can pursue associate degrees, certificates and certifications. Certificates are also available through Continuing Education.

To learn more, call Ron Hinkel, director, CCBC Cybersecurity Institute, at 443-840-3932, or visit www.ccbcmd.edu/cyber.
Decisive Communications, Inc.
9416 Doctor Perry Road
Ijamsville, MD 21754
Turn-key solution based organization providing a full suite of services to the telecommunications industry.

Deep Run Security Services, LLC
8 Market Place, Suite 410
Baltimore, MD 21202
Deep Run is a cyber security company focused on executive leadership and tools that enable them to manage their company's security strengths and weaknesses.

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5600 Patterson Road
Baldwin, MD 21013
Dell EMC, a part of Dell Technologies, enables organizations to modernize, automate and transform their data center using industry-leading converged infrastructure, servers, storage and data protection technologies. This provides a trusted foundation for businesses to transform IT, through the creation of a hybrid cloud, and transform their business through the creation of cloud-native applications and big data solutions. Dell EMC services customers across 180 countries—including 98% of the Fortune 500—with the industry's most comprehensive and innovative portfolio from edge to core to cloud.

Deloitte & Touche LLP
100 South Charles Street
12th Floor
Baltimore, MD 21201
Providing audit, tax, consulting and financial advisory services.

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Baltimore, MD 21202
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DHC Supply
4720 Boston Way, Suite D
Lanham, MD 20706
Integrated distributor and manufacturer of janitorial, safety, medical supplies and laboratory supplies (scientific). Specializes in can liners.

DLA Piper
The Marbury Building
6225 Smith Avenue
Baltimore, MD 21209
Law firm.

Douglas Memorial Community Church
1325 Madison Avenue
Baltimore, MD 21217
Nondenominational church.

Downtown Partnership of Baltimore Inc.
20 South Charles Street
6th Floor
Baltimore, MD 21201
Works to improve the economic health and quality of life of Downtown Baltimore.

Duane Morris LLP
111 South Calvert Street
Suite 2000
Baltimore, MD 21202
Law firm.

Economic Alliance of Greater Baltimore
1 East Pratt Street, Suite 200
Baltimore, MD 21202
A partnership of business, government and higher education leaders promoting Greater Baltimore as a world-class market for business, employment and investment opportunities.

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Baltimore, MD 21224
The United States pharmaceutical subsidiary of Tokyo-based Eisai Co. Ltd.

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Baltimore, MD 21201
Real estate development and investment company that creates vibrant, multi-faceted communities customized to their surroundings.

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Baltimore, MD 21202
A premier audit, accounting, tax and consulting firm serving the Mid-Atlantic region.

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Enoch Pratt Free Library
400 Cathedral Street
Baltimore, MD 21201
Public library.
Envirotest
1740 Twin Springs Road
Suite K
Baltimore, MD 21227
Responsible for management and operation of the Vehicle Emissions Inspection Program (VEIP) for the Maryland Motor Vehicle Administration (MVA).

ESF Camps at Gilman School
5407 Roland Avenue
Baltimore, MD 21210
We offer summer day camps and specialty camps for children ages 3-15 at Gilman School. Program offerings include art, sports, science, drama, swimming, outdoor adventure and more.

EventRebels, Inc.
10 West Eager Street
Baltimore, MD 21201
Web and mobile software for conferences and trade shows.

Executive Alliance
3601 East Joppa Road
Baltimore, MD 21234
The mission of Executive Alliance is to accelerate the success and leadership of accomplished women by expanding their impact and influence through advocacy, education and mentorship.

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EY
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Global firm specializing in professional services including financial reporting, tax and other advisory services to companies across all industries.

ezStorage Corporation
8221 Snowden River Parkway
Columbia, MD 21045
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ForwardGro
605 Main Street
#201
Stevensville, MD
Cultivator of medical cannabis.

France-Merrick Performing Arts Center—Broadway Across America
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Baltimore, MD 21201
Operators of the The France-Merrick Performing Arts Center (Hippodrome).

Fund for Educational Excellence
800 North Charles Street
Suite 400
Baltimore, MD 21201
The Fund’s mission is to secure the financial, human and knowledge resources necessary to support increased achievement for city school students.

Funk & Bolton, P.A.
36 South Charles Street,
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Baltimore, MD 21201
A Mid-Atlantic-based law firm practicing primarily in seven areas: commercial litigation, insurance regulation, insurance coverage and defense government relations, local government law, creditors’ rights, and environmental law.

