Greater Baltimore Committee
MEMBER DIRECTORY

Anne Arundel County
Baltimore City
Baltimore County
Carroll County
Harford County
Howard County

GREATER BALTIMORE COMMITTEE
Regional business leaders creating a better tomorrow . . . today.
FOR 25 YEARS, ORIOLE PARK AT CAMDEN YARDS IS WHERE BIRDLAND SUMMERS LIVE. CONNECT WITH YOUR AUDIENCE THROUGH CUSTOM PARTNERSHIP AND HOSPITALITY OPPORTUNITIES.

FOR CUSTOM ADVERTISING AND CORPORATE PARTNERSHIP OPPORTUNITIES, CALL 410-547-6073 OR EMAIL MGENTILE@ORIOLES.COM.

FOR ORIOLE PARK SUITE PACKAGES, CALL 410-547-6173 OR EMAIL MDRYER@ORIOLES.COM.

THE ORIOLES ARE PROUD TO SUPPORT THE GBC AND ITS MEMBERS.
CCBC can help with an impressive selection of job-entry and career-advancing programs that you can complete in about a year or less. Not only are they fast, but most offer an industry certification or license that will make you a valuable and sought-after commodity in the workplace.

Classes for our career training certificate programs are starting all the time, and with an expanded array of online learning options, it’s never been more convenient.

Get started today!
Visit www.ccbcmd.edu/work.
Message to Members

These days construction cranes near and far can be spotted from the windows of the Greater Baltimore Committee’s offices in downtown Baltimore.

A gleaming new luxury tower is rising near the Inner Harbor on a former spice factory site, a new mixed-use office tower is underway on the waterfront at Harbor Point, while a new 22-story apartment and condominium project is taking shape nearby in Harbor East.

The cranes are just one of the many tangible signs that demonstrate private developers and investors are bullish on the city today—and its future. Indeed, Baltimore is the midst of a construction boom. That boom is tied to an exciting renaissance in arts, culture and a robust entrepreneurial spirit that is drawing Millennials to city life and national news outlets to sing Baltimore’s praises.

The economic investment and confidence, though, doesn’t end at the city line. You can find it rippling throughout the Greater Baltimore region. Examples include: the Howard Hughes Corp.’s ambitious plans for a $1 billion redevelopment of downtown Columbia; a $200 million hotel project that The Cordish Companies and Live! Casino & Hotel are developing at Arundel Mills; the $350 million Towson Row project; expanding manufacturing operations in Carroll County; and a surging interest from defense contractors at Aberdeen Proving Ground in Harford County.

This confidence is fueled by a belief that the Greater Baltimore region’s business climate is stable and strong, thanks in part to the fierce commitment and tireless efforts of the Greater Baltimore Committee to support legislation, policies and programs that promote and support a strong business climate and ensure that private enterprise works as a partner with state and local governments.

It might be easy to think that with so much business confidence and economic activity in the region the GBC can rest easy these days. But challenges remain and growth always presents new threats and opportunities. This requires the GBC to be vigilant and work hard to bring private sector ideas and perspectives to the complex regional problems facing us today.

Looking to the year ahead, these challenges will range from ensuring that the region has top-notch mass transportation networks and infrastructure, encouraging that workforce training programs align with industry needs to address skill gaps, and pushing for tax and other policies that allow local entrepreneurs, high-tech companies and other drivers of the future economy to grow and compete.

A key challenge will focus on the violent crime occurring in Baltimore City, and its threat to public safety, economic vitality and the ability to attract top students, workers and executive talent. In 2017, the GBC was deeply involved, through its Task Force on Public Safety and in discussions with city and law enforcement leaders, with developing ideas and solutions to help the city fully address this top priority. The GBC is committed to continuing our work in 2018 on this complex issue and ensuring that all vested parties act with the urgency it demands.

The GBC’s ability for 63 years to marshal and deliver innovative ideas and to influence these and other pressing challenges is what makes the organization one of the most unique, valuable and highly respected pro-business organizations in Maryland.

It takes teamwork to make the GBC effective. This team includes the many dedicated members of the Board of Directors serving on task forces to bring solutions to the most pressing current challenges, members of the GBC’s committees working on long-term issues, and our membership, which support us with dues and attendance at our events. All are critical to the GBC’s past and future success.

This teamwork is inspiring, and so are the ideas and solutions that the GBC’s Board of Directors and engaged members bring to the table every day. As has been the legacy of the GBC, we remain steadfast in taking on the tough challenges others may shy away from and “creating a better tomorrow . . . today.”

I look forward to the year ahead which surely will see the GBC in a leadership role on the top issues of the day affecting businesses, serving as the voice of the business community, and ensuring that our state promotes economic growth and job creation.

Thank you for your continued commitment and support.

Donald C. Fry
President and CEO
Board of Directors

Officers

Chair
Paul A. Tiburzi, Esq.
Senior Partner
DLA Piper

Vice Chair
Calvin G. Butler Jr.
Chief Executive Officer
Baltimore Gas and Electric Company

Secretary
Robert C. Embry Jr.
President
Abell Foundation

Treasurer
Martin P. Brunk
Office Managing Partner
RSM

Immediate Past Chairman
Brian C. Rogers
Chairman of the Board
T. Rowe Price Group, Inc.
2018 Board of Directors Members

Trif Alatzas  
Publisher and Editor-in-Chief  
The Baltimore Sun Media Group

Peter G. Angelos  
Chairman of the Board and CEO  
Baltimore Orioles

Christine Aspell  
Managing Partner, Baltimore Office  
KPMG LLP

Gary Attman  
President and CEO  
FutureCare Health and Management Corp.

Kenneth R. Banks  
President  
Banks Contracting Company, Inc.

Diane Bell-McKoy  
President and CEO  
Associated Black Charities

Gregg Bernstein  
Partner, Baltimore Office  
Zuckerman Spaeder LLP

Thomas S. Bozzuto  
Chairman  
The Bozzuto Group, Inc.

Stephen E. Budorick  
President and CEO  
COPT

Scott Burger  
President of the Americas  
PANDORA

Courtney G. Capute  
Partner-in-Charge, Baltimore Office  
Venable LLP

Robert L. Caret  
Chancellor  
University System of Maryland

Richard W. Cass  
President  
Baltimore Ravens

G. Mark Chaney  
CFO, Executive Vice President, Treasurer  
CareFirst BlueCross BlueShield

Daniel R. Chard  
CEO  
Medifast Inc.
August J. Chiasera  
Regional President of Greater Baltimore/Chesapeake Regions  
M&T Bank Corporation

Robert Chrencik  
President and CEO  
University of Maryland Medical System

Phil Clough  
Managing General Partner  
ABS Capital Partners

David Cordish  
Chairman  
The Cordish Companies

Ronald J. Daniels  
President  
Johns Hopkins University

Sam DiPaola  
President  
SunTrust Bank, Maryland Region

Denis Dunn  
Maryland State President  
AT&T Maryland

Guy Filippelli  
Vice President  
Forcepoint

John B. Frisch, Esq.  
Chairman and CEO  
Miles and Stockbridge P.C.

Laura Gamble  
Regional President, Greater Maryland  
PNC

Tom Geddes  
CEO  
Plank Industries

Richard Greenwood  
Managing Partner  
PwC LLP

Adam A. Gross  
Principal  
Ayers Saint Gross, Inc.

Karl R. Gumtow  
CEO  
CyberPoint International, LLC

Steve Harris  
Senior Vice President and General Manager  
Dell EMC Federal
Rev. Dr. Alvin C. Hathaway Sr.
Senior Pastor
Union Baptist Church

J. Howard Henderson
President and CEO
Greater Baltimore Urban League

Sandra S. Hillman
President
Sandy Hillman Communications

Richard J. Himelfarb
Chairman, Investment Banking
Stifel

Christopher Holt
President
BB&T Corporation

Dan Joerres
President and General Manager
WBAL-TV Channel 11

Mark K. Joseph
President
The Shelter Foundation

Francis X. Kelly III
CEO
KELLY

Sabina Kelly
Baltimore Market President
Bank of America

Sandra Kurtinitis
President
Community College of Baltimore County

Lawrence E. Kurzius
Chairman, President and CEO
McCormick & Company, Inc.

Jon M. Laria, Esq.
Managing Partner, Baltimore Office
Ballard Spahr LLP

Mark G. Levy
Executive Managing Director and Market Director, Greater Baltimore/Suburban Washington Region
JLL

Archbishop William E. Lori
Archbishop of Baltimore
Archdiocese of Baltimore

Y. Maria Martinez
Founder and CEO
Respira Medical
2018 Board of Directors Members

William J. McCarthy Jr.
Executive Director
Associated Catholic Charities, Inc.

Neil M. Meltzer
President & CEO
LifeBridge Health

Charles O. Monk II, Esq.
Managing Partner, Baltimore Office
Saul Ewing Arnstein & Lehr LLP

Thomas R. Mullen
President & CEO
Mercy Health Services, Inc.

Jay A. Perman
President
University of Maryland, Baltimore

Ronald R. Peterson
President
Johns Hopkins Health System

Kevin A. Plank
CEO & Chairman of the Board
Under Armour, Inc.

Timothy J. Regan
President & CEO
The Whiting-Turner Contracting Company

Kenneth A. Samet
President & CEO
MedStar Health Inc.

Kurt Schmoke
President
University of Baltimore

Mary Ann Scully
Chairman, President and CEO
Howard Bank

Joseph A. Sullivan
Chairman & CEO
Legg Mason, Inc.

Robert Wallace
President
The Presidents’ RoundTable, Inc.

David Warnock
Managing Partner
Camden Partners

Arnold Williams
Managing Director
Abrams, Foster, Nole & Williams, P.A.
David Wilson  
President  
Morgan State University

Dr. Sheridan Todd Yeary  
Senior Pastor  
Douglas Memorial Community Church and Affiliates

BALTIMORE COUNTY GOLF IS READY TO DO BUSINESS.

Entertain clients, reward your team and celebrate your business with the best golf deals in the region.

CORPORATE BOOKS  
Pre-purchase rounds at a significant discount for clients or employees. Packages start at only $1,500.

INSTRUCTION  
Clinics are a great way to foster camaraderie among your team members or reward them for their hard work.

FOUR STAR CLUB  
All the benefits of a private club without monthly dues, spending minimums and assessments.

EVENTS  
Our facilities can be used for more than tournaments. Event space can accommodate up to 200 people for your next meeting or party.

CONTACT JOHN HEIN  
Director of Sales  
jhein@baltimoregolfing.com  
443-955-8015

www.gbc.org | 9
The Ravens Corporate Sales team also offers an array of strategic marketing partnerships, digital advertising packages and other corporate hospitality experiences. Be sure to inquire today!

For information on Suite Ownership opportunities please contact:
Josh Hartman – 410.701.4125 – SuiteSales@Ravens.NFL.Net – BaltimoreRavens.com/Suites
Vision, Mission and Regional Perspective

GBC’s Vision
Greater Baltimore—Baltimore City and the five surrounding counties (Anne Arundel, Baltimore, Carroll, Harford and Howard counties)—will be recognized as a leader in the global economy.

GBC’s Mission
The mission of the Greater Baltimore Committee is to improve the business climate of the Greater Baltimore region by organizing its corporate and civic leadership to develop solutions to the problems that affect the region’s competitiveness and viability.

GBC’s Regional Perspective
Regions, not individual jurisdictions, are the primary economic competitors in the global economy. Successful regions are characterized by healthy and viable core areas, while regions with declining core areas do not perform as well.

The synergy among central cities and the jurisdictions around them is critical to a region’s success. A thriving urban area energizes a region and serves as a catalyst for economic and cultural growth. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region.

Regional business leaders creating a better tomorrow . . . today.
The top priority of the GBC is creating a competitive business environment. In consultation with Baltimore’s business and economic development leaders, the GBC identified these eight core pillars for a competitive business environment:

- **Government leadership that unites with business as a partner.** Maryland leaders must set a welcoming tone that communicates positive support for business, respect for the private sector as a partner, not an adversary, and reflects a strategic plan for business growth and job creation.

- **Workforce that is highly-educated and meets Maryland’s business needs.** Maryland’s secondary and higher education institutions must offer access to quality instruction at all levels and cultivate a workforce that is well-suited to a modern economy and to the specific needs of Maryland’s business sectors.

- **Regulatory policies that are streamlined, stable and predictable.** Maryland must project to businesses within and outside the state that its government regulatory policies are reasonable, relevant, free of surprises or redundancy, and considerate of businesses’ sense of urgency.

- **Tax structure that is fair and competitive.** Maryland’s tax policy must be perceived by business as being competitive and devoid of elements that unreasonably target specific businesses or business sectors.

- **Competitive costs of doing business.** Public policies must reflect a government predisposition to nurture business growth and to avoid arbitrarily or disproportionately imposing additional overhead upon the business sector.

- **Superior transportation infrastructure with reliable funding mechanisms.** An essential prerequisite of a competitive business environment includes well-funded and maintained highway, transit, port and airport infrastructure that provides reliable and efficient options to move people, goods and services.

- **Strategic and effective state investments in business growth.** The state must commit to substantive strategic investments, leveraged with capital assets, to nurture business and job growth. Investments should include competitive and effective tax credits, business development incentives, and tactical initiatives to nurture private investment in industry growth.

- **Business marketing strategy that is aggressive, coordinated, long-term, and well-funded.** Success breeds success. Competitive states celebrate their businesses’ achievements by investing in comprehensive communication and promotion to internal and national audiences of business strengths and the state’s assets as a place to live and work.
Delivering Value to GBC Members

Since its founding in 1955, the GBC has sought to apply private sector leadership and resources to improve the region by identifying issues that are crucial to the region’s business growth and by playing an influential role in developing strategies and implementing action to create change. Opportunities abound for GBC members to expand their perspectives, build relationships and influence the business climate.

Events
The GBC offers a year-long schedule of events including:

• **GBC Annual Meeting.** The region’s premier business event of the year.

• **Bridging the Gap Achievement Awards.** Minority- and women-owned businesses are recognized for outstanding achievement.

• **Economic Outlook Conference.** Leading experts preview upcoming regional and national economic issues.

• **Maryland General Assembly Legislative Forum.** The business community kicks off the legislative session with an overview by leaders of the General Assembly.

• **Mayor’s Business Recognition Awards.** The GBC, the Baltimore Development Corporation, and Mayor of Baltimore honor businesses for outstanding community service.

• **Transportation Summit.** An annual review of issues relating to improving transportation infrastructure and mobility in the region and state.

• **Business Mixers.** Members have the opportunity to network with their colleagues at business mixers that take place at unique venues throughout the year.

• **Welcome Home with the Orioles.** Attendees have their pictures taken with and autographs signed by current Orioles players. First begun in the 1980s as the GBC’s Lunch with the Orioles, the event provides GBC members and guests an opportunity to closely interact with Baltimore’s “Boys of Summer.”

• **Newsmakers.** Each program consists of an elected official, government or business leader discussing major issues impacting the business community and economic growth in the Baltimore region. Occasionally, a program may highlight 3–4 high profile CEO’s and business leaders to focus on a particular industry sector.

Communications
The GBC provides members with a broad range of information through its electronic and print publications, including:

• **GBC Leader.** GBC’s twice-monthly e-newsletter provides GBC members with news about business climate issues, GBC events, committee information and member news.

• **GBC State House Update.** An e-newsletter reporting on key issues and developments in the Maryland General Assembly. Published weekly during the legislative session from January–April and periodically during the interim.

• **E-mail Advisories.** The GBC issues e-mail advisories to members providing instant updates, breaking news and GBC event information.

• **Membership Directory.** This members-only print and electronic directory is the Who’s Who of the region’s business and civic leaders.

• **President’s Report.** The President’s Report provides members with periodic updates about current GBC work and initiatives.

• **GBC on the web.** The GBC’s most comprehensive member communication medium, www.gbc.org, features timely GBC news, member news, a calendar of events, committee information, an online business guide and easily accessible information on GBC initiatives.

• **GBC on Social Media.** Follow the GBC on Facebook, Twitter (@GBCorg) and LinkedIn.

• **GBC commentaries.** GBC President and CEO Donald C. Fry’s commentaries on public policy and business climate issues are featured in the Baltimore Business Journal, The Daily Record, and on WBAL Radio 1090 AM.
Committees

Bioscience Committee
The Bioscience Committee advocates for public policies that will make the Greater Baltimore region attractive to biopharma, medical device and med tech entrepreneurs as well as established bioscience companies. The committee seeks to ensure that the bioscience industry maximizes its potential as a regional economic engine.

Chair: David Block, MD, MBA
CEO
Gliknik

Staff: Brian Levine
(410) 727-2820 ext. 44

Innovation and Technology Committee
The Innovation and Technology Committee serves as an advocate for programs and policies that support and encourage smart cities, entrepreneurship, innovation and growth in the region’s technology sector. The committee develops and advocates for policies, programs and initiatives that promote and assist Baltimore’s burgeoning technology and start-up communities.