FutureCare Health & Management Corporation
8028 Ritchie Highway, Suite 118
Pasadena, MD 21122
Provider of skilled nursing and post acute services.

G

Gallagher Evelius & Jones LLP
218 North Charles Street
Suite 400
Baltimore, MD 21201
General practice of law with emphasis on real estate, corporate banking, health law and litigation.

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Represents the more than 50 merchants and office tenants of The Gallery. Its mission is to promote their general business interests through joint marketing efforts.

Gaudreau, Inc.
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Baltimore, MD 21202
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Baltimore, MD 21230
Construction management and general contracting services for private, commercial, institutional and government clients.

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Baltimore, MD 21215
A private nonprofit organization whose goal is to provide experiential educational opportunities for girls ages 5 through 17.

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Towson, MD 21204
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Greater Baltimore Urban League
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The Baltimore Urban League promotes equality through direct service, advocacy, research, community mobilization, and collaboration.

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H&N Printing & Graphics, a Division of R. R. Donnelley
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Baltimore, MD 21201
Commercial bank.

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Fully accredited, public, two-year college offering associates degrees, certificates and customized training for business.

Harford County Office of Economic Development
220 South Main Street
Bel Air, MD 21014
Offers programs and services to help foster business retention, growth and investment in order to stimulate job creation and enhance the county's quality of life.

Harpoon Medical, Inc.
351 West Camden Street
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Baltimore, MD 21201
Harpoon Medical is a medical device company in the minimally invasive cardiac surgery space.

Harris Jones & Malone, LLC
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Linthicum, MD 21090
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Suite 10
Columbia, MD 21046
Turn key firm offering food service consulting, space planning, equipment specifications, interior design, custom millwork, installation and construction services.

HMS Insurance Associates, Inc.
PO Box 1750
Cockeysville, MD 21030
Insurance agent/broker specializing in business insurance needs.
Howard Community College  
10901 Little Patuxent Parkway  
Columbia, MD 21044  
Howard Community College provides associate degrees, certificates, corporate training and personal enrichment classes.

The Howard Hughes Corporation  
10480 Little Patuxent Parkway Suite 400  
Columbia, MD 21044  
The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the country.

Howard Tech Council  
9250 Bendix Road  
Columbia, MD 21045  
Our mission is to engage, collaborate, learn and lead the county tech ecosystem.

Humanim, Inc.  
1701 North Gay Street  
Baltimore, MD 21213  
Nonprofit organization, providing workforce development and behavioral services to individuals with disabilities throughout Maryland.

Hyatt Regency Baltimore Inner Harbor  
300 Light Street  
Baltimore, MD 21202  
Urban luxury hotel on the Inner Harbor: outdoor pool, meeting and event space, Bistro 300.

Hogan Lovells US LLP  
100 International Drive Suite 2000  
Baltimore, MD 21202  
International law firm with offices in the world’s leading financial, commercial and political centers.

Holiday Inn Inner Harbor—Baltimore  
301 West Lombard Street  
Baltimore, MD 21201  
Newly renovated, 365 guest rooms, affordable meetings and events to 400 guests.

Honeywell  
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Baltimore, MD 21231  
Technology company servicing customers worldwide with aerospace products, control technologies, automotive products, turbocharger and specialty materials.

Hord Coplan Macht, Inc.  
750 East Pratt Street Suite 1100  
Baltimore, MD 21202  
Provides architecture and landscape architecture services for institutions and business nationwide.

Horseshoe Casino Baltimore  
1525 Russell Street  
Baltimore, MD 21230  
Provides great customer service in exciting and entertaining environments, with the goal of becoming the overwhelming first choice for casino entertainment.

Howard Bank  
6011 University Boulevard Suite 370  
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A full service commercial bank focused on privately-held small-medium sized businesses in Greater Baltimore.

Image Engineering  
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In the business of creating first class spectacles including laser effects, video projection/mapping, and pyrotechnics.

IMET  
Columbus Center  
701 East Pratt Street  
Baltimore, MD 21202  
IMET is an Inner Harbor-based research institution with a focus on the marine environment.

Integrity Consulting, a subsidiary of WeiserMazars LLP  
47 East South Street Suite 201  
Frederick, MD 21701  
Integrity is a premier management and technology consulting firm serving both public and private sector industries.

Iron Bow Technologies  
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Iron Bow, through the sale of IT Solutions, has earned the trust of government and commercial customers.

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Formed in 1986 as a development and finance corporation engaged in Maryland real estate practices, the company has built garden apartments, single family homes and renovated classic rowhouses in Baltimore City.

JMT, Inc.  
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Sparks, MD 21152  
A multi-disciplined architectural/ engineering firm that provides planning, design and construction phase services for transportation, building facilities environmental, energy and technology projects.
Job Opportunities
Task Force
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Suite 1500
Baltimore, MD 21202
Develop and advocate policies and programs to increase skills and employment opportunities for low-income and low-skill workers.

John S. Connor, Inc.
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Suites A
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Worldwide logistics services to importers/exporters. Freight forwarders (air/sea), customs brokers, NVOCC, logistics consultants and steamship agents.

Johns Hopkins Health System
733 North Broadway
MRB 104
Baltimore, MD 21205
This integrated system includes Johns Hopkins Hospital, five other adult and child acute care hospitals, long-term care, 40 community-based primary and specialty care locations, home health and managed care.

Johns Hopkins University
3400 North Charles Street
242 Garland Hall
Baltimore, MD 21218
Major research university with graduate and undergraduate programs in arts and science, engineering, continuing studies, medicine, nursing, music, public health and more.

Jones Lang LaSalle
500 East Pratt Street
Suite 1250
Baltimore, MD 21202
Commercial real estate service firm.

The J.K. Meek Group
Graystone Consulting
A Business of Morgan Stanley
650 South Exeter Street,
Suite 1100
Baltimore, MD 21202
Delivering objective, knowledgeable investment advice to local institutions and affluent families.

JP Morgan Chase
100 International Drive
Suite 2369
Baltimore, MD 21202
J.P. Morgan clients include the world’s most prominent corporations, governments, wealthy individuals and institutional investors.

Kaiser Permanente
111 South Calvert Street
Suite 1850
Baltimore, MD 21202
Provides health care coverage and medical services to residents of Maryland, Virginia and Washington, D.C.

KCI Technologies, Inc.
936 Ridgebrook Road
Sparks, MD 21152
KCI is a 100 percent employee-owned multi-disciplined engineering, consulting and construction firm.

KOFA Public Affairs
111 South Calvert Street
Suite 2820
Baltimore, MD 21202
By tailoring political campaign tools to achieve business goals, KOFA helps clients succeed where commerce, government, politics and media meet.

Kelly & Associates Insurance Group, Inc.
1 Kelly Way
Sparks, MD 21152
Group insurance administrators, brokers and consultants, specializing in health care and also providing integrated payroll services.

The Kelly Group
54 East Gordon Street
Bel Air, MD 21014
Providing a variety of services in the areas of wealth management, asset management, and accounting and tax to complement and strengthen a client’s overall plan and goals.

Kennedy Krieger Institute
707 North Broadway
Baltimore, MD 21205
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Johns Hopkins Medicine
supporting our community
The quality of life in Baltimore is very important to us.

Johns Hopkins Medicine provides employment opportunities, community-based clinical services, health screenings, mobile health care, education and training programs, and many other community benefit initiatives.

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HopkinsLocal.jhu.edu

hopkinsmedicine.org
Kenny Law Group, LLC
11426 York Road
1st Floor
Cockeysville, MD 21030
A small law firm located in Hunt Valley, Maryland that provides a variety of services focusing on real estate matters in Maryland and the District of Columbia.

Keolis Transit America
6053 West Century Boulevard
Suite 900
Los Angeles, CA 90045
Leading provider of passenger transportation services throughout U.S. and Canada.

Keswick MultiCare
700 West 40th Street
Baltimore, MD 21211
A nonprofit facility in Baltimore, providing skilled nursing home care, transitional care, long-term assisted living and adult day services.

Key Technologies Inc.
40 East Cross Street
Baltimore, MD 21230
Design and development of technology products including medical and industrial instruments and devices.

Knollwood Investment Advisory
217 International Circle
Hunt Valley, MD 21030
Private financial management.

The Kornblatt Company
200 Saint Paul Place
Suite 2121
Baltimore, MD 21202
Commercial real estate management, development, consulting and parking operations.

KPMG LLP
1 East Pratt Street
6th Floor
Baltimore, MD 21202
Audit, tax and advisory firm.