Chair: Steve Harris
Senior Vice President and General Manager
Dell EMC Federal

Staff: Brian Levine
(410) 727-2820 ext. 44

Economic Development Committee
The Economic Development Committee’s purpose is to initiate and participate in projects and programs that affect positive change to the region by promoting sustainability and placemaking. The committee also advocates for policies that improve the built environment.

Chair: Caroline G. Moore
CEO
Ekistics LLC

Staff: Aaron Moore
(410) 727-2820 ext. 29

Education and Workforce Committee
The Education and Workforce Committee seeks to identify, support and promote programs, policies and new training and educational initiatives, including Science, Technology, Engineering and Math (STEM) and vocational programs, designed to ensure an educated, well-trained and highly-skilled workforce meets the needs of the Baltimore region’s diverse industries.

Chair: David Warnock
Managing Partner
Camden Partners

Staff: Brian Levine
(410) 727-2820 ext. 44

Health Care Committee
The Health Care Committee’s focus is to foster health-conscious workplaces within the Greater Baltimore region by educating members on emerging health concerns. In addition, the committee monitors federal and state health care policy, and its impact on the cost of doing business and business operations.

Chair: Bonnie Phipps, CPA, FHFMA
Senior Consultant
Yaffe & Company

Staff: Aaron Moore
(410) 727-2820 ext. 29

Transportation and Mobility Committee
The Transportation and Mobility Committee is dedicated to creating an interconnected, multi-modal, accessible transportation network that actively contributes to economic growth and moves people efficiently. The committee studies and promotes regional transportation initiatives that connect workers to employment hubs and supports business growth by allowing the free flow of goods and services.

Chair: Bruce Gartner
Vice President/Maryland Transportation Leader
CH2M

Staff: Aaron Moore
(410) 727-2820 ext. 29
Advisory Councils

Regional Business Advisory Councils

Regions, not individual jurisdictions, are the primary economic competitors in the global economy. In Greater Baltimore, strengthening regional ties and collaboration benefits the entire region. With that in mind, the GBC developed regional business advisory councils in Baltimore, Harford, and Howard counties.

The councils meet quarterly to discuss specific issues that may be hindering business growth and quality of life. Each council monitors changes in legislation that affect their business or region and develops policy statements for the GBC to use to advocate on behalf of the business community to local and state legislators. In addition, the councils serve as a source of emerging ideas or projects for the GBC.

Through the councils, each of the specified counties is well represented and is able to keep the business community aware of issues in their jurisdiction. The councils also provide tremendous value with regards to gaining access to key decision makers and providing opportunities to meet other businesses in the counties.

Baltimore County Business Advisory Council

Mission: The Baltimore County Business Advisory Council allows members to participate in a regionally-focused approach toward business climate issues, by engaging with local business, institutional, and government leaders. The advisory council also gives members an opportunity to advocate on behalf of the business community to local and state elected officials. The council promotes economic development opportunities and quality of life in the county.

Chair: The business council is chaired by John B. Chessare, M.D., M.P.H., F.A.C.H.E., President and CEO of the GBMC HealthCare system, which includes Greater Baltimore Medical Center, a 270-bed acute care not-for-profit hospital, as well as multi-specialty physician practices across the region.


What does the council do? The council provides the GBC with regional input on issues related to strengthening Maryland’s business climate. In addition, the council often invites speakers in order to keep informed about key topics, such as higher education, including four year universities and community colleges, major economic development projects, public safety, transportation and the workforce.

Contact: Sophia Silbergeld at (410) 727-2820 ext. 41
Advisory Councils

**Harford County Business Advisory Council**

The Harford County Business Advisory Council is primarily made up of Harford County businesses; however, is open to all GBC members regardless of their location. It is currently comprised of a number of different industries including defense, legal affairs, hospitality, real estate, education, etc. All members are at the senior level/executive management level in their company.

Key focus areas have included:

- Harford County transportation needs; including, entrance/exit of Aberdeen Proving Ground and other major thoroughfares.
- Higher education offerings in Harford County, future educational demands, and partnering with other in state institutions.
- Engagement/advocacy of the business community on public safety as a business issue; specifically, dealing with addiction and mental health treatment.
- How to make Harford County more competitive.

**Howard County Business Advisory Council**

The Howard County Business Advisory Council is primarily made up of Howard County businesses; however, is open to all GBC members regardless of their location. It is currently comprised of a number of different industries including technology, engineering, legal affairs, real estate, and education. All members are at the senior level/executive management level in their company.

Key focus areas have included:

- Monitoring the status of downtown Columbia revitalization.
- Researching and exploring the regulatory process in the State of Maryland; including how business can work collaboratively with government in developing regulations.
- Education on Howard County’s annual budget; including reviewing the various revenue sources and how each dollar is spent in the county.
- How to make Howard County more competitive.
In Focus

Coalition for a Second Chance
Quick Guide to Hiring Returning Citizens

In 2016, the Greater Baltimore Committee established the Coalition for a Second Chance, a group of 24 experts from the public and private sectors charged with examining barriers to employment for those returning to society from a period of incarceration, as well as other policy issues surrounding reentry.

A Coalition report on this issue in 2016 outlined a number of recommendations for improving job prospects for these returning citizens and ensuring their success upon leaving incarceration. Over the course of the coalition’s work, it became evident that one of the biggest opportunities to help returning citizens is ensuring employers understand the benefits of hiring these individuals.

Unfortunately there are a number of myths about returning citizens and what they are capable of accomplishing. To break these misconceptions and further educate employers in the Greater Baltimore region, the Coalition published in late 2017 a “Quick Guide” with benefits, resources and programs worth considering to be fully informed about this valuable pool of workers.

The GBC is publishing portions of the Quick Guide here as part of its continuing effort to educate businesses and other employers how they can benefit from hiring returning citizens.

See the full report: https://gbc.org/category/coalition-for-a-second-chance/

For information on Coalition for a Second Chance contact Shaina Hernandez, Director of Local Government Affairs and Strategic Initiatives, (410) 727-2820 ext. 38.

Continued on next page
“Returning Citizen”

For the purpose of this document, the term “returning citizen” is used to describe a man or woman returning to the community after a period of incarceration. The incarceration could be a short time (one week to one year) or an extended period of time (more than one year).

Myth Busters

**MYTH: Once a criminal, always a criminal.**

**FACT:** Research shows that after a certain period of time, returning citizens pose no greater chance of committing a crime as someone who has never been involved with the criminal justice system.

PastForward, a coalition of organizations working to help people with criminal backgrounds, found that:

“Ex-offenders are often more motivated to work and more grateful for the chance to prove themselves. Some companies find that ex-offenders tend to be committed workers whose success rate is comparable to that of the company’s overall workforce.”

Fact vs. Myth

**Understanding the Facts about Hiring Returning Citizens**

As is frequently the case, there are many unknowns about hiring a returning citizen. That uncertainty causes some employers to shy away from hiring returning citizens. While it is responsible for an employer to exercise due diligence, often the hesitation is not based in fact but “myth.”

**MYTH: People who have been involved with the criminal justice system cannot be loyal, productive employees.**

**FACT:** Employers across Baltimore City—including Johns Hopkins Hospital and others—have made a concerted effort to hire returning citizens and have found them to be loyal, committed workers. This is also true nationally.

An article published last year in Forbes featured Arte Nathan, the former partner to casino mogul Steve Wynn, who spoke of his experiences hiring returning citizens. According to Nathan, “People who have served their time for a crime have an extensive file on who they are and where they have been. They work harder than other employees, show up to work early, stay later, accept overtime, ask for more work, do more, and truly value their jobs.”
**MYTH:** My business cannot hire anyone with a criminal background.

**FACT:** Instituting blanket bans on anyone with a criminal record is likely discriminatory. According to the most recent revisions of the Equal Employment Opportunity Commission Guidelines on the subject of using arrest and conviction records with regards to employment, employers should not use a policy or practice that excludes people with certain criminal records if the policy or practice significantly disadvantages individuals of a particular race. Instead of refusing to hire anyone with a criminal background, employers should make individualized assessments based upon the severity of the crime committed, the amount of time that has passed since the crime was committed, and the relevance of the committed criminal conduct to the job.

**FAQs**

- **What if I hire a returning citizen and they commit another crime?**

  The Federal Bonding Program detailed later in this Quick Guide is meant to protect against that scenario by providing employers with fidelity bonds to protect against potential losses with regards to the hiring of vulnerable citizens. However, the chances of a newly-hired returning citizen committing a crime at your workplace are low. According to a study by the Urban Institute, returning citizens who obtain employment within two months after being released from prison are less likely to reoffend and return to prison than those who are unemployed.

- **Are all individuals with a criminal record guilty of committing violent crimes?**

  In Maryland the majority of returning citizens are not violent offenders. In fiscal year 2014, offenders convicted of nonviolent crimes made up 58 percent of Maryland’s prison population.

- **If an incident comes up on a criminal background check of a prospective employee, does that mean the individual in question was convicted of a crime?**

  Not necessarily. Criminal background checks will reveal any involvement a person has had with the judicial system and may include common offenses such as parking tickets or arrests for crimes of which the individual was never convicted.

- **How can I help my current employees become comfortable with the idea of working next to a returning citizen?**

  In many cases, current employees never know that they are working with a returning citizen. Depending on your company’s internal procedures, oftentimes only high-level human resources professionals are aware of a new hire’s criminal background.

It is important to ensure that background investigations are done by reputable companies or individuals with an in-depth understanding of how to interpret the different legal codes and terms.
Eleven Baltimore businesses were recognized for engaging in specific activities or projects that have significantly benefited the Baltimore community and are outside of the business's regular mission or day-to-day activities at the 42nd Annual Mayor’s Business Recognition Awards on December 5, 2016.

- Ayers Saint Gross
- Baltimore Orioles
- BB&T
- Feats, Inc and the Fund for Educational Excellence
- Radisson Hotel Baltimore Downtown—Inner Harbor
- Roland Park Place
- University of Maryland, Baltimore
- WBAL NewsRadio 1090 and WIYY 98 Rock
- Wright, Constable & Skeen, LLP
- Write Notepads & Co.
The GBC Bridging the Gap Achievement Awards were presented November 1, 2017 during ceremonies honoring minority and women-owned firms for business achievement and others for their efforts to strengthen minority business development. More than 250 people attended the event, which was held at The Grand Baltimore.

The awards program is part of Bridging the Gap, a minority and women-owned business development initiative of the Greater Baltimore Committee.

Bridging the Gap award finalists and winners were selected from among nominations submitted by businesses, civic organizations, employees, customers, elected officials and government agencies.

**Successful minority or women owned business**
- Boulevard Contractors Corp.
- Breathe4Sure Pharmacy Solutions, LLC
- Brown Rice Korean Grill
- Celebrate Us
- CUPs Coffeehouse
- Edwards and Hill Office Furniture
- The Land of Kush
- Maryland Family Network
- McKissack and McKissack
- Tegeler Source, LLC

**Partnership/strategic alliance that includes minority or women owned businesses**
- Coppin State University, Open Works and PNC Bank
- Healthy Little Cooks and McCormick & Company Inc.
- Kaiser Permanente and Maryland Women’s Expo

**Majority owned business demonstrating inclusive business practices**
- Bank of America

**President’s Award**
- HMC Incorporated
- Meridian Management Group, Inc.
Awards

Regional Visionary Award

The Regional Visionary Award honors individuals who have significantly contributed to the betterment of the Greater Baltimore region. The award has been presented to political, education and business leaders for their vision and roles in improving the region.

At the 2017 GBC Annual Meeting, the Regional Visionary Award was presented to Patricia and Mark Joseph, Founding Chairman of The Shelter Foundation and Brightview Senior Living.

Regional Visionary Award honorees since 1997 are:

2016  Carla Hayden
2015  Doreen Bolger
2014  Michael Busch, William “Brit” Kirwan
2013  Jan Houbolt
2012  Freeman A. Hrabowski
2011  Ken Ulman
2010  Willard Hackerman
2009  Baltimore Ravens
2008  Anthony Brown
2007  Martin O’Malley
2006  Raymond A. Mason, George A. Roche
2004  Dr. David J. Ramsay
2002  Calvin W. Burnett, James D. Tschechtelin, H. Mebane Turner
2001  William K. Hellmann
1999  Frank P. Bramble

Walter Sondheim Public Service Award

The Walter Sondheim Public Service Award is presented to individuals, other than elected officials, who make outstanding contributions to the community without seeking recognition or accolades.

At the 2017 GBC Annual Meeting the Walter Sondheim Public Service Award was presented to Calvin Butler, CEO of Baltimore Gas and Electric Company, and Tim Regan, President and CEO of The Whiting-Turner Contracting Company for the Touchpoint Baltimore Project.

Since 2007, the GBC has bestowed awards occasionally but not annually to:

2016  Ronald Peterson
2014  Fred Lazarus, Bob Bogomolny
2013  Joe Jones
2009  Robert C. Embry Jr.
2008  Eddie Brown, Sylvia Brown
2007  Sally J. Michel

Howard “Pete” Rawlings Courage in Public Service Award

The Howard “Pete” Rawlings Courage in Public Service Award, presented occasionally but not annually, honors public officials who demonstrate exceptional courage while serving in elected or appointed public office.

At the 2017 GBC Annual Meeting, the Howard “Pete” Rawlings Courage in Public Service Award was presented to United States Deputy Attorney General Rod J. Rosenstein who was honored for his service as United States Attorney for the District of Maryland from 2005 to 2017.

Previous award recipients are:

2016  U.S. Congressman Elijah E. Cummings
2015  U.S. Senator Barbara Mikulski
2010  Frederick Bealefeld
2009  Dr. Andres Alonso
2006  U.S. Senator Paul S. Sarbanes
Year in Photos

2017 Annual Meeting
2017 Maryland General Assembly Legislative Forum

Opening Day, Maryland General Assembly 2017 Session

Baltimore Business Day in Annapolis

2017 Economic Outlook Conference

2017 Transportation Summit
Newsmaker Breakfasts

Howard County Executive Allan Kittleman

The Future of the Preakness and Pimlico Race Course

Visit Baltimore President and CEO Al Hutchinson

Baltimore City Council President Bernard C. “Jack” Young

President of the Americas for PANDORA Scott Burger

Administrator of the MTA Kevin B. Quinn Jr.

Baltimore City Public Schools CEO
Dr. Sonja Santelises

Executive Director and CEO of the Maryland Aviation Administration
Ricky D. Smith

University of Maryland, College Park President
Dr. Wallace Loh

Physician-in-Chief of the R. Adams Cowley Shock Trauma Center
Dr. Thomas M. Scalea

Breakfast Briefings

McDaniel College President
Dr. Roger Casey

Education Coordinator for Chase Brexton Health Service’s LGBT Health Resource Center
Kate Bishop

Senior Vice President of Development for the Howard Hughes Corporation
Greg Fitchitt

37th Annual Meet and Greet with the Orioles
Year in Review

2017 Programs, Partnerships and Highlights

GBC Task Forces

Five task forces led by members of the GBC Board of Directors were actively engaged throughout the year in discussing and working on solutions to: improve public safety in Baltimore City; strengthen higher education and workforce training; support state and local transportation and infrastructure; build business connections to Baltimore's communities; and enhance positive national perceptions of Baltimore. The task forces and their specific focus areas:

- **Education and Workforce Development.** The Education and Workforce Development Task Force is focused on developing ideas to improve education and workforce training at community colleges to ensure they meet the needs of employers today and in the future. The task force is chaired by Sandra L. Kurtinitis, President, Community College of Baltimore County.

- **Transportation, Infrastructure and Projects.** The Transportation, Infrastructure and Projects Task Force evaluated public sector capital projects from a business perspective and the state of critical infrastructure such as the water system, broadband, tourist amenities and highways. The task force is also evaluating whether state and local spending on infrastructure will support long-term economic growth in the region and the state. The task force is chaired by William Corey, Senior Partner, PwC LLP.

- **Neighborhood Outreach.** The Neighborhood Outreach Task Force is currently working with a Baltimore community to increase economic development, youth activities and civic programs to foster improved opportunities for the community's businesses and residents. The task force is chaired by Ken Banks, President, Banks Contracting Company, Inc.

- **Repositioning Baltimore.** The Repositioning Baltimore Task Force engaged in launching an effort to improve the national public image of Baltimore by pitching stories to national media outlets about positive social and economic trends, development projects, medicine, business, culture, and people to help balance negative and inaccurate perceptions about the city. The task force is chaired by Sandy Hillman, President, Sandy Hillman Communications.

- **Public Safety.** The Public Safety Task Force developed recommendations to ensure effective policing, prosecution and overall law enforcement strategies for Baltimore City. The task force is chaired by Kurt Schmoke, President, University of Baltimore, and Charles O. Monk II, Managing Partner—Baltimore Office, Saul Ewing Arnstein & Lehr LLP.

Baltimore Mayoral Transition

The Greater Baltimore Committee was tapped by then Mayor-elect Catherine Pugh to staff her transition effort in fall 2016, a process that brought together hundreds of stakeholders around the city. GBC staff members assisted with committees on Transportation, Economic Development and Education. Throughout the process, they organized meetings, assisted committee chairs with research, proposed policy ideas, and were instrumental in producing the final transition report.

View the report: [https://pughforc oalition-for-a-second-chance-report.pdf](https://pughforc oalition-for-a-second-chance-report.pdf)

Proposal for Amazon HQ2

GBC President & CEO Donald C. Fry was actively involved in Baltimore's competitive proposal for Amazon to select Port Covington as its choice for a second headquarters that would be located outside of Seattle, home to its current headquarters. Amazon announced in early September that it was interested in proposals for a second headquarters location, called HQ2. The proposal involved a unified group that included GBC member companies, business leaders, elected officials and other stakeholders. The project will include an estimated $5 billion in capital investment and create 50,000 jobs in the next 10 to 15 years. Amazon expects to announce a final decision in 2018.

Coalition for a Second Chance

The Coalition for a Second Chance, a GBC-led program to address work challenges faced by citizens returning to the Baltimore region after incarceration, is leading a communications and outreach effort to promote the benefits that businesses and other private-sector organizations can realize by hiring ex-offenders. The outreach effort is primarily targeted to GBC-member companies and organizations. Look for resources, such as the "Quick Guide," to get informed about the value of hiring returning citizens. The GBC strongly encourages all GBC members and organizations to consider tapping this valuable pool of potential workers for appropriate job openings. The outreach effort builds on the Coalition's 2016 report, Opening Doors to a Second Chance. The report examined, among other topics, best practices and the role of the business community in improving access to jobs for returning citizens.


See the Quick Guide: [https://gbc.org/category/coalition-for-a-second-chance/](https://gbc.org/category/coalition-for-a-second-chance/)
GBC Annual Meeting a Success with Rod Rosenstein Speech

Rod J. Rosenstein, Deputy Attorney General for the U.S. Department of Justice, made local and national news headlines with a speech at the Greater Baltimore Committee’s 2017 Annual Meeting, where he received the GBC’s Howard “Pete” Rawlings Courage in Public Service Award.

In his award acceptance speech before 1,000 in attendance, Rosenstein said, “What is courage in government? It certainly includes standing on principle. Ignoring the tyranny of the news cycle. Resisting the urge to spin and remain focused on the things that matter. Daily newspapers and the endless talk shows are not the verdict of history.”

Baltimore City

Stronger Illegal Handgun Legislation for Baltimore

The GBC came out in strong support of legislation proposed by Baltimore Mayor Catherine Pugh and City Council President Bernard C. “Jack” Young to strengthen penalties for illegal gun possession in Baltimore City as part of its push to improve overall public safety in the city. An amended bill passed the City Council on September 11. The GBC believes the new law is a proactive step and will provide police and prosecutors a new tool as they work to address violence in the city.

Read the GBC’s testimony supporting the legislation: https://gbc.org/wp-content/uploads/2017/07/7.25.17-Handgun-Bill-Testimony-FINAL.pdf

Reducing Crime in Baltimore

GBC President and CEO Donald C. Fry was among business and other leaders who testified before the Senate Judicial Proceedings Committee in Annapolis September 12 on steps the state could take to help reduce homicides and violent crime in the city. Public Safety “is the single biggest concern for the hundreds of GBC member companies located in Baltimore City and poses a significant threat to business growth and job creation,” Fry told the committee.

Baltimore City Minimum Wage Bill Defeated

After soundly defeating a similar proposal in 2016, the Greater Baltimore Committee again successfully helped defeat proposed legislation in 2017 to increase the minimum wage to $15 per hour in Baltimore City. Working with a coalition of large and small businesses, nonprofit organizations, service providers and employees, the GBC put forth more than 30 witnesses who provided hours of testimony in opposition at a City Council hearing on the bill March 1. Although the bill was passed by the City Council, the GBC and others were able to successfully lobby Baltimore Mayor Catherine Pugh to veto the bill due to the damaging effect it would have on the city’s economy. The GBC subsequently worked to hold the line on any potential veto override.

GBC Discusses Police Officer Safety with FOP

GBC President and CEO Donald C. Fry met with officials from the Baltimore City Fraternal Order of Police Lodge 3 to discuss crime in Baltimore City and its potential affect on the safety of police officers. FOP officials later called for meetings with business groups,
including the GBC, to discuss the rise in violence in the city and their concerns about police safety. In response, the GBC issued this statement: “The Greater Baltimore Committee’s Task Force on Public Safety has met with senior FOP officials to discuss the public safety crisis in Baltimore. We are more than happy to continue our discussions with the FOP or to engage with any organization that has ideas on how to end the violence.”

GBC Monitors BaltimoreLink
The GBC has been monitoring the effectiveness of the Maryland Transit Administration’s BaltimoreLink that rolled out in June. The redesigned bus system aims to improve the region’s bus service and provide an interconnected transit system with updated local and express bus service throughout the Baltimore area. It also features new high-frequency bus routes.

State

GBC Successful in 2017 Maryland General Assembly Session
During the 90-day 2017 legislative session of the Maryland General Assembly, which ended April 10, the GBC was very active seeking to influence important issues facing the Greater Baltimore region’s business community. Business climate-related issues the GBC took positions on or monitored included innovation, transportation, public safety, education, workforce, health care and tax policy. During a session that saw an uptick in the total number of bills introduced—2,861—the GBC took positions on 79 bills and monitored more than 100 other pieces of legislation. The GBC successfully supported legislation creating a new incentive for manufacturers in economically distressed areas, additional school options for Baltimore City and improvements to innovation incentives. The GBC also helped to defeat onerous tax policy changes and other legislation that would have harmed Maryland’s business climate. Look for the GBC to release its legislative priorities prior to the next session, which commences in January 10, 2018.

GBC Provides Support for Expansion Studies
The GBC provided the Maryland Stadium Authority (MSA) $30,000 to help pay for Phase I of a study examining the possible expansion and renovation of the Convention Center and the Baltimore Arena—two projects the GBC has identified as needed to ensure the Baltimore region’s business climate remains strong and competitive. The MSA, state, city and Downtown Partnership also contributed to the Phase I study. The MSA anticipates the study will be completed by spring 2018.

Federal

GBC Backs Major Projects for Transportation Funding
As it has for many years, the GBC continues to support projects that ensure the Greater Baltimore region’s transportation system is dependable and adequate. Major projects the GBC has been monitoring closely and supporting through elected leaders and state transportation officials include:

- Supporting needed expansion and improvements of the Howard Street Tunnel, a vital commercial rail link for the Port of Baltimore, and improvements to Interstate 95 to provide highway access to Port Covington, slated for a major redevelopment project by Sagamore Development Company.

- Promoting needed rail and other improvements to Baltimore’s Penn Station, owned by Amtrak. The GBC supports the redevelopment of the station and parcels of land totaling 37 acres nearby. The GBC also backs Amtrak hiring a “master developer” to create a master plan and lead design.
Accounting
Abrams, Foster, Nole & Williams, P.A.
CohnReznick LLP
Deloitte & Touche LLP
Ellin & Tucker, Chartered
EY
Gorfine, Schiller, & Gardyn, P.A.
KPMG LLP
PwC LLP
Rosen, Sapperstein & Friedlander, LLC (RS&F)
RSM US LLP
SB & Company, LLC

Advertising / Marketing / Public Relations
D3Corp
GKV Communications
Image Engineering
KOFA Public Affairs
Maroon PR
Sandy Hillman Communications
TBC, Inc.
Weber Shandwick
What Works Studio

Aerospace & Electronic Systems
Lockheed Martin Corporation
Northrop Grumman Corp.

Architecture & Design
Ayers Saint Gross, Inc.
BCT Architects
CallisonRTKL Inc./Arcadis U.S., Inc.
Cho Benn Holback, a Quinn Evans Company
Design Collective, Inc.
DLR Group
Gaudreau, Inc.
Gensler
GWWO, Inc./Architects
Hord Coplan Macht, Inc.
Living Design Lab
Mahan Rykiel Associates, Inc.
Marks Thomas
Morris & Ritchie Associates, Inc.

Associations
BWI Business Partnership, Inc.
Citizens Planning and Housing Association, Inc.
Downtown Partnership of Baltimore Inc.
Executive Alliance
Health Facilities Association of Maryland
The Heritage Crossing Resident Association
Howard Tech Council
Maryland Independent College and University Association
Maryland Petroleum Council
Maryland Tech Council
Maryland Transportation Builders & Materials Association
Maryland Works, Inc.
Waterfront Partnership of Baltimore, Inc.

Banking & Finance
ABS Capital Partners
Alliance Bernstein
Atlantic Financial Federal Credit Union
Bank of America
BB&T Corporation
BBVA Compass
Benjamin F. Edwards & Co.
Brown Advisory
Camden Partners
Federal Reserve Bank of Richmond, Baltimore Branch
First National Bank
The Harbor Bank of Maryland
Howard Bank
The J. K. Meek Group Graystone Consulting
JP Morgan Chase
Knollwood Investment Advisory
Legg Mason, Inc.
Lord Baltimore Capital Corporation
M&T Bank
MECU of Baltimore
Miller Value Partners
PNC
Rosedale Federal Savings & Loan
Skye Asset Management LLC
State Employees Credit Union (SECU)
Stifel
SunTrust Bank, Maryland
T. Rowe Price Group, Inc.
Tilton-Steele International
Wells Fargo Bank, N.A.

Biotechnology
BioTechnical Institute of Maryland, Inc.
Cerecor
Gliknik Inc.
Harpoon Medical, Inc.
Institute of Marine and Environmental Technology (IMET)
Key Technologies Inc.
SoBran, Inc.

Colleges & Universities
Anne Arundel Community College
Baltimore City Community College
Capitol Technology University
Community College of Baltimore County
Coppin State University
Harford Community College
Howard Community College
Johns Hopkins University
Loyola University Maryland
McDaniel College
Morgan State University
Notre Dame of Maryland University
Stevenson University
Tower University
UMBC—An Honors University in Maryland
University of Baltimore
University of Maryland Francis King Carey School of Law
University of Maryland University College
University of Maryland, Baltimore
University of Maryland, College Park
University System of Maryland

Consultancy
Accenture
Asset Strategy Consultants
Bolton Partners, Inc.
Edwards Performance Solutions
M. L. Whelley Consulting, LLC
Martin-Lauer Associates, LLC
Mayson-Dixon Strategic Consulting
Mazars USA, LLP
McDonell Consulting Group
Millane Partners, LLC
Observation Baltimore

Construction / Contracting / Engineering
Apex Companies, LLC
Armada Hoffler Construction
Banks Contracting Company, Inc.
Bohler Engineering
CH2M
Cianbro Corporation
Clark Construction Group, LLC
Gilbane Building Company
HMC, Inc.
Johnson, Mirmiran & Thompson, Inc.
M. Luis Construction
Mahogany, Inc.
Mckissack & McKissack
Moffatt & Nichol P. Flanigan & Sons
Pennoni Associates Inc.
RK&K
RMF Engineering, Inc.
Southway Builders, Inc.
The Whiting-Turner Contracting Company
Whitman, Requardt & Associates, LLP
Whitney Bailey Cox & Magnani, LLC

Economic Development
Baltimore Development Corporation
Carroll County Economic Development
Chesapeake Science and Security Corridor Consortium (CSSC)
Economic Alliance of Greater Baltimore
Harford County Office of Economic Development
Humanim, Inc.
Maryland Economic Development Association (MEDA)
Maryland Economic Development Corp. (MEDCO)
Maryland Technology Development Corp. (TEDCO)
Mayor’s Office of Employment Development (MOED)
Educational Services & Programs
Baltimore Curriculum Project
CollegeBound Foundation
Fund for Educational Excellence
Laureate Education, Inc.
Maryland STEM Festival
Network for Teaching Entrepreneurship
Outward Bound Baltimore
Chesapeake Bay
South Baltimore Learning Center
Spilman Education Services LLC
Teach for America Baltimore
UNCF—United Negro College Fund
Year Up

Foundations & Nonprofit Organizations
Abell Foundation
Alzheimer's Association, Greater Maryland Chapter
American Diabetes Association
American Heart Association
American Red Cross of the Greater Chesapeake Region
The Annie E. Casey Foundation
The Arc Baltimore, Inc.
Archdiocese of Baltimore
Army Alliance
Associated Black Charities
Associated Catholic Charities, Inc.
Baltimore Area Council, Boy Scouts of America
Baltimore City Parking Authority
Baltimore Community Foundation
Baltimore Corps
Baltimore Metropolitan Council
Baltimore Office of Promotion & The Arts
The Baltimore Station
BEVI
Catholic Relief Services
Chimes International Ltd.
Douglas Memorial Community Church and Affiliates
Enoch Pratt Free Library
Family League of Baltimore
Girl Scouts of Central Maryland
Goldseker Foundation

Goodwill Industries of the Chesapeake, Inc.
Greater Baltimore Urban League
The Harry & Jeannette Weinberg Foundation
Hippodrome Foundation, Inc.
Job Opportunities Task Force
The League for People with Disabilities
Live Baltimore
The Living Legacy Foundation
Maryland Business Roundtable for Education
Maryland Family Network
Maryland Hotel Lodging Association
Maryland Nonprofits
MSDA Charitable & Educational Foundation
National Federation of the Blind
Penn-Mar Foundation
The Presidents' Round Table
Pride of Baltimore, Inc.
Project PLASE, Inc.
Ronald McDonald House Charities of Baltimore, Inc.
The Shelter Foundation
Susan G. Komen Maryland
Thread, Inc.
Transportation for America
Ulman Cancer Fund For Young Adults
Union Baptist Church
United Way of Central Maryland
Vehicles for Change
Y in Central Maryland

Government Contracting
C&S Jones Group LLC DBA CSJG
Envirotest

Hospital & Health Services
Bon Secours Baltimore Health System, Inc.
Chase Brexton Health Care
Concentra, Inc.
The Coordinating Center
DHC Supply
FutureCare Health & Management Corporation
Garrett Physical Therapy Services, LLC
Greater Baltimore Medical Center
Health Care for the Homeless, Inc.
Johns Hopkins Health System
Kaiser Permanente
Kennedy Krieger Institute
Keswick MultiCare
LifeBridge Health
MedChi, The Maryland State Medical Society
Medical Home Development Group
MedStar Health Inc.
Mercy Health Services, Inc.
Mosaic Community Services
Mt. Washington Pediatric Hospital
Rendia, Inc.
Respira Medical
Roland Park Place
Ruospec Purchasing Services
Saint Agnes Healthcare
Sheppard Pratt Health System
Sinai Hospital of Baltimore
University of Maryland Medical System
University of Maryland Medical System Health Plans, Inc.
VA Maryland Health Care System
Woodbourne Center, Inc.

IN BALTIMORE, THE CRANE IS NO LONGER ENDANGERED.
These days, the orange and yellow metal of the construction crane is a common sight throughout Baltimore. Our skyline changes so fast that every few months it feels like a brand new city. At the Baltimore Development Corporation, it’s our job to support these projects and other businesses in the city. If your business needs assistance, visit BaltimoreDevelopment.com to find out how we can help you.
Living the experiences of your life, your way. With a mission to deliver extraordinary service to our customers, Live! Lofts is committed to creating a vibrant, welcoming community for people of all ages. With our experienced team and a focus on tenant satisfaction, we are dedicated to ensuring that each resident feels at home in their new Live! Lofts apartment.

Lord Baltimore Hotel
Marriott Baltimore Inner Harbor at Camden Yards
Mt. Washington Conference Center
Phillips Seafood of Baltimore
Radisson Hotel at Cross Keys
Radisson Hotel Baltimore Downtown—Inner Harbor
Renaissance Baltimore Harborplace Hotel
Rusty Scupper

Information Technology
4th Source, Inc.
ADP—Automatic Data Processing, Inc.
All Network Systems, LLC
Archon Interactive LLC
Audacious Inquiry, LLC
BITHGROUP Technologies, Inc.
and BITHENERGY, LLC
Brown’s Communications Inc.
ComputerAid, Inc. (CAI)
Deep Run Security Services, LLC
EventRebels, Inc.
Forcepoint
Hartman Executive Advisors
IBM Corporation
Iron Bow Technologies
Port Networks
Regent Development Consulting, Inc.