Kramon & Graham, P.A.
One South Street
Suite 2600
Baltimore, MD 21202
Full service law firm: practices include commercial litigation, white collar defense, appellate, government contracts, professional liability, personal injury, asset recovery, real estate, corporate, and insurance coverage.

Landmark Parking, Inc.
33 South Gay Street
Baltimore, MD 21202

Laureate Education, Inc.
650 South Exeter Street
Baltimore, MD 21202
Provides undergraduate and graduate education to more than 1 million students worldwide through its leading international network of accredited campus-based and online universities.

Law Office of Vasilios Peros, P.C.
25 South Charles Street
Suite 1400
Baltimore, MD 21201
Law firm focused primarily on business, technology and intellectual property law.

The Law Offices of Peter G. Angelos, P.C.
100 North Charles Street
22nd Floor
Baltimore, MD 21201
Our firm has recovered billions of dollars in compensation on behalf of injured victims and families across the country. We are committed to building upon our legacy of success.

The League for People with Disabilities
1111 East Cold Spring Lane
Baltimore, MD 21239
A pivotal and pioneering agent for hundreds of individuals with disabilities.

Legg Mason is proud to support the Greater Baltimore Committee in its mission to improve the business climate in the Baltimore region.
Anchored in Baltimore since 1852, Loyola University Maryland is an advocate for our city. We proudly partner with members of the Baltimore community, including the Greater Baltimore Committee, to work toward an ever brighter future for Baltimore.
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A Jesuit comprehensive university committed to education in the traditional arts and sciences and tomorrow's business and technology.

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185 Berry Street  
San Francisco, CA 94107  
A mobile-phone application facilitates peer-to-peer ride sharing by connecting passengers who need a ride with drivers who have a car.

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Mayson-Dixon Strategic Consulting
10201 Martin Luther King Jr. Highway
Suite 270
Bowie, MD 20720
Business development and public affairs firm, specializing in strategic planning for non-profit and community developers.

McCormick & Company, Inc.
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A global leader in flavor that manufactures, markets and distributes spices, seasoning mixes, condiments and other flavorful products to the entire food industry.

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McDaniel is one of 40 liberal arts colleges recognized nationally for its distinctive academic program and internationally for its branch campus in Hungary.

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McKissack & McKissack
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MECU of Baltimore, Inc.
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Credit union for Baltimore City serving over 96,000 members with over $1.1 billion in assets.

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1211 Cathedral Street
Baltimore, MD 21201
Statewide professional association for licensed physicians, and advocate and resource for physicians and patients.

Medical Home Development Group
12413 Rochino Court
Glenn Dale, MD 20769
A healthcare consulting and technology company focused on providing professional services to healthcare organizations to meet accreditation standards and profitability.

Maryland Works, Inc.
10270 Old Columbia Road
Suite 100
Columbia, MD 21046
Is a statewide membership association who advocates for the expansion of employment, economic strengthening and developing business ownership opportunities for people with disabilities and other barriers to employment.

The Maryland Zoo in Baltimore
1876 Mansion House Road
Druid Hill Park
Baltimore, MD 21217
Currently the Zoo’s animal collection encompasses more than 200 species, with more than 1,500 animals.

Mayor’s Office of Employment Development (MOED)
417 East Fayette Street
Suite 468
Baltimore, MD 21202
MOED acts as Baltimore City’s primary agent of workforce development services.

MedStar Health salutes the mission of the Greater Baltimore Committee to improve the growth in the region’s business climate, and create a better Baltimore for all of us.

Thank you for your commitment and service to the community.

MedStarHealth.org
Medifast Inc.
11445 Cronhill Drive
Owings Mills, MD 21117
Medifast Inc. (NYSE: MED) develops, manufactures and markets medically-formulated portion-controlled meal replacements for weight loss.

MedStar Health Inc.
5565 Sterrett Place
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Columbia, MD 21044
MedStar Health is a nonprofit community-based healthcare organization that owns and operates ten major hospitals and other health care services across Maryland and in the Washington, D.C. region.

Mercy Health Services, Inc.
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Baltimore, MD 21202
Acute care hospital providing health care services to businesses and the community.

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Baltimore, MD 21202
A leading law firm offering comprehensive business and litigation practices across its mid-Atlantic offices.

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100 West Barre Street
Baltimore, MD 21201
Real estate and public private partnerships for universities, governments and nonprofits, with private sector developers.