Insurance
AAA Mid-Atlantic
The Baltimore Life Companies
CareFirst BlueCross BlueShield
Chesapeake Employers Insurance Company
Cornerstone Financial, LLP
FNL Insurance Group
HMS Insurance Associates, Inc.
KELLY

Legal Services
Ballard Spahr LLP
Brown Goldstein & Levy
Capitol Strategies, LLC
DLA Piper
Duane Morris LLP
Funk & Bolton, P.A.
Gallagher Evelius & Jones LLP
Gordon Feinblatt LLC
Gorman & Williams
Harris Jones & Malone, LLC
Hogan Lovells US LLP
Kenny Law Group, LLC
Kramon & Graham, P.A.
Law Office of Vasilios Peros, P.C.
Law Offices of Mitchel M. Gordon
The Law Offices of Peter G. Angelos, P.C.
McGuireWoods LLP
Miles & Stockbridge P.C.
Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.
Niles, Barton and Wilmer, LLP
Rosenberg Martin Greenberg, LLP
Saul Ewing Arnstein & Lehr LLP
Schwartz, Metz & Wise, P.A.
Shapiro Sher Guinot & Sandler P.A.
Shawe & Rosenthal, LLP

Manufacturing & Wholesale
DAP Inc.
SafanDarley N.A. LLC
W. R. Grace & Co.
Wm. T. Burnett & Co.

Media
Baltimore Business Journal
The Baltimore Sun Media Group
The Baltimore Times
The Daily Record
Maryland Public Television
Technical.ly Baltimore
WBAL Radio/98 Rock
WBAL-TV 11

Museum, Performing Arts & Entertainment
The Baltimore Museum of Art
Baltimore Symphony Orchestra
France-Merrick Performing Arts Center—Broadway Across America
Maryland Science Center
The Maryland Zoo in Baltimore
National Aquarium
Port Discovery/Children’s Museum
The Reginald F. Lewis Museum of Maryland African-American History & Culture
Royal Farms Arena

Pharmaceuticals
Breathe4Sure Foundation/Pharmacy Solutions, LLC
Correct Rx Pharmacy Services, Inc.
Eisai Inc.
ForwardGro
PhRMA

Printing & Publishing
Capitol Communications, LLC
H&N Printing & Graphics, a Division of R. R. Donnelley
Today Media Custom Communications (TMCC)

Products & Services
Advance
AECOM
Alex Cooper Auctioneers, Inc.
Legg Mason is proud to support the Greater Baltimore Committee in its mission to improve the business climate in the Baltimore region.
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4th Source, Inc.</td>
<td>2502 North Rocky Point Drive Suite 960 Tampa, FL 33607</td>
<td>4th Source provides powerful, cost-effective software and IT services through a hybrid nearshore model.</td>
</tr>
<tr>
<td>AAA Mid-Atlantic</td>
<td>8600 LaSalle Road Suite 639 Towson, MD 21286</td>
<td>AAA Mid-Atlantic advocates on behalf of its nearly four million members in Maryland, Virginia, Delaware, Pennsylvania, New Jersey and the District of Columbia, and provides automotive, travel, and insurance services.</td>
</tr>
<tr>
<td>A&amp;R Development Corporation</td>
<td>1040 Park Avenue Suite 300 Baltimore, MD 21201</td>
<td>Real estate development.</td>
</tr>
<tr>
<td>Abell Foundation</td>
<td>111 South Calvert Street 23rd Floor Baltimore, MD 21202</td>
<td>Identifies community problems and seeks solutions by investing in enterprises advancing philanthropic causes for the community’s betterment.</td>
</tr>
<tr>
<td>Abrams, Foster, Nole &amp; Williams, P.A.</td>
<td>2 Hamill Road West Quadrangle Suite 241 Baltimore, MD 21210</td>
<td>Full service public accounting firm—accounting, auditing, tax, consulting, business valuation.</td>
</tr>
<tr>
<td>ABS Capital Partners</td>
<td>400 East Pratt Street Suite 910 Baltimore, MD 21202</td>
<td>Founded in 1990, ABS Capital is a growth equity firm that has raised over $2.5 billion since inception.</td>
</tr>
<tr>
<td>Accenture</td>
<td>800 North Glebe Road Suite 300 Arlington, VA 22203</td>
<td></td>
</tr>
<tr>
<td>The ACI Group, Inc.</td>
<td>1820 Lancaster Street Suite 200 Baltimore, MD 21231</td>
<td>Information technology staff augmentation.</td>
</tr>
<tr>
<td>ADP—Automatic Data Processing, Inc.</td>
<td>ADP adds value to our clients’ business by offering a wide range of mission critical workforce management solutions.</td>
<td></td>
</tr>
<tr>
<td>Advance</td>
<td>10755 York Road PO Box 627 Cockeysville, MD 21030</td>
<td>Independent provider of MFPs. Wide format, managed print services, document management and managed IT services.</td>
</tr>
<tr>
<td>AECOM</td>
<td>4 North Park Drive Suite 300 Hunt Valley, MD 21030</td>
<td>We connect expertise across services, markets, and geographies to deliver transformative outcomes. Worldwide, we design, build, finance, operate, and manage projects and programs that unlock opportunities, protect our environment, and improve people’s lives.</td>
</tr>
<tr>
<td>AHC Greater Baltimore</td>
<td>1501 Saint Paul Street Suite 111 Baltimore, MD 21202</td>
<td>AHC Greater Baltimore is a private, nonprofit developer of affordable housing.</td>
</tr>
<tr>
<td>Alex Cooper Auctioneers, Inc.</td>
<td>908 York Road Towson, MD 21204</td>
<td>Real estate auctioneers, fine art auctioneers, oriental rug importers and sales.</td>
</tr>
<tr>
<td>Alex. Brown Realty, Inc.</td>
<td>300 East Lombard Street Suite 1200 Baltimore, MD 21202</td>
<td>Real estate investment management company on behalf of institutional and high net-worth clients.</td>
</tr>
<tr>
<td>All Network Systems, LLC</td>
<td>5647 Long Corner Road White Hall, MD 21161</td>
<td>Network and server consulting, voice and data services, firewall security, premise wiring, Evolve telephone systems.</td>
</tr>
<tr>
<td>Alliance Bernstein</td>
<td>800 Connecticut Avenue NW Suite 1100 Washington, DC 20006</td>
<td>Alliance Bernstein is a global asset management firm providing investment management and research services worldwide to institutional, high net-worth and retail investors.</td>
</tr>
<tr>
<td>Alzheimer’s Association, Greater Maryland Chapter</td>
<td>1850 York Road Suite D Timonium, MD 21093</td>
<td>Nonprofit organization dedicated to eliminating Alzheimer’s disease and enhancing care and support for all affected.</td>
</tr>
<tr>
<td><strong>American Diabetes Association</strong></td>
<td><strong>The Annie E. Casey Foundation</strong></td>
<td></td>
</tr>
<tr>
<td>2002 Clipper Park Road</td>
<td>701 Saint Paul Street</td>
<td></td>
</tr>
<tr>
<td>Suite 110</td>
<td>Baltimore, MD 21202</td>
<td></td>
</tr>
<tr>
<td>Baltimore, MD 21211</td>
<td>A private charitable organization</td>
<td></td>
</tr>
<tr>
<td>Creating healthier communities by</td>
<td>dedicated to helping build better</td>
<td></td>
</tr>
<tr>
<td>stopping diabetes through research,</td>
<td>futures for disadvantaged children in</td>
<td></td>
</tr>
<tr>
<td>education, and advocacy.</td>
<td>the United States.</td>
<td></td>
</tr>
</tbody>
</table>

| **American Heart Association** | **Apex Companies, LLC** |
| 217 East Redwood Street | 15850 Crabbs Branch Way |
| Suite 1100 | Suite 200 |
| Baltimore, MD 21202 | Rockville, MD 20855 |
| We build healthier lives, free of | Apex offers comprehensive |
| cardiovascular diseases and stroke. | professional/field services to access, |
| | prevent and cure environmental- |
| | related issues in all industries. |

| **American Red Cross of the Greater Chesapeake Region** | **The Arc Baltimore, Inc.** |
| 4800 Mt. Hope Drive | 7215 York Road |
| Baltimore, MD 21215 | Baltimore, MD 21212 |
| Humanitarian organization that | Advocacy, resources, and community |
| provides relief to disaster victims and | for people with developmental |
| helps people prevent, prepare for, and | disabilities. |
| respond to emergencies. | |

| **American Trading and Production Corporation** | **Archdiocese of Baltimore** |
| One South Street | 320 Cathedral Street |
| Suite 2800 | Baltimore, MD 21201 |
| Baltimore, MD 21202 | |
| Development, acquisition, and management of commercial real estate. | |

| **American Traffic Solutions, Inc.** | **Archon Interactive LLC** |
| 1150 North Alma School Road | 2201 Old Court Road |
| Mesa, AZ 85201 | Third Floor |
| Products and services designed to enhance traffic safety. | Baltimore, MD 21208 |
| | Archon Interactive is a software development company that specializes in Warehouse Management Systems, Warehouse Control Systems, and custom logistics applications. |

| **Anne Arundel Community College** | **Army Alliance** |
| 101 College Parkway | 2021 Pulaski Highway |
| Arnold, MD 21012 | Suite D |
| A fully accredited, public, two-year college. Total enrollment: 46,877 unduplicated students in FY 2016. | Havre de Grace, MD 21078 |
| | A nonprofit, civic organization advocating for the programs, organizations and personnel at Aberdeen Proving Ground (APG); dedicated to maintaining APG as a premier national defense installation and economic asset and resource for the state. |

| **Armada Hoffler Construction** | **Asset Strategy Consultants** |
| 1300 Thames Street | 6 North Park Drive |
| Suite 30 | Suite 208 |
| Baltimore, MD 21231 | Hunt Valley, MD 21030 |
| Armada Hoffler Construction offers general contracting and construction services as well as a broad spectrum of pre-construction services. | Investment management consulting services to endowments, foundations retirement plans, and operating reserves ($25M–$1.5B). |

| **Associated Black Charities** | **Associated Catholic Charities, Inc.** |
| 1114 Cathedral Street | 320 Cathedral Street |
| Baltimore, MD 21201 | Baltimore, MD 21201 |
| A public foundation that facilitates the creation of measurably healthier and wealthier communities throughout the state of Maryland through responsible leadership and philanthropic investment. | Provides health and welfare services to individuals, families, and communities in need in Maryland. |
Association of Maryland Pilots
3720 Dillon Street
Baltimore, MD 21224
Providing all-weather, 24/7 pilotage for oceangoing ships on the Chesapeake Bay, C & D Canal, and Potomac River to the ports of Baltimore, Washington, Annapolis, Cove Point, Piney Point, and other destinations in Maryland waters.

AT&T Maryland
1120 20th Street NW, Suite 800
Washington, DC 20036
Communication services and products to businesses, consumers, and governmental agencies.

Atlantic Financial Federal Credit Union
40 Schilling Road
Hunt Valley, MD 21031
Multi-company, nonprofit, full-service financial institution serving over 10,000 members, more than 150 companies with 6,700 branches, and 35,000 free ATMs coast to coast.

Audacious Inquiry, LLC
5523 Research Park Drive
Suite 370
Baltimore, MD 21228
Bold Solutions for Connected Care: health information policy and technology.

Ayers Saint Gross, Inc.
1040 Hull Street, Suite 100
Baltimore, MD 21230
Designers specializing in higher education and cultural facilities.

Ballard Spahr LLP
300 East Lombard Street, 18th Floor
Baltimore, MD 21202
Multi-practice law firm including real estate, housing, corporate finance, securities, public finance, litigation, construction, bankruptcy, employment, and environmental law.

Baltimore Area Council, Boy Scouts of America
701 Wyman Park Drive
Baltimore, MD 21211
Emphasis value and character development for youth; provides educational activities to instill self-reliance, leadership and patriotism.

Baltimore Business Journal
36 South Charles Street
Suite 2500
Baltimore, MD 21201
Local media company with focus on local, late-breaking business news and intelligence.

Baltimore City Community College
Office of the President
Harper Hall
2nd Floor, Suite 204
2901 Liberty Heights Avenue
Baltimore, MD 21215
Offers certificates and associate degrees plus customized training for business and industry.

Baltimore City Convention Center
1 West Pratt Street
Baltimore, MD 21201
Facility that hosts international, national, and regional conventions, trade shows, and local public events and banquets.
Baltimore City Community College

BCCC Workforce Development offers customized training for businesses, government agencies, and professional associations.

Partner With Us Today!

For more information, please contact Michael Thomas, Vice President of Workforce Development and Continuing Education:
mthomas@bccc.edu | 410-986-3200

Like us on Facebook: bmoreccc | Follow us on Twitter: @bmoreccc

www.bccc.edu
Baltimore Office of Promotion & The Arts
10 East Baltimore Street
10th Floor
Baltimore, MD 21202
An independent, non-profit organization serving as the City’s arts council, film office, and special events center.

Baltimore Orioles L.P.
Oriole Park at Camden Yards
333 West Camden Street
Baltimore, MD 21201

Baltimore Ravens
1 Winning Drive
Owings Mills, MD 21117
Baltimore’s NFL football team.

The Baltimore Station
140 W. West Street
Baltimore, MD 21230
The Baltimore Station is an innovative therapeutic residential treatment program supporting veterans and others who are transitioning from the cycle of poverty, addiction, and homelessness to self-sufficiency.

The Baltimore Sun Media Group
501 North Calvert Street
Baltimore, MD 21202
Maryland’s source for news including The Baltimore Sun, The Capital, Carroll County Times, and a portfolio of targeted publications.

Baltimore Symphony Orchestra
Joseph Meyerhoff Symphony Hall
1212 Cathedral Street
Baltimore, MD 21201
Internationally-renowned Grammy Award–winning orchestra. One world-class orchestra, two world-class concert halls.

The Baltimore Times
2513 North Charles Street
Baltimore, MD 21218
Weekly newspapers: the Baltimore Times and the Annapolis Times.

Baltimore Water Taxi
1800 South Clinton Street, Unit C
Baltimore, MD 21224
Maritime transportation in and around the Baltimore Harbor.

Bank of America
100 South Charles Street
MD-325-03-19
Baltimore, MD 21201

Banks Contracting Company, Inc.
PO Box 5995
Pikesville, MD 21282
A commercial construction and real estate development firm of 30 years.

BB&T Corporation
111 South Calvert Street
Suite 2200
Baltimore, MD 21202
BB&T is one of the largest financial services holding companies in the U.S. with $221.2 billion in assets and operates over 2,100 financial centers in 13 states and Washington, DC.

BBVA Compass
250 West Pratt Street
Suite 1350
Baltimore, MD 21201
Commercial banking office that provides commercial loans to businesses and not for profit organizations within the Mid-Atlantic Region.
BECAUSE THE EXPERIENCE IS EVERYTHING.


BEVII
111 South Calvert Street
Suite 2310
Baltimore, MD 21202
An electric vehicle non-profit.

BWI Airport
Terminal Building
3rd Floor
PO Box 8766
BWI Airport, MD 21240

Breathe4Sure Foundation/Pharmacy Solutions, LLC
643 North Carey Street
Baltimore, MD 21217
Pharmacy Solutions, LLC is an independently owned retail pharmacy. We are located in the heart of the Harlem Park Community. Our mission is to provide affordable pharmaceutical care to everyone regardless of economic status.

Brown Advisory
901 South Bond Street
Suite 400
Baltimore, MD 21231
Brown Advisory is a thought-leading, entrepreneurial, independent investment firm serving individuals and institutions.

Brown Goldstein Levy
120 East Baltimore Street
Suite 1700
Baltimore, MD 21202
A dynamic Baltimore law firm focused on servicing local and national clients involved in litigation and high-profile constitutional issues.

Brown’s Communications Inc.
1804 East Joppa Road
Baltimore, MD 21234
Building communication and network solutions for your business: network installation, wireless telephony, cCTV.

Breathe4Sure
1101 West Pratt Street
Suite 302
Baltimore, MD 21223
Founded in 1998 as a nonprofit to fill a need for specialty scientific training of and placement assistance for entry-level biotechnicians in Maryland’s rapidly expanding biotechnology industry.

BioTechnical Institute of Maryland, Inc.
1101 West Pratt Street
Suite 302
Baltimore, MD 21223
Founded in 1998 as a nonprofit to fill a need for specialty scientific training of and placement assistance for entry-level biotechnicians in Maryland’s rapidly expanding biotechnology industry.

Bolton Partners, Inc.
36 South Charles Street
Suite 1000
Baltimore, MD 21202
A Baltimore-headquartered actuarial, benefits health insurance broker, and investment consulting firm.

Bolton Partners
113 West Monument Street
Baltimore, MD 21201
Award-winning information technology, renewable energy consulting, and energy engineering firm-Certified MBE.

BCT Architects
100 North Charles Center
18th Floor
Baltimore, MD 21201
An architecture, planning, and design firm specializing in the creation of retail, commercial, multi-family, senior living, and mixed-use real estate developments.

BCT Architects
100 North Charles Center
18th Floor
Baltimore, MD 21201
An architecture, planning, and design firm specializing in the creation of retail, commercial, multi-family, senior living, and mixed-use real estate developments.

BCV Commercial Realty LLC
1301 York Road, Suite 400
Lutherville, MD 21093
A comprehensive commercial real estate service specializing in all phases of sales, leasing, tenant representation, and marketing of land and commercial properties.

Bohler Engineering
901 Dulaney Valley Road, Suite 801
Towson, MD 21204
Bohler provides full-service site civil engineering and consulting for land development projects.

Benjamin F. Edwards & Co.
111 South Calvert Street
Suite 1720
Baltimore, MD 21202
A dynamic, growing, full-service broker-dealer with an entrepreneurial spirit, and financial consultants and employees who are dedicated to putting their clients first.

Benjamin F. Edwards & Co.
111 South Calvert Street
Suite 1720
Baltimore, MD 21202
A dynamic, growing, full-service broker-dealer with an entrepreneurial spirit, and financial consultants and employees who are dedicated to putting their clients first.

Boyle Buick GMC
3015 Emmorton Road
Abingdon, MD 21009
Since 1968, family-owned sales and service of America’s best cars, trucks, and SUVs.

Boyle Buick GMC
3015 Emmorton Road
Abingdon, MD 21009
Since 1968, family-owned sales and service of America’s best cars, trucks, and SUVs.

Boyard Buick GMC
3015 Emmorton Road
Abingdon, MD 21009
Since 1968, family-owned sales and service of America’s best cars, trucks, and SUVs.

Boville Engineering
901 Dulaney Valley Road, Suite 801
Towson, MD 21204
Bohler Engineering
901 Dulaney Valley Road, Suite 801
Towson, MD 21204
Bohler provides full-service site civil engineering and consulting for land development projects.

Beatty Development Group, LLC
1300 Thames Street
Suite 10
Baltimore, MD 21231
A real estate firm focused on unique neighborhood and mixed-use development based in Baltimore City.

Beatty Development Group, LLC
1300 Thames Street
Suite 10
Baltimore, MD 21231
A real estate firm focused on unique neighborhood and mixed-use development based in Baltimore City.

BCT Architects
100 North Charles Center
18th Floor
Baltimore, MD 21201
An architecture, planning, and design firm specializing in the creation of retail, commercial, multi-family, senior living, and mixed-use real estate developments.
C&S Jones Group LLC
DBA CSJG
400 East Pratt Street
8th Floor
Baltimore, MD 21202
As a full service government contractor, C&S Jones Group LLC (CSJG) is able to improve all areas of government and business operations, streamline processes, and reduce cost.

Camden Partners
500 East Pratt Street
Suite 1200
Baltimore, MD 21202
A Baltimore-based private equity firm providing growth capital to lower-middle market companies in targeted sectors of education, health care, and business services.

Canton Car Wash
1101 Ponca Street
Baltimore, MD 21224
Car wash and detailing.

Capitol Communications, LLC
1680 Village Green
2nd Floor
Crofton, MD 21114
Providing graphic design, publication, layout, and digital design services to private-sector, government, and academic clients for over 35 years.

Capitol Strategies, LLC
1 State Circle
Annapolis, MD 21401
Capital Strategies is Maryland’s premier lobbying and public affairs firm.

Capitol Technology University
11301 Springfield Road
Laurel, MD 20708
Provides education in engineering, computer science, information technology and business, preparing individuals for professional careers.

CareFirst BlueCross BlueShield
1501 South Clinton Street
17th Floor
Baltimore, MD 21224
Nonprofit health insurance company.

Carroll County Economic Development
225 North Center Street, Room 101
Westminster, MD 21157
The Carroll County Department of Economic Development promotes Carroll County as a positive business location, advances new business development, and encourages business expansion.

Catholic Relief Services
228 West Lexington Street
Baltimore, MD 21201
Catholic Relief Services is the official international humanitarian agency of the Catholic community in the United States.

CallisonRTKL Inc./Arcadis U.S., Inc.
901 South Bond Street
Baltimore, MD 21231
CallisonRTKL is a global architecture, planning and design firm; Arcadis is our parent company.

The Capital Grille
500 East Pratt Street
Baltimore, MD 21202
Nationally-renowned for dry-aged steaks, fresh seafood, award-winning wine list. Private event space available.

Carroll County, Maryland
Right Place,
Right Time

40 | 2018 Greater Baltimore Committee Member Directory
**The Center Club**
100 Light Street
15th Floor
Baltimore, MD 21202
Baltimore’s premiere business and fine dining club with new casual Orioles Pub, plus banquet facilities.

**Centerplate**
Baltimore Convention Center
1 W Pratt Street
Baltimore, MD 21201
Our approach to hospitality creates tailored food and beverage programs, unique hospitality design, rewarding event and retail services to deliver the type of one-of-a-kind, local authenticity that builds loyalty, reputation, and memories.

**Charm City Concierge, Inc.**
1437 East Fort Avenue
Baltimore, MD 21230
Baltimore’s first and foremost concierge company, providing concierge services to commercial, office, residential, and mixed-use properties since 1993. Services may be offered on-site, virtually, and hybrid.

**Chase Brexton Health Care**
1111 North Charles Street
Baltimore, MD 21201
Baby or baby boomer, gay or straight, transgender or cisgender, uninsured or insured, new to the community or new to the country, Chase Brexton provides safe, welcoming, expert health care to all.

**Chesapeake Employers Insurance Company**
8722 Loch Raven Boulevard
Towson, MD 21286
Leading writer of workers’ compensation insurance in Maryland since in 1914.

**Chesapeake Science and Security Corridor Consortium (CSSC)**
2021 Pulaski Highway
Suite D
Havre de Grace, MD 21078
A multi-jurisdictional effort to support mission growth and sustainability for Aberdeen Proving Ground, a growing defense community.

**Chimes International Ltd.**
The Harry & Jeanette Weinberg Campus
4815 Seton Drive
Baltimore, MD 21215
A not-for-profit organization that assists people with intellectual and behavioral challenges to achieve their fullest potential. We provide services, support, and employment opportunities to over 20,000 people with disabilities in six states, the District of Columbia, and Israel.

**Cho Benn Holback, a Quinn Evans Company**
100 North Charles Street
14th Floor
Baltimore, MD 21201
Committed to excellence in design and client services in architecture, planning, and interiors.

**Cianbro Corporation**
605 Pittman Road
Baltimore, MD 21226
Construction—heavy civil, industrial, and marine construction, steel fabrication, and modular manufacturing.

**Citizens Planning and Housing Association, Inc.**
PO Box 4512
Baltimore, MD 21212
Organizes and advocates for healthy neighborhoods and regional solutions to neighborhood problems.

**Clark Construction Group, LLC**
7500 Old Georgetown Road
Bethesda, MD 20814
General contractor, headquartered in the state of Maryland, established in 1906.

**The Classic Catering People**
99 Painters Mill Road
Owings Mills, MD 21117
Imagination, inspiration, and collaboration lie at the heart of Classic’s mission of creating memorable events.

**Coca-Cola Bottling Co. Consolidated**
7210 Preston Gateway Drive
Hanover, MD 21076
Coca-Cola Consolidated is the nation’s largest independent Coca-Cola bottler. The company operates primarily in the Southeast, with corporate offices located in Charlotte, North Carolina.

**CohnReznick LLP**
500 East Pratt Street, 4th Floor
Baltimore, MD 21201
One of the top accounting, tax, and advisory firms in the United States, combining the resources and technical expertise of a national firm with the hands-on, entrepreneurial approach that today’s dynamic business environment demands.
SUPERIOR BUILDING DEFINED

For over a century, Clark Construction has delivered superior projects that shape our communities. We build with the intention of exceeding our clients’ expectations for safety, quality, functionality, and aesthetics, and deliver outstanding products that stand the test of time.
The Daily Record
200 Saint Paul Place, Suite 2480
Baltimore, MD 21202
The Daily Record is Maryland’s statewide trusted news resource featuring the latest business, law, government, and real estate news.

DAP Inc.
2400 Boston Street, Suite 200
Baltimore, MD 21224
Manufacturer and marketer of consumer and professional caulk, sealants, adhesives, patch and repair products.

Decisive Communications, Inc.
9416 Doctor Perry Road
Ijamsville, MD 21754
Turnkey solution based organization providing a full suite of services to the telecommunications industry.

Deep Run Security Services, LLC
8 Market Place, Suite 410
Baltimore, MD 21202
Deep Run is a cyber security company focused on executive leadership and tools that enable them to manage their company’s security strengths and weaknesses.

Dell EMC Federal
474 Sweet Air Road
Baldwin, MD 21013
Dell Inc. is an American privately owned multinational computer technology company based in Round Rock, Texas, United States, that develops, sells, repairs, and supports computers and related products and services.

Deloitte & Touche LLP
500 East Pratt Street
Suite 500
Baltimore, MD 21202
Providing audit, tax, consulting and financial advisory services.

Design Collective, Inc.
601 East Pratt Street
Suite 300
Baltimore, MD 21202
Award winning multi-disciplinary design firm with a diverse portfolio of successful projects throughout the United States and abroad.

DHC Supply
4720 Boston Way
Suite D
Lanham, MD 20706
Integrated distributor and manufacturer of janitorial, safety, medical supplies and laboratory supplies (scientific). Specializes in can liners.

DLA Piper
The Marbury Building
6225 Smith Avenue
Baltimore, MD 21209
Law firm.

DLR Group
419 7th Street NW
2nd Floor
Washington, DC 20004
DLR Group is an integrated architecture engineering firm with specialties in justice/civic, K–12, and cultural facilities.

Douglas Memorial Community Church and Affiliates
1325 Madison Avenue
Baltimore, MD 21217
Nondenominational church.

Downtown Partnership of Baltimore, Inc.
20 South Charles Street
6th Floor
Baltimore, MD 21201
Works to improve the economic health and quality of life of Downtown Baltimore.

Duane Morris LLP
111 South Calvert Street
Suite 2000
Baltimore, MD 21202
Law firm.

Economic Alliance of Greater Baltimore
1200 Steuart Street, Unit #C1B
Baltimore, MD 21230
A partnership of business, government and higher education leaders promoting Greater Baltimore as a world-class market for business, employment and investment opportunities.

Edison Properties
1414 Key Highway
Suite H
Baltimore, MD 21230
Real estate development and investment company that creates vibrant, multi-faceted communities customized to their surroundings.

Eisai Inc.
6611 Tributary Street
Baltimore, MD 21224
The United States pharmaceutical subsidiary of Tokyo-based Eisai Co. Ltd.

Ekistics, LLC
1414 Key Highway
Suite H
Baltimore, MD 21230
Real estate development and investment company that creates vibrant, multi-faceted communities customized to their surroundings.

is proud to support the Greater Baltimore Committee

Stay connected to Maryland’s trusted business and legal news.

Subscribe today and receive $70 off the regular subscription price.
Visit subscribe.thedailyrecord.com/L7ZCHR or call 800-451-9998 and mention promo code L7ZCHR.
The Gallery at Harborplace Office building is located on the corner of Pratt and Calvert Streets, adjacent to the world-famous Baltimore Inner Harbor. The iconic, emerald-green 30-story high-rise features 265,000 square feet of office space atop of a 680-room Renaissance Hotel, 1200 parking spaces and The Gallery at Harborplace. Located at Baltimore’s busiest intersection, at the gateway to the famed Waterfront Promenade. The Gallery serves as downtown Baltimore’s largest retail hub.

Office tenants and retailers benefit from the center’s prime location, within easy walking distance of restaurants, museums and cultural attractions such as Oriole Park at Camden Yards and M&T Stadium — home of the Baltimore Ravens. The building offers spectacular Inner Harbor views, 24-hour security and maintenance and five levels of underground parking. Distinguished businesses within our Office Tower include BB&T Bank, Cigna, Greater Baltimore Committee, Lupin Pharmaceuticals, Niles Barton & Wilmar, Northwestern Mutual Life, The Abell Foundation and many others.

14 Million people visit The Gallery annually, drawn by three stories of high-quality shopping and dining options. The retail lineup includes Johnston & Murphy, Pandora, Forever 21, Francesca’s Collection, GAP and many other fine national and regional retailers. The building offers spectacular Inner Harbor views, 24-hour security and maintenance and five levels of underground parking.

The mission of Executive Alliance is to accelerate the success and leadership of accomplished women by expanding their impact and influence through advocacy, education, and mentorship.

Exxon
1310 Point Street
21st Floor
Baltimore, MD 21231
Fortune 500 company; nation’s leading competitive electricity supplier and wholesale power seller.

EY
621 East Pratt Street, Suite 400
Baltimore, MD 21202
Global firm specializing in professional services including financial reporting, tax and other advisory services to companies across the industries.

ezStorage Corporation
8221 Snowden River Parkway
Columbia, MD 21045
The largest self storage company in Maryland and Virginia.

Excellence Fund for Educational Excellence
2305 North Charles Street
Suite 200
Baltimore, MD 21218
The Fund’s mission is to secure the financial, human, and knowledge resources necessary to support increased achievement for city school students.

Family League of Baltimore
2305 North Charles Street
Suite 200
Baltimore, MD 21218
Since 1991, Family League has mobilized resources and empowered communities so that every child and family in Baltimore reaches their full potential. Family League of Baltimore is working toward a future where all of Baltimore’s children grow up healthy, succeed in school, graduate high school, and are college and career ready.

Federal Reserve Bank of Richmond, Baltimore Branch
502 South Sharp Street
Baltimore, MD 21201
The Federal Reserve Bank of Richmond, Baltimore Branch, is part of the nation’s central bank.

First National Bank
300 East Lombard Street, 7th Floor
Baltimore, MD 21202

FNL Insurance Group
2045 York Road
Suite 200
Timonium, MD 21093
Corporate employee benefits, financial planning, retirement planning.

Forcepoint
1111 Light Street, Suite 250
Baltimore, MD 21230
Protecting the human point.

ForwardGro
1521 Ritchie Highway, # 719
Arnold, MD 21012
Cultivator of medical cannabis.

France-Merrick Performing Arts Center—Broadway Across America
12 North Eutaw Street
Baltimore, MD 21201
Operators of the France-Merrick Performing Arts Center (Hippodrome).

Freedom Car
1406 Shoemaker Road
Baltimore, MD 21209
We offer chauffeured passenger transportation services for individuals and groups anywhere you wish to go.

Fund for Educational Excellence
800 North Charles Street, Suite 400
Baltimore, MD 21201
The Fund’s mission is to secure the financial, human, and knowledge resources necessary to support increased achievement for city school students.

Funk & Bolton, P.A.
36 South Charles Street, 12th Floor
Baltimore, MD 21201
A Mid-Atlantic-based law firm practicing primarily in seven areas: commercial litigation, insurance regulation, insurance coverage and defense government relations, local government law, creditors’ rights, and environmental law.
FutureCare Health & Management Corporation
8028 Ritchie Highway
Suite 118
Pasadena, MD 21122
Maryland’s premier provider of skilled nursing and post acute services.

Gensler
1 East Pratt Street
Suite 202
Baltimore, MD 21202
Gensler is a global architecture, design and planning firm with 44 locations and over 5,000 professionals.

Gilbane Building Company
1215 East Fort Avenue
Suite 100
Baltimore, MD 21230
Construction management and general contracting services for private, commercial, institutional and government clients.

Girl Scouts of Central Maryland
4806 Seton Drive
Baltimore, MD 21215
A private nonprofit organization whose goal is to provide experiential educational opportunities for girls ages 5 through 17.

GKV Communications
1500 Whetstone Way
4th Floor
Baltimore, MD 21230
Advertising agency.

Gliknik Inc.
801 West Baltimore Street
Suite 501A
Baltimore, MD 21201
Inventing and developing drugs for patients with cancer and autoimmune diseases.

Goldseker Foundation
1040 Park Avenue
Suite 310
Baltimore, MD 21201
Supports nonprofit organizations, institutions, and civic projects in the Baltimore region.

Goodwill Industries of the Chesapeake, Inc.
222 East Redwood Street
Baltimore, MD 21202
Prepares people to secure and retain employment and build successful independant lives.

Gordon Feinblatt LLC
The Garrett Building
233 East Redwood Street
Baltimore, MD 21202
Gordon Feinblatt LLC is a collection of legal boutiques working together to provide a legal advantage.

Gorfine, Schiller, & Gardyn, P.A.
10045 Red Run Boulevard
Suite 250
Owings Mills, MD 21117
A Maryland-based, full-service, certified public accounting firm offering a wide range of accounting and consulting services to clients of all sizes.

Greater Baltimore Urban League
512 Orchard Street
Baltimore, MD 21204
Acute general care hospital.

Greater Baltimore Medical Center
6701 North Charles Street
Towson, MD 21204
Offers programs and services to help retain, grow, and attract businesses in order to stimulate job creation and enhance the county’s quality of life.