Mind Over Machines, Inc.
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Owings Mills, MD 21117
Software and data consultancy, helping businesses achieve exceptional results through tailored information systems.

Mindgrub Technologies LLC
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Combines creative and technical expertise. We’re visionaries and workhorse, dreamers and doers. We find and implement solutions for any enterprise striving to thrive on the cutting edge.

Moffatt & Nichol
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Baltimore, MD 21224
Consulting engineers offering coastal, ports, harbor, marinas and marine terminal planning and design services.

Morgan State University
400 Truth Hall
1700 East Cold Spring Lane
Baltimore, MD 21251
A doctoral research institution: programs leading to undergraduate, masters and doctorate degrees; emphasizes teaching, research and public service.

Morris & Ritchie Associates, Inc.
1414 Key Highway Suite 201P
Baltimore, MD 21230
A/E/P Firm based in MD with offices throughout the Mid-Atlantic.

Mosaic Community Services
1925 Greenspring Drive
Timonium, MD 21093

Mt. Washington Conference Center
5801 Smith Avenue Suite 1100
Baltimore, MD 21209
Owned by Hopkins, the center has 13 meeting rooms and 56 guest rooms.

Mt. Washington Pediatric Hospital
1708 West Rogers Avenue
Baltimore, MD 21209
For over 90 years, Mt. Washington Pediatric Hospital has provided inpatient and outpatient care for children with rehabilitation and other complex medical needs.

MTA
6 Saint Paul Street Room 2206
Baltimore, MD 21202
Maryland Transit Administration.

National Aquarium
Pier 3 501 East Pratt Street
Baltimore, MD 21202
We inspire conservation of the world’s aquatic treasures.

National Federation of the Blind
200 East Wells Street at Jernigan Place
Baltimore, MD 21230
National membership organization dedicated to the mission of changing what it means to be blind.

Network for Teaching Entrepreneurship
1660 L Street, NW Suite 510
Washington, DC 20036
Provides educational program for youth in low income communities focusing on entrepreneurship, business management and personal growth.

Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
1 South Street, 27th Floor
Baltimore, MD 21202
Law firm with national practice in all aspects of business law and litigation.

Newmark Grubb Knight Frank
1 East Pratt Street Suite 805
Baltimore, MD 21202
One of the largest, full service, commercial real estate advisory firms in the world.

Niles, Barton and Wilmer, LLP
111 South Calvert Street Suite 1400
Baltimore, MD 21202
Full service law firm: corporate/commercial law, commercial real estate, construction, estates, trusts, and litigation.

The Northeast MAGLEV
6 South Gay Street
Baltimore, MD 21202
A U.S.-owned company committed to bringing the Superconducting Maglev technology to the United States’ Northeast Corridor, the most congested transportation region in the country.

Northrop Grumman Corp.
Electronic Systems International
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Linthicum, MD 21090
Northrop Grumman is a large electronics defense manufacturer with customers worldwide.

Notre Dame of Maryland University
4701 North Charles Street
Baltimore, MD 21210
A Catholic liberal arts institution offering a traditional four-year women’s college degree, as well as flexible undergraduate and graduate programs for women and men. In addition to offering several master’s degree programs, the university offers doctoral degrees in education and pharmacy.

Observation Baltimore
5520 Research Park Drive
Baltimore, MD 21228
Market research firm and focus group facility located on UMBC’s Research Park.

OGS Order Green Supply LLC
709 Dryden Drive
Baltimore, MD 21229
WBE 100 percent woman owned Wholesale Commercial Building Material Supply company defines OGS Order Green Supply LLC.

Outward Bound Baltimore
1900 Eagle Drive
Baltimore, MD 21207
A nonprofit educational organization that seeks to provide students with safe but challenging educational experiences in natural outdoor settings, carefully structured to enhance self-esteem, self-reliance and concern for others.
At the MTA, we believe the future of transportation has never been brighter. That’s because our BaltimoreLink program is completely overhauling the greater Baltimore region’s transit system - modernizing, unifying and strengthening it for generations to come. We’re excited about where our new services will take our riders, and even more excited about where they will take our city.
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Baltimore, MD 21218
We build, maintain, and produce materials for transportation infrastructure.

Pandora
250 West Pratt Street
Baltimore, MD 21201
Jewelry.

Parsons Brinckerhoff
1 East Pratt Street
Suite 300
Baltimore, MD 21202
Consulting engineering firm.