GTV
8128 Pumpkin Hill Court
Baltimore, MD 21208
GTI is a national cannabis company with licenses in IL, MA, NV, and MD.

H&N Printing & Graphics, a Division of R. R. Donnelley
1913 Greenspring Drive
Timonium, MD 21093
H&N is a full service printer with fulfillment, large format, and translation services.

The Harbor Bank of Maryland
25 West Fayette Street
Baltimore, MD 21201
Commercial bank.

Harford Community College
401 Thomas Run Road
Bel Air, MD 21015
Fully accredited, public, two-year college offering associates degrees, certificates and customized training for business.

Harford County Office of Economic Development
2021 Pulaski Highway, Suite D
Har de Grace, MD 21078
Offers programs and services to help retain, grow, and attract businesses.

Harpoon Medical, Inc.
351 West Camden Street, Suite 801
Baltimore, MD 21201
Harpoon Medical is a medical device company in the minimally invasive cardiac surgery space.

Harris Jones & Malone, LLC
2423 Maryland Avenue, Suite 100
Baltimore, MD 21218
Law office focusing in the areas of government relations, land use law, corporate/business law, and real estate law.
Howard.

Meet Howard.

We’ll get you where you need to go.

At Howard Bank, we’re always thinking about how to lead our customers to the next level. Ready for some well-thought-out advice? Then it’s time we met.

Anne Arundel* Baltimore* Cecil* Harford* Howard

---

Health Facilities Association of Maryland
601 Global Way
Suite 100–103
Linthicum, MD 21090
A voluntary trade association comprised of 160 provider members and 90 associate business members that actively serves the long-term care and post-acute care community.

The Heritage Crossing Resident Association
1001 Argyle Avenue
Baltimore, MD 21201
The Heritage Crossing Resident Association is a community association.

Heritage Properties, Inc.
501 Fairmount Avenue
Suite 101
Towson, MD 21286
A full service real estate development company, offering development, properties and asset management.

Hilton Baltimore
401 West Pratt Street
Baltimore, MD 21201
A true gem among Baltimore hotels, the Hilton Baltimore is located in downtown Baltimore’s Harbor district, connected to the Convention Center and 15 minutes from BWI Airport.

Hippodrome Foundation, Inc.
416 West Baltimore Street
Baltimore, MD 21201
The Hippodrome Foundation serves 4000 + students each season with free outreach programs related to theater.

HMC, Inc.
7190 Oakland Mills Road
Suite 10
Columbia, MD 21046
Turnkey firm offering food service consulting, space planning, equipment specifications, interior design, custom millwork, installation and construction services.

HMS Insurance Associates, Inc.
PO Box 1750
Cockeysville, MD 21030
Insurance agent specializing in insurance needs of businesses and individuals.

Hogan Lovells US LLP
100 International Drive, Suite 2000
Baltimore, MD 21202
International law firm with offices in the world’s leading financial, commercial and political centers.

Hord Coplan Macht, Inc.
750 East Pratt Street, Suite 1100
Baltimore, MD 21202
Hord Coplan Macht provides architecture, landscape architecture planning, and interior design services.

Horseshoe Casino Baltimore
1525 Russell Street
Baltimore, MD 21230
Provides great customer service in exciting and entertaining environments, with the goal of becoming the overwhelming first choice for casino entertainment.

Howard Bank
3301 Boston Street
Baltimore, MD 21224
A full service commercial bank focused on privately-held, small- to medium-sized businesses based in Greater Baltimore.

Howard Community College
10901 Little Patuxent Parkway
Columbia, MD 21044
Howard Community College provides associate degrees, certificates, corporate training and personal enrichment classes.

Horseshoe Casino Baltimore
1525 Russell Street
Baltimore, MD 21230
Provides great customer service in exciting and entertaining environments, with the goal of becoming the overwhelming first choice for casino entertainment.

Howard Hughes Corporation
10480 Little Patuxent Parkway Suite 400
Columbia, MD 21044
The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the country.

Howard Tech Council
9250 Bendix Road
Columbia, MD 21045
Our mission is to engage, collaborate, learn and lead the county tech ecosystem.

Humanim, Inc.
1701 North Gay Street
Baltimore, MD 21213
Nonprofit providing workforce development and behavioral services to individuals with disabilities and barriers throughout Maryland.

Hyatt Regency Baltimore Inner Harbor
300 Light Street
Baltimore, MD 21202
Urban luxury hotel on the Inner Harbor: outdoor pool, meeting and event space, Bistro 300.

IBM Corporation
100 East Pratt Street
21st Floor
Baltimore, MD 21202
Lead in the creation, development and manufacture of the industry’s most advanced information technologies.

Image Engineering
8124 Norris Lane
Baltimore, MD 21222
In the business of creating first-class spectacles including laser effects, video projection/mapping, and pyrotechnics.

Institute of Marine and Environmental Technology (IMET)
Columbus Center
701 East Pratt Street
Baltimore, MD 21202
IMET is an Inner Harbor–based research institution with a focus on the marine environment.
Johns Hopkins Medicine
supporting our community

The quality of life in Baltimore is very important to us.

Johns Hopkins Medicine provides employment opportunities, community-based clinical services, health screenings, mobile health care, education and training programs, and many other community benefit initiatives.

Together, Johns Hopkins University and Medicine are working to leverage our strength as Baltimore’s largest employer to promote health and economic well-being.

hopkinsmedicine.org/about/commitment-to-community
People who care
Technology that matters
Comprehensive solutions customized and integrated to meet your needs

KELLY
1 Kelly Way
Sparks, MD 21152
Group insurance administrators, brokers and consultants, specializing in health care and also providing integrated payroll services.

Keolis Transit America
6053 West Century Boulevard
Los Angeles, CA 90045
Leading provider of passenger transportation services throughout the U.S. and Canada.

Knollwood Investment Advisory
217 International Circle
Hunt Valley, MD 21030
Private financial management.

KPMG LLP
1 East Pratt Street, 6th Floor
Baltimore, MD 21202
Audit, tax, and advisory firm.

Kennedy Krieger Institute
707 North Broadway
Baltimore, MD 21205
Health care, special education and research for children with disabilities.

Kenny Law Group, LLC
11426 York Road
1st Floor
Cockeysville, MD 21030
A small law firm located in Hunt Valley, Maryland that provides a variety of services focusing on real estate matters in Maryland and the District of Columbia.

Keswick MultiCare
700 West 40th Street
Baltimore, MD 21211
A nonprofit health resource in Baltimore, providing skilled nursing long-term care, medical rehabilitation services, transitional care, community health programs and initiatives and adult day and respite services.

KOFA Public Affairs
111 South Calvert Street, Suite 2820
Baltimore, MD 21202
By tailoring political campaign tools to achieve business goals, KOFA helps clients succeed where commerce, government, politics and media meet.

The Kornblatt Company
200 Saint Paul Place, Suite 2323
Baltimore, MD 21202
Commercial real estate management, development, consulting, and parking operations.

Knollwood Investment Advisory
217 International Circle
Hunt Valley, MD 21030
Private financial management.

Kramon & Graham, P.A.
One South Street
Suite 2600
Baltimore, MD 21202
Full service law firm; practices include commercial litigation, white collar defense, appellate, government contracts, professional liability, personal injury, asset recovery, real estate, corporate, and insurance coverage.
Anchored in Baltimore since 1852, Loyola University Maryland is an advocate for our city. We proudly partner with members of the Baltimore community, including the Greater Baltimore Committee, to work toward an ever brighter future for Baltimore.
Lyft
185 Berry Street
San Francisco, CA 94107
Ridesharing company (TNC)—A mobile-phone application facilitates peer-to-peer ride sharing by connecting passengers who need a ride with drivers who have a car.

Mahogany, Inc.
910 West Pratt Street
Baltimore, MD 21223
Mahogany, Inc. specializes in general contracting, millwork, lab casework, rough carpentry, doors, frames, and hardware.

Mars Thomas
1414 Key Highway
2nd Floor
Baltimore, MD 21230
An established and award winning WBE architecture firm deeply committed to enriching our community.

Maroon PR
8825 Stanford Boulevard
Suite 145
Columbia, MD 21045
We are a generalist public relations, social media and marketing firm in Columbia primarily serving clients in Baltimore and DC.

Marriott Baltimore Inner Harbor at Camden Yards
110 South Eutaw Street
Baltimore, MD 21201
Newly-renovated, full service Marriott hotel in downtown Baltimore across from the Baltimore Convention Center.

Marsh USA Inc.
1 South Street
Suite 1001
Baltimore, MD 21202
Marsh is a global leader in insurance brokering and risk management. “We help clients better quantify and manage risk to survive and thrive.”

Martin-Lauer Associates, LLC
1215 East Fort Avenue
Suite 303
Baltimore, MD 21230
Political consulting firm.

Maryland Auto Insurance
1215 East Fort Avenue
Suite 300
Baltimore, MD 21230
Life’s harder without insurance. Maryland Auto is dedicated to reducing the number of uninsured drivers on our roads by making insurance available to all Marylanders.

Living Design Lab
332 Saint Paul Place, Suite 120
Baltimore, MD 21202
Living Design Lab is a Baltimore-based minority owned architecture, urban design and planning firm committed to design innovation and social responsibility.

The Living Legacy Foundation
1730 Twin Springs Road, Suite 200
Baltimore, MD 21227
Nonprofit health service organization that provides organ procurement and tissue services to citizens of Maryland.

Lockheed Martin Corporation
2323 Eastern Boulevard
Baltimore, MD 21220
A leading systems integrator and information technology company, the largest provider of IT services, systems integration and training to the U.S. government.

Lord Baltimore Capital Corporation
6225 Smith Avenue
Suite B100
Baltimore, MD 21209
Real estate development and management and investment activities.

Loyola University Maryland
4501 North Charles Street
Baltimore, MD 21210
A Jesuit comprehensive university committed to education in the traditional arts and sciences and tomorrow’s business and technology.

Mahan Rykiel Associates, Inc.
White Hall Mill
3300 Clipper Miller Road, Suite 200
Baltimore, MD 21211
Internationally recognized full service landscape architecture, urban design, community engagement, and planning firm with an expertise in placemaking.

Lyft
185 Berry Street
San Francisco, CA 94107
Ridesharing company (TNC)—A mobile-phone application facilitates peer-to-peer ride sharing by connecting passengers who need a ride with drivers who have a car.

M. L. Whelley Consulting, LLC
368 Homeland Southway
Baltimore, MD 21212
Consulting in all areas of economic development.

M. Luis Construction
326 Saint Paul Place
Suite 200
Baltimore, MD 21202
Certified MBE/WBE construction services company and asphalt manufacturer; plants located in Glen Burnie and Rockville.

M&T Bank Corporation
25 South Charles Street, 22nd Floor
Baltimore, MD 21201
Provides financial services including banking, trust, investment, and insurance to retail, business, and commercial customers.

MacKenzie Commercial Real Estate Services, LLC
2328 West Joppa Road
Suite 200
Lutherville, MD 21093
Full service commercial real estate company focusing on businesses in the Mid-Atlantic region.

Marks Thomas
1414 Key Highway
2nd Floor
Baltimore, MD 21230
An established and award winning WBE architecture firm deeply committed to enriching our community.

Maroon PR
8825 Stanford Boulevard
Suite 145
Columbia, MD 21045
We are a generalist public relations, social media and marketing firm in Columbia primarily serving clients in Baltimore and DC.

Marriott Baltimore Inner Harbor at Camden Yards
110 South Eutaw Street
Baltimore, MD 21201
Newly-renovated, full service Marriott hotel in downtown Baltimore across from the Baltimore Convention Center.

Marsh USA Inc.
1 South Street
Suite 1001
Baltimore, MD 21202
Marsh is a global leader in insurance brokering and risk management. “We help clients better quantify and manage risk to survive and thrive.”

Martin-Lauer Associates, LLC
1215 East Fort Avenue
Suite 303
Baltimore, MD 21230
Political consulting firm.

Maryland Auto Insurance
1215 East Fort Avenue
Suite 300
Baltimore, MD 21230
Life’s harder without insurance. Maryland Auto is dedicated to reducing the number of uninsured drivers on our roads by making insurance available to all Marylanders.
Maryland Business Roundtable for Education
5520 Research Park Drive
Suite 150
Baltimore, MD 21228
Dedicated to improving K–12 education, with special emphasis on science, technology, engineering, and math (STEM).

Maryland Economic Development Association (MEDA)
PO Box 27039
Baltimore, MD 21230
The Maryland Economic Development Association (MEDA) enhances the knowledge and skills of its members, encourages partnerships and networking among people committed to bringing jobs and capital to Maryland, and promotes economic development as an investment in Maryland.

Maryland Economic Development Corp. (MEDCO)
300 East Lombard Street
Suite 1000
Baltimore, MD 21202
MEDCO is a state economic development organization that assists in financing projects by issuing bonds.

Maryland Family Network
1001 Eastern Avenue
2nd Floor
Baltimore, MD 21202
MFN ensures that young children have strong families, quality early learning environments, and champions for their interests.

Maryland Hotel Lodging Association
20 Ridgely Avenue
Suite 309
Annapolis, MD 21401
MHLA is the statewide trade association representing Maryland’s lodging industry, providing information, education, and legislative representation to our members.

Maryland Independent College and University Association
140 South Street
Annapolis, MD 21401
Higher education organization.

Maryland Nonprofits
1500 Union Avenue, Suite 2500
Baltimore, MD 21211
Statewide association of more than 1,600 nonprofit organizations and businesses.

Maryland Petroleum Council
60 West Street
Suite 403
Annapolis, MD 21401
Represents oil and natural gas industry in Maryland.

Maryland Public Television
11767 Owings Mills Boulevard
Owings Mills, MD 21117
Public television.

Maryland Science Center
601 Light Street
Baltimore, MD 21230
Three floors of interactive exhibits, live demonstrations, a five-story IMAX theater, and the Davis Planetarium. Educational programs for all ages.

Maryland STEM Festival
Director
6110 Timothy Court
Columbia, MD 21044
We coordinate STEM activities open to all in Maryland during the Fall.

Maryland Tech Council
9841 Washingtonian Boulevard
Suite 200
Gaithersburg, MD 20878
The Maryland Tech Council is the largest trade association serving the life science and technology communities.

MedStar Health salutes the mission of the Greater Baltimore Committee—to improve the growth in the region’s business climate, and create a better Baltimore for all of us.

Thank you for your commitment and service to the community.

MedStarHealth.org

Knowledge and Compassion
Focused on You
Maryland Technology Development Corp. (TEDCO)
7021 Columbia Gateway Drive
Suite 200
Columbia, MD 21046
The Maryland Technology Development Corporation (TEDCO) is the go-to source for entrepreneurial support and guidance for start-ups and early-stage companies engaged in bringing innovative ideas to market.

Maryland Tourism Coalition (MTC)
PO Box 298
Crownsville, MD 21032
Maryland Tourism Coalition represents every aspect of the tourism industry and advocates on behalf of Maryland tourism.

Maryland Transportation Builders & Materials Association
2408 Peppermill Drive
Suite F
Glen Burnie, MD 21061
The voice of the Maryland transportation industry for 85 years, MTBMA combines the resources, membership, and expertise of the Maryland Highway Contractors Association and the Maryland Aggregates Association to better serve the transportation construction and materials industries in Maryland.

Maryland Works, Inc.
10270 Old Columbia Road
Suite 100
Columbia, MD 21046
A statewide membership association that advocates for the expansion of employment, economic strengthening, and developing business ownership opportunities for people with disabilities and other barriers to employment.

The Maryland Zoo in Baltimore
Druid Hill Park
1876 Mansion House Road
Baltimore, MD 21217
Currently the Zoo’s animal collection encompasses more than 200 species, with more than 1,500 animals.

Mayor’s Office of Employment Development (MOED)
417 East Fayette Street
Suite 468
Baltimore, MD 21202
MOED acts as Baltimore City’s primary agent of workforce development services.

Mayson-Dixon Strategic Consulting
10201 Martin Luther King Jr. Highway
Suite 270
Bowie, MD 20720
Public affairs firm, specializing in fundraising and development, marketing and communications, and strategic planning for non-profits and community developers.

McCormick & Company, Inc.
18 Loveton Circle
Sparks, MD 21152
A global leader in flavor that manufactures, markets, and distributes spices, seasoning mixes, condiments, and other flavorful products to the entire food industry.

McDaniel College
2 College Hill
Westminster, MD 21157
McDaniel is one of 40 liberal arts colleges recognized nationally for its distinctive academic program and internationally for its branch campus in Hungary.

McDonell Consulting Group
809 Gleneagle Court
Suite 111
Towson, MD 21286
“Success is our mission, our promise and our brand. It’s the goal of our clients-current and future, global and local-on the street and in the boardroom.”

MedChi, The Maryland State Medical Society
1211 Cathedral Street
Baltimore, MD 21201

Medical Home Development Group
12413 Rochino Court
Glenn Dale, MD 20769
A healthcare consulting and technology company focused on providing professional services to healthcare organizations to meet accreditation standards and profitability.

Medifast Inc.
100 International Drive
18th Floor
Baltimore, MD 21202
Medifast Inc. (NYSE.MED) develops, manufactures, and markets medically-formulated portion-controlled meal replacements for weight loss.

Medstar Health Inc.
10980 Grantchester Way
Columbia, MD 21044
MedStar Health is a nonprofit community-based healthcare organization that owns and operates ten major hospitals and other health care services across Maryland and in the Washington, DC region.

Mercy Health Services, Inc.
301 Saint Paul Place
Baltimore, MD 21202
Acute care hospital providing health care services to businesses and the community.

Merritt Properties, LLC
2066 Lord Baltimore Drive
Baltimore, MD 21244
Develops and owns nearly 16 million square feet of properties in the Baltimore/Washington area.

Miles & Stockbridge P.C.
100 Light Street
Baltimore, MD 21202
A leading law firm offering comprehensive business and litigation practices across its mid-Atlantic offices.

Millane Partners, LLC
100 West Barre Street
Baltimore, MD 21201
Real estate and public private partnerships for universities, governments, and nonprofits, with private sector developers.

Miller Value Partners
One South Street
Suite 2550
Baltimore, MD 21202
Miller Value Partners is a team of investment professionals dedicated to maximizing the long-term wealth of its investors.

Moffett & Nichol
2780 Lighthouse Point East
Suite D
Baltimore, MD 21224
Consulting engineers offering coastal, ports, harbor, marinas and marine terminal planning and design services.
CELEBRATING 10 YEARS  In 2007, we promised to carry on a legacy of community-focused banking that began in 1864. As we mark our first decade as PNC in Baltimore, we reaffirm that commitment for the years ahead, and we thank you for making us a part of your financial picture.

For more information, please contact Laura Gamble, Regional President at laura.gamble@pnc.com or visit pnc.com.
Morgan State University  
400 Truth Hall  
1700 East Cold Spring Lane  
Baltimore, MD 21251  
A doctoral research institution: programs leading to undergraduate, masters and doctorate degrees; emphasizes teaching, research and public service.

Morris & Ritchie Associates, Inc.  
1414 Key Highway  
Suite 201P  
Baltimore, MD 21230  
A/E/P firm based in MD with offices throughout the Mid-Atlantic.

Mosaic Community Services  
1925 Greenspring Drive  
Timonium, MD 21093

MSDA Charitable & Educational Foundation  
8901 Herrmann Drive  
Columbia, MD 21045  
The MSDA Foundation’s mission is to improve the oral health of Marylanders through education and support of programs that improve access to dental care.

Mt. Washington Conference Center  
5801 Smith Avenue  
Suite 1100  
Baltimore, MD 21209  
Owned by Johns Hopkins, the center has 13 meeting rooms and 56 guest rooms.

Mt. Washington Pediatric Hospital  
1708 West Rogers Avenue  
Baltimore, MD 21209  
For over 90 years, Mt. Washington Pediatric Hospital has provided inpatient and outpatient care for children with rehabilitation and other complex medical needs.

National Aquarium  
Pier 3  
501 East Pratt Street  
Baltimore, MD 21202  
We inspire conservation of the world’s aquatic treasures.

National Federation of the Blind  
Jernigan Place  
200 East Wells Street  
Baltimore, MD 21230  
National membership organization dedicated to the mission of changing what it means to be blind.

Network for Teaching Entrepreneurship  
1660 L Street NW  
Suite #510  
Washington, DC 20036  
Provides educational programs for youth in low-income communities focusing on entrepreneurship, business management, and personal growth.

Neuberger, Quinn, Gielen, Rubin & Gibber, P.A.  
1 South Street  
27th Floor  
Baltimore, MD 21202  
Law firm with national practice in all aspects of business law and litigation.

Newmark Knight Frank  
1 East Pratt Street  
Suite 805  
Baltimore, MD 21202  
One of the largest, full service, commercial real estate advisory firms in the world.

Niles, Barton and Wilmer, LLP  
111 South Calvert Street  
Suite 1400  
Baltimore, MD 21202  
Full service law firm: corporate/ commercial law, commercial real estate, construction, estates, trusts, and litigation.

The Northeast MAGLEV  
6 South Gay Street  
Baltimore, MD 21202  
A U.S.-owned company committed to bringing the Superconducting Maglev technology to the United States’ Northeast Corridor, the most congested transportation region in the country.

Northern Real Estate Urban Ventures (NREUV)  
641 S Street NW  
Suite 4025  
Washington, DC 20001  
An owner and developer of real estate, NREUV focuses on three core lines of business: Real Estate Advisory, Fee Development, and Construction Services.

Northrop Grumman Corp.  
Electronic Systems International  
1580-A West Nursery Road  
MS A275  
Linthicum, MD 21090  
Northrop Grumman is a large electronics defense manufacturer with customers worldwide.

Notre Dame of Maryland University  
4701 North Charles Street  
Baltimore, MD 21210  
Notre Dame of Maryland University offers Maryland’s only women’s college, as well as certificate, undergraduate, graduate, and Ph.D. programs for women and men. Our transformative educational model will help prepare you for leadership and success.

Outward Bound  
Baltimore Chesapeake Bay  
1900 Eagle Drive  
Baltimore, MD 21207  
A nonprofit educational organization that seeks to provide students with safe but challenging educational experiences in natural outdoor settings, carefully structured to enhance self-esteem, self-reliance and concern for others.

P

P. Flanigan & Sons  
2444 Loch Raven Road  
Baltimore, MD 21218  
We build, maintain, and produce materials for transportation infrastructure.

PANDORA  
250 West Pratt Street  
Baltimore, MD 21201  
Jewelry designer, manufacturer and purveyor.

Penn-Mar Associates Inc.  
351 West Camden Street  
Suite 101  
Baltimore, MD 21201  
Infrastructure consultant engineers; transportation, civil, utilities, water/ wastewater, energy/sustainability, surveying, environmental, and construction services.

Penn-Mar Foundation  
310 Old Freeland Road  
Freeland, MD 21053  
Transforming life into living for individuals with disabilities or human service needs.

Pandora Jewelers  
Jewelry designer, manufacturer and purveyor.

Phillips Seafood of Baltimore  
601 East Pratt Street  
Baltimore, MD 21202  
Phillips Seafood has been Maryland-owned and operated for over 54 years. Phillips Haborplace has been nationally ranked among five of the largest-volume restaurants.
The Presidents' RoundTable is an organization of 21 African-American entrepreneurs in the Baltimore-Washington, D.C. region. Our members employ more than 1,750 workers and oversee and control assets exceeding $1.1 billion. Founded in 1983, PRT is a results-driven organization of high-growth African-American business owners that strives to improve access to opportunities for all minority entrepreneurs, enhances the quality of life in our communities, helps members build business capacities, and supports them through sharing resources and peer experiences.

The PRT Reach Foundation works in close collaboration with The Presidents' RoundTable to promote social welfare and improve the economic conditions of small and minority businesses, and the community at large. PRT Reach supports education and encourages college students to become entrepreneurs. In three years PRT Reach has awarded more than $80,000 in scholarships to minority students in entrepreneurial programs attending historically Black colleges and universities in the region.

PRT Reach seeks to achieve its goal through professional development activities, outreach programs and intellectual works that are not readily accessible from community and business advocacy groups, government agencies, to name a few.
The Power of Collaboration.

We are proud to support the Greater Baltimore Committee

Charles O. Monk, II
Office Managing Partner
500 E. Pratt Street, Suite 900
Baltimore, MD 21202
410.332.8668

The Reginald F. Lewis Museum of Maryland African-American History & Culture
830 East Pratt Street
Baltimore, MD 21202
Features the culture, art, and history from Maryland’s African American communities for all. Galleries, rental space, theater.

Regional Management, Inc.
11 East Fayette Street
Baltimore, MD 21202
Manages commercial/residential real estate for various corporations and individual clients.

Renaissance Baltimore Harborplace Hotel
202 East Pratt Street
Baltimore, MD 21202
A deluxe, 622-room, full service downtown hotel located next to the Gallery at Harborplace.

Radisson Hotel Baltimore Downtown—Inner Harbor
101 West Fayette Street
Baltimore, MD 21201
A 706-room deluxe hotel catering to business travelers, leisure travelers, conferences, conventions, and banquets. Fine dining, pool, and health club.

Radisson Hotel at Cross Keys
5100 Falls Road
100 Village Square
Baltimore, MD 21210
Where city and country meet, the Radisson Cross Keys provides Baltimore’s business community with accommodations and conference space for up to 200.

RCM&D
555 Fairmount Avenue
Towson, MD 21286
Strategic solutions and consulting for risk management, insurance, and employee benefits.

RE/MAX Preferred
1909 Thames Street
Baltimore, MD 21231
Top producers in Baltimore’s residential real estate market.

PwC LLP
100 East Pratt Street
Suite 1900
Baltimore, MD 21202
International accounting firm specializing in audit, tax, internal audit, and business risk and operational consulting.

RKH
700 East Pratt Street
Suite 500
Baltimore, MD 21202
Professional planning, engineering, and construction services for transportation, environmental, and utility projects.

RMF Engineering, Inc.
5520 Research Park Drive
Suite 300
Baltimore, MD 21228
Provides full service engineering analysis, planning, design, and commissioning of buildings and campus utility systems.

Robert Half
500 East Pratt Street
Suite 1150
Baltimore, MD 21202
Professional staffing and recruiting services in accounting, finance, administrative professionals, health care, IT, and legal.

Roland Park Place
830 West 40th Street
Baltimore, MD 21211
The only accredited not-for-profit continuing care retirement community in Baltimore City.

Rendia, Inc.
1820 Lancaster Street
Suite 110
Baltimore, MD 21231

Ronald McDonald House Charities of Baltimore, Inc.
635 West Lexington Street
Baltimore, MD 21201
Home for families and their children who are battling catastrophic illness. Partnering with area hospitals to embrace more than 1,500 families each year.

Rosedale Federal Savings & Loan
9616A Belair Road
Baltimore, MD 21236
Bank.

Regent Development Consulting, Inc.
6 East Eager Street
Suite 302
Baltimore, MD 21202
Professional technical consulting services for federal, state, and local jurisdictions.

Respira Medical
809 Pinnacle Drive
BWI Tech Park
Suite R
Linthicum, MD 21090
Respiratory home medical equipment specialist. Portable oxygen, CPAP/BiPAP and supply replenishment program. Nebulizers, apnea monitors, wheelchairs, walkers, hospital beds, and commodes.
Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Rosenberg Martin Greenberg, LLP
25 South Charles Street
21st Floor
Baltimore, MD 21201
A regional law firm providing big firm expertise and personal service to local, national, and global businesses.

Royal Farms Arena
201 West Baltimore Street
Baltimore, MD 21201
Maryland’s largest indoor sports and entertainment facility.

SafanDarley N.A. LLC
9070 Junction Drive
Suite E
Annapolis Junction, MD 20701
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

Saint Agnes Healthcare
900 South Caton Avenue
Baltimore, MD 21229
Integrated health care system delivering care through an acute care hospital and several freestanding facilities.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

SafanDarley N.A. LLC
9070 Junction Drive
Suite E
Annapolis Junction, MD 20701
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

Saint Agnes Healthcare
900 South Caton Avenue
Baltimore, MD 21229
Integrated health care system delivering care through an acute care hospital and several freestanding facilities.

Samuel Shapiro and Co., Inc.
1215 East Fort Ave
Suite 201
Baltimore, MD 21230
Customs broker/freight forwarder with offices in Baltimore, Dulles Airport, Philadelphia, Charleston, Atlanta and JFK New York.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.

Rosen, Sapperstein & Friedlander, LLC (RS&F)
405 York Road
Towson, MD 21204
Business consultants and certified public accountants.

Royspec Purchasing Services
7470 Candlewood Road
Hanover, MD 21076
Export medical supplies for King Faisal Specialist Hospital and Research Centre in Saudi Arabia.

RSM US LLP
100 International Drive
Suite 1400
Baltimore, MD 21202
Nation’s fifth largest accounting, tax, and business consulting provider, serving growth-oriented companies in the United States and globally.

Rusty Scupper
402 Key Highway
Inner Harbor Marina
Baltimore, MD 21230
Full service, contemporary seafood restaurant and bar serving lunch, dinner, Sunday brunch, and private functions.

Sandy Hillman Communications
The Exchange
1122 Kenilworth Drive
Suite 303
Towson, MD 21204
Sandy Hillman Communications (SHC) is a full service, Baltimore-based public relations agency with global capabilities.

Saul Ewing Arnstein & Lehr LLP
Lockwood Place
500 East Pratt Street
Suite 800
Baltimore, MD 21202
Clients of Saul Ewing Arnstein & Lehr LLP receive full-service representation at multiple levels of reach and focus, a combination that provides a strong advantage in legal challenges.
SB & Company, LLC
200 International Circle
Suite 5500
Hunt Valley, MD 21030
Public accounting and business consulting firm.

Schwartz, Metz & Wise, P.A.
20 West Street
Annapolis, MD 21401
Law firm representing associations and businesses before the Maryland General Assembly, courts, and regulatory agencies.

Shapiro Sher Guinot & Sandler P.A.
250 West Pratt Street
Suite 2000
Baltimore, MD 21201
Law firm concentrating on all aspects of business law and civil litigation, including banking, bankruptcy, biotech, corporate, real estate, and securities.

Shawe & Rosenthal, LLP
1 South Street
Suite 1800
Baltimore, MD 21202
Management, labor relations, and employment attorneys practicing before federal, state, and local administrative agencies and courts.

The Shelter Foundation
111 South Calvert Street
Suite 2700
Baltimore, MD 21202
Major focus supporting private organizations which assist in educating Baltimore City school students.

Sheppard Pratt Health System
6501 North Charles Street
Baltimore, MD 21204
Providing mental health, special education, addiction, and social services.

Sinai Hospital of Baltimore
2401 West Belvedere Avenue
Baltimore, MD 21215
Community teaching hospital with centers of excellence, including cardiovascular care, neurosciences, ophthalmology, rehabilitation, obstetrics, pediatrics, cancer, and orthopedics.

Skye Asset Management LLC
4940 Campbell Boulevard
Suite 110
Baltimore, MD 21236
Skye Asset Management currently leads an investment group whose portfolio includes ownership in several private companies in the bio-tech and social media industries.

South Baltimore Learning Center
28 East Ostend Street
Baltimore, MD 21230
Non-profit organization that provides adult education and literacy services. “We serve Baltimore city and others from the greater Baltimore region. We help adults, ages 18 and up, earn a high school diploma.”

Southway Builders, Inc.
1318 East Fort Avenue
Baltimore, MD 21230
Commercial and multi-family general contractors.

Southwest Airlines Co.
12138 Central Avenue #154
Mitchellville, MD 20721
Based on the USDOT, Southwest Airlines is the nation’s largest carrier in terms of originating domestic passengers-boarded, operating the largest fleet of Boeing aircraft in the world with satellite-based Wifi.

State Employees Credit Union (SECU)
971 Corporate Boulevard
Linthicum, MD 21090
Maryland’s largest credit union.

Stevenson University
1525 Greenspring Valley Road
Stevenson, MD 21153
Private university offering career-focused bachelor’s and master’s degree programs for traditional undergraduates and adult professionals.

Stifel
1 South Street, 17th Floor
Baltimore, MD 21202
A leading provider of investment banking and brokerage services with offices throughout the United States and abroad.

Sue-Ann’s Office Supply Inc.
4147 Hayward Avenue
Baltimore, MD 21215
Full line of office products, office furniture dealer, computer products, promotional items, and construction safety equipment.

SunTrust Bank, Maryland Region
1807 Lancaster Street
Baltimore, MD 21231
Consults on education, fundraising, and business development.

SunTrust Bank, Maryland
2401 West Belvedere Avenue
Baltimore, MD 21215
Community teaching hospital with centers of excellence, including cardiovascular care, neurosciences, ophthalmology, rehabilitation, obstetrics, pediatrics, cancer, and orthopedics.

Susan G. Komen Maryland
200 East Joppa Road, Suite 407
Towson, MD 21286
Our Vision: A world without breast cancer. Our Promise: To save lives by meeting the most critical needs in our communities and investing in breakthrough research to prevent and cure breast cancer.

Symphony Placements
201 Old Padonia Road
Cockeysville, MD 21030
Flexible staffing and HR solutions company.

T. Rowe Price Group, Inc.
100 East Pratt Street
9th Floor
Baltimore, MD 21202
Founded in 1937 by Thomas Rowe Price Jr., we provide investment management for individual and institutional investors and offer a broad range of no-load mutual funds.

TBC, Inc.
900 South Wolfe Street
Baltimore, MD 21231
Full service advertising and public relations agency.

Teach for America Baltimore
2601 North Howard Street
Suite 300
Baltimore, MD 21218
Enlists promising future leaders in the movement to eliminate educational inequity.

Technical.ly Baltimore
Emerging Technology Center
101 North Haven Street
Baltimore, MD 21224
A news and events organization that focuses on technology issues in the Baltimore region. Organizers of the annual Baltimore Innovation Week.
We love this city.

INVESTING WHERE WE WORK AND LIVE.

When Thomas Rowe Price, Jr., founded our firm in 1937, he strongly believed in good corporate citizenship. Today we uphold that tradition wherever we work and live. That’s why we’re proud to support the Greater Baltimore Committee in its work to foster community growth.

Learn more about what we’re doing in the community. troweprice.com/responsibility
**January**

**Maryland General Assembly Legislative Forum**
January 29, 2018  
7:30 a.m.  
Renaissance Baltimore Harborplace Hotel  
202 East Pratt Street, Baltimore, MD 21202

**April**

**Meet the Orioles**
Date and details TBA

**May**

**2018 Annual Meeting**
May 14, 2018  
5 p.m.  
Hyatt Regency Baltimore Inner Harbor  
300 Light Street, Baltimore, MD 21202

**July**

**2018 Golf Classic**
July 17, 2018  
Greystone Golf Course  
2115 White Hall Road, White Hall, MD 21161

**September**

**Transportation Summit**
Date and details TBA

**October**

**Economic Outlook Conference**
Date and details TBA

**November**

**Bridging the Gap Achievement Awards**
Date and details TBA

**December**

**Mayor’s Business Recognition Awards**
Date and details TBA

**Held monthly throughout the year**

**Newsmaker Breakfast Series**
Watch for more information on the GBC website:  
https://gbc.org/events-listing/

For information on tickets and sponsorships for these events contact Lisa Byrd: (410) 727-2820 or lisab@gbc.org

---

**Telesis Baltimore Corporation**
25 East 20th Street, Suite 100  
Baltimore, MD 21218  
Telesis Corporation plans, finances, and creates urban communities that are livable, beautiful, civil, and safe. They bring together many strong partners: community residents and civic leadership; businesses and banks; public agencies and private financing investors to achieve large scale urban regeneration.

**Tilton-Steele International**
111 South Calvert Street, Suite 2700  
Baltimore, MD 21202  
Optimizing investment profits and business decisions by working with our team of tested investment advisers.

**Today Media Custom Communications (TMCC)**
1014 West 36th Street  
Baltimore, MD 21211  
The Mid-Atlantic’s leading custom publisher, providing content, design, ad sales, websites, digital services, printing, and mailing. Publishing partner of the Port of Baltimore, Visit Baltimore, and many others.

**Towson University**
8000 York Road  
Towson, MD 21252  
Graduate and undergraduate programs in fine arts, health-related fields, teacher education, liberal arts and science, business and communications.

---

**Energy Management**

**Making Baltimore’s Buildings Better**

Trane’s energy solutions, HVAC control systems and maintenance services can help reduce energy consumption, increase net asset value, and improve indoor air quality, helping you to succeed now and for the life of your building.

Trane partners with you to meet your needs and develop intelligent and efficient solutions to maximize comfort.

This means students learn more, associates are more productive, and patients are healthier today and into the future.

For more information, contact Trane at 410.403.2200 or TraneBaltimore@Trane.com
* Hiding the face of this TU student and her next-level cybersecurity project is ensuring her future value to your agency.

You’re welcome.

TU students take your organization forward with their bachelor’s, master’s or certificate in cybersecurity. Being a National Center of Academic Excellence in Cyber Defense Education and Cyber Operations by the NSA and DHS means that our graduates understand the latest trends in cybersecurity and will protect your valuable data.

The Jess and Mildred Fisher College of Science and Mathematics offers 12 undergraduate and 10 graduate programs as part of Towson University’s 109 majors and programs.
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tradepoint Atlantic</td>
<td>1600 Sparrows Point Boulevard, Baltimore, MD 21219</td>
<td>An industry-leading total-building solutions provider that focuses on integrated HVAC and building automation systems, building services and contracting, and energy services.</td>
</tr>
<tr>
<td>Trane</td>
<td>10947 Golden West Drive, Suite 100, Hunt Valley, MD 21031</td>
<td>An industry-leading total-building solutions provider that focuses on integrated HVAC and building automation systems, building services and contracting, and energy services.</td>
</tr>
<tr>
<td>Transamerica Corporation</td>
<td>100 Light Street, Baltimore, MD 21202</td>
<td>Insurance, investment, retirement.</td>
</tr>
<tr>
<td>Transportation for America</td>
<td>1152 15th Street NW, Suite 450, Washington, DC 20005</td>
<td>T4A is helping local leaders come together and ensure that states and the federal government invest in smart, homegrown, locally-driven transportation solutions.</td>
</tr>
<tr>
<td>Uber Technologies, Inc.</td>
<td>1717 Rhode Island Ave NW, Washington, DC 20036</td>
<td></td>
</tr>
<tr>
<td>Ulman Cancer Fund for Young Adults</td>
<td>1215 East Fort Avenue, Suite 104, Baltimore, MD 21230</td>
<td>We change lives by creating a community of support for young adults, and their loved ones, impacted by cancer.</td>
</tr>
<tr>
<td>UMBC—An Honors University in Maryland</td>
<td>1000 Hilltop Circle, Baltimore, MD 21250</td>
<td>A high-quality public research university in Maryland.</td>
</tr>
<tr>
<td>UNCF—United Negro College Fund</td>
<td>1805 7th Street NW, Washington, DC 20001</td>
<td>The nation’s largest and most effective minority education organization.</td>
</tr>
<tr>
<td>Under Armour, Inc.</td>
<td>1020 Hull Street, Baltimore, MD 21230</td>
<td>The originator of performance apparel. Under Armour makes athletes better through a diverse product portfolio.</td>
</tr>
<tr>
<td>Union Baptist Church</td>
<td>1219 Druid Hill Avenue, Baltimore, MD 21217</td>
<td></td>
</tr>
<tr>
<td>University of Baltimore</td>
<td>1420 North Charles Street, Baltimore, MD 21201</td>
<td>Educational institution; undergraduate and graduate, professional and doctoral degree programs; composed of the Merrick School of Business, the Yale Gordon College of Arts and Sciences, the College of Public Affairs, and the School of Law.</td>
</tr>
<tr>
<td>University of Maryland</td>
<td></td>
<td></td>
</tr>
<tr>
<td>University of Maryland Medical System</td>
<td>250 West Pratt Street, 24th Floor, Baltimore, MD 21201</td>
<td>The University of Maryland Medical System provides comprehensive health care throughout the state of Maryland.</td>
</tr>
</tbody>
</table>
UMB trains the professionals who work to secure the health, well-being, and just treatment of Maryland’s citizens.

**UMB’s 2016 Impact:**

- $2.8 billion to the Maryland economy
- $40 million of uncompensated care to Maryland residents
- 18,000 jobs
- $500 million research funding
- 2 million hours of volunteer service
University of Maryland Medical System Health Plans, Inc.
1966 Greenspring Avenue
Suite 100
Timonium, MD 21093
A managed care organization that focuses its business on public sector programs like Medicaid and Medicare.

University of Maryland University College
3501 University Boulevard East
Suite 3130
Adelphi, MD 20783
UMUC is Maryland’s university of distance and online education for working adults.

University of Maryland, Baltimore
220 Arch Street
Saratoga Building, 14th Floor
Baltimore, MD 21201
Top-ranked public research university with schools of medicine, law, dentistry, pharmacy, nursing, social work, and a graduate school. Home to the UM/BioPark.

University of Maryland, College Park
1101 Main Administration Building
College Park, MD 20742
The state’s national graduate and research university offering high-quality instruction and public service to Maryland’s students and citizens.

University System of Maryland
3300 Metzerott Road
Adelphi, MD 20783
Comprising 12 institutions, USM is Maryland’s major public higher education resource for teaching, research and service.

VA Maryland Health Care System
10 North Greene Street
Baltimore, MD 21201
The VA Maryland Health Care System consists of two medical centers, a 120-bed rehabilitation and extended-care center, and six community-based outpatient clinics located throughout the state.

Vehicles For Change
4111 Washington Boulevard
Baltimore, MD 21227
Donate your car to Vehicles For Change to change the lives of those in need.

Venable LLP
750 East Pratt Street
Suite 900
Baltimore, MD 21202
Full-service law firm with intellectual property, government, litigation, and business divisions.

Visit Baltimore
100 Light Street
12th Floor
Baltimore, MD 21202
Full-service, nonprofit sales and marketing organization. Promotes the Baltimore area as a convention and tourist destination.

VPC, Inc.
240 Business Center Drive
Reisterstown, MD 21136
Video content producers, live event production services, webinars, digital signage solutions/AV integration.

Walmart
701 8th Street NW
Suite 200
Washington, DC 20001
Walmart serves customers and members more than 200 million times per week in retail outlets, online and on mobile devices. Walmart operates under 69 different banners in 27 countries.

Waterfront Partnership of Baltimore, Inc.
650 South Exeter Street
Suite 200
Baltimore, MD 21202
Non-profit organization dedicated to creating an active, attractive, and sustainable future for Baltimore’s world-class waterfront.

WBAL Radio/98 Rock
3800 Hooper Avenue
Baltimore, MD 21211
WBAL newsradio 1090 and WYYS-FM /98 Rock are the region’s leading radio stations dedicated to serving Baltimore and Maryland with entertainment, news, and sports.

WBAL-TV 11
3800 Hooper Avenue
Baltimore, MD 21211
Maryland’s live, local, latebreaking news leader online at WBALTv.com and on your mobile device.

Weber Shandwick
729 East Pratt Street
Suite 100
Baltimore, MD 21202
Weber Shandwick serves companies and organizations worldwide in building brands and managing reputations through digital communications, PR, advertising, design, and public affairs.

Weinstock, Friedman & Friedman, PA
10461 Mill Run Circle
Suite 550
Owings Mills, MD 21117
Full-service law firm serving local and national businesses as well as individuals.

Wells Fargo Bank, N.A.
7 Saint Paul Street
Second Floor
Baltimore, MD 21202
Financial institution.

Wexford Science + Technology, LLC
801 West Baltimore Street
Suite 505
Baltimore, MD 21201
REIT.

What Works Studio
8 Market Place
Suite 300
Baltimore, MD 21202
Founders of Light City. “We help grow businesses, engage audiences, elevate brands, and activate places.”

Whiteford, Taylor & Preston LLP
7 Saint Paul Street
Baltimore, MD 21202
Trusted legal counsel for business. Twelve offices in Maryland, the District of Columbia, Virginia, Delaware, Kentucky, Michigan, and Pennsylvania.

The Whiting-Turner Contracting Company
300 East Joppa Road
Hampton Plaza
Towson, MD 21286
Construction manager, general contractor, specialty contractor, and design/build, providing comprehensive pre-construction and construction services.

Whitman, Requardt & Associates, LLP
801 South Caroline Street
Baltimore, MD 21231
Established in 1915, WRA, a multi-disciplinary, top 120 ENR firm, offers engineering, architectural, planning, environmental, and construction management services.
Whitney Bailey Cox & Magnani, LLC
300 East Joppa Road
Suite 200
Baltimore, MD 21286
Provides multi-discipline engineering services through Whitney Bailey Cox & Magnani, LLC, and construction management and facility construction through WBCM Construction Services, LLC.

Wilson Elser Moskowitz Edelman & Dicker LLP
500 East Pratt Street, Suite 600
Baltimore, MD 21202
A national 27-office law firm that serves clients across multitude industries around the world.

Wm. T. Burnett & Co.
1500 Bush Street
Baltimore, MD 21230
Baltimore-headquartered manufacturer of foam/nonwovens for over 100 years, and STX sporting goods.

Womble Bond Dickinson
100 Light Street
26th Floor
Baltimore, MD 21202
A national law firm, Womble Bond Dickinson serves a wide range of clients in numerous industries.

Woodbourne Center, Inc.
1301 Woodbourne Avenue
Baltimore, MD 21239
Helping at-risk children and families become productive and self-sufficient through a network of educational, community, and residential programs tailored to their individual needs.

Workshop Development, Inc.
1010 Fleet Street
Suite 300
Baltimore, MD 21202
A Baltimore City–based real estate development company focusing on urban redevelopment.

Wright, Constable & Skeen, LLP
7 Saint Paul Street
18th Floor
Baltimore, MD 21202

WSP
1 East Pratt Street
Suite 300
Baltimore, MD 21202
Consulting engineering firm.

Year Up
Baltimore City Community College
2901 Liberty Heights Avenue
Third Floor
Baltimore, MD 21215
Year Up’s mission is to close the opportunity divide by providing urban young adults between the ages of 18–24 with the skills, experience, and support that will empower them to reach their potential through professional careers and higher education.

Y in Central Maryland
303 West Chesapeake Avenue
Baltimore, MD 21204
Community organization focused on youth development, healthy living, and social responsibility.

Zuckerman Spaeder LLP
100 East Pratt Street
Suite 2440
Baltimore, MD 21202
A nationally-recognized litigation firm that represents individual and institutional clients in complex, highly contested civil and criminal cases.
A Port Working For You

127,000 jobs linked to activities from the Port of Baltimore
13,650 direct jobs generated at the Port.

Well-paying jobs with trucking companies, cargo handlers, railroads, manufacturers, pilots, and ocean carriers. Other positions like teachers, retail, and mechanics are supported by a healthy and vibrant Port.

The Port annually generates:
- Nearly **$3 billion** personal wages and salary
- More than **$310 million** state and local taxes

1-800-638-7519   marylandports.com   twitter.com/portofbalt

Governor Larry Hogan   MDOT Secretary Pete K. Rahn   MDOT MPA Executive Director James J. White
Save These Dates Now!

UPCOMING 2018 EVENTS

2018 Maryland General Assembly Legislative Forum
January 29, 2018 • 7:30 a.m.
Renaissance Baltimore Harborplace Hotel
202 East Pratt Street
Baltimore, MD 21202

2018 Annual Meeting
May 14, 2018 • 5 p.m.
Hyatt Regency Baltimore Inner Harbor
300 Light Street
Baltimore, MD 21202

2018 Golf Classic
July 17, 2018
Greystone Golf Course
2115 White Hall Road
White Hall, MD 21161

GREATER BALTIMORE COMMITTEE
Regional business leaders creating a better tomorrow...today.

EVENT AND SPONSORSHIP INFORMATION:
Lisa Byrd, 410-727-2820 or lisab@gbc.org
Register: gbc.org/register-for-events
Event Sponsors

2017 Legislative Forum
Corporate Sponsor
BB&T Corporation
Ambassador Sponsors
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsors
AT&T Maryland
BGE
MedStar Health
Merritt Companies
Program Sponsor
PNC
Patron Sponsors
CareFirst BlueCross BlueShield
Community College of Baltimore County
The Daily Record
McCormick & Company, Inc.
VPC
2017 Meet and Greet the Orioles
Presenting Sponsor
Visit Sarasota
Corporate Sponsor
BB&T Corporation
Ambassador Sponsors
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsor
Legg Mason
Double Sponsors
Baltimore Business Journal
T. Rowe Price
Single Sponsor
The Daily Record
2017 Annual Meeting
Corporate Sponsor
BB&T Corporation
Ambassador Sponsors
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsors
AT&T Maryland
BGE
Legg Mason
LifeBridge Health
MedStar Health
Merritt Companies
The Whiting-Turner Contracting Company
Program Sponsors
Bank of America
Brightview Senior Living/
The Shelter Group
The Daily Record
Kaiser Permanente
Lockheed Martin
Saul Ewing Arnstein & Lehr LLP
University of Maryland Medical System
VPC
Silver Sponsors
Accenture
Baltimore Business Journal
CareFirst BlueCross BlueShield
DLA Piper
Loyola University Maryland
Morgan State University
SunTrust Bank
T. Rowe Price
Towson University
University of Maryland, Baltimore
University of Maryland University College
Venable LLP
Bronze Sponsors
The Bozzuto Group
Community College of Baltimore County
Johns Hopkins University and Medicine
McCormick & Company, Inc.
The Northeast Maglev
2017 Economic Outlook Conference
Corporate Sponsor
BB&T Corporation
Ambassador Sponsors
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsors
BGE
LifeBridge Health
Merritt Properties
The Whiting-Turner Contracting Company
Program Sponsors
Bank of America
The Daily Record
Patron Sponsors
Baltimore Business Journal
CareFirst BlueCross BlueShield
Community College of Baltimore County
Iron Bow Technologies
Mazars USA LLP
VPC
Supporting Sponsor
Harford County Office of Economic Development
2017 Golf Classic
Golf Ball Sponsor
SECU
Beverage