Penn-Mar Human Services
310 Old Freeland Road
Freeland, MD 21053
Transforming life into living for individuals with disabilities or human service needs.

Pennoni Associates Inc.
323 West Camden Street
Suite 600
Baltimore, MD 21201
Infrastructure consultant engineers; transportation, civil, utilities, water/wastewater, energy/sustainability, surveying, environmental, and construction services.

Phillips Seafood of Baltimore
601 East Pratt Street
Baltimore, MD 21202
Phillips Seafood has been Maryland-owned and operated for over 54 years. Phillips Harborplace has been nationally ranked among five of the largest volume restaurants.

PhRma
1875 K Street NW, Suite 400
Washington, DC 20006
PhRMA represents America’s leading research-based pharmaceutical and biotechnology companies.

Pixelligent Technologies, LLC
Holabird Business Park
6411 Beckley Street
Baltimore, MD 21224
Manufactures and markets nanocrystal additives and polymer nanocomposites for electronics and semiconductor, industrial, and military markets.

Plank Industries
1030 Hull Street
4th Floor
Baltimore, MD 21230

Playworks Maryland
2601 North Howard Street
Suite 310
Baltimore, MD 21218
Playworks provides safe, meaningful play and physical activity to low-income elementary schools.

PMS Parking, Inc.
322 North Howard Street
4th Floor
Baltimore, MD 21201
Our company provides parking management services throughout the Baltimore City area.

PNC
1 East Pratt Street
Baltimore, MD 21202
Provides deposit, credit and investment, and wealth management services to individuals, businesses and nonprofits.

Port Discovery/Children’s Museum
35 Market Place
Baltimore, MD 21202
One of the top 5 children’s museums in the United States with interactive educational exhibits for children 0-10.
The Presidents’ RoundTable is an organization of 21 African-American entrepreneurs in the Baltimore-Washington, D.C. region. Our members employ more than 1,750 workers and oversee and control assets exceeding $1.1 billion. Founded in 1983, PRT is a results-driven organization of high-growth African-American business owners that strives to improve access to opportunities for all minority entrepreneurs, enhances the quality of life in our communities, helps members build business capacities, and supports them through sharing resources and peer experiences.

The PRT Reach Foundation works in close collaboration with The Presidents’ RoundTable to promote social welfare and improve the economic conditions of small and minority businesses, and the community at large. PRT Reach supports education and encourages college students to become entrepreneurs. In three years PRT Reach has awarded more than $80,000 in scholarships to minority students in entrepreneurial programs attending historically Black colleges and universities in the region.

PRT Reach seeks to achieve its goal through professional development activities, outreach programs and intellectual works that are not readily accessible from community and business advocacy groups, government agencies, to name a few.

The Presidents’ RoundTable, Inc.
5850 Waterloo Road, Suite 140
Columbia, MD 21045
www.presidentsroundtable.net • 5850 Waterloo Road Suite 140 Columbia, MD 21045 • 410-480-7130

Port Networks
401 East Pratt Street
Suite 2553
Baltimore, MD 21202
Port Networks builds and operates public and private wireless data networks.

Ports America
Chesapeake, LLC
2200 Broening Highway
Suite 100
Baltimore, MD 21224
The largest terminal operator and stevedore in the United States, operating in more than 42 ports and 80 locations.

The Presidents’ RoundTable, Inc.
5850 Waterloo Road, Suite 140
Columbia, MD 21045
An organization of African American businesses that impacts access to opportunities for all minority entrepreneurs.

PricewaterhouseCoopers LLP
100 East Pratt Street
Suite 1900
Baltimore, MD 21202
International accounting firm specializing in audit, tax, Internal audit, and business risk and operational consulting.

Pride of Baltimore, Inc.
2700 Lighthouse Point East
Suite 330
Baltimore, MD 21224
Pride of Baltimore II has visited more than 200 ports in 40 countries, promoting historical maritime education, fostering economic development and tourism, and representing Baltimore and Maryland around the world.

Project PLASE, Inc.
3549-3601 Old Frederick Road
Baltimore, MD 21229
Project PLASE provides housing, hope and support to 1,100 homeless men, women and families annually.

PSA Insurance and Financial Services
11311 McCormick Road, 5th Floor
Hunt Valley, MD 21031
The region’s leading independent multi-disciplined insurance and human capital management firm.

RedOwl Analytics
1111 Light Street
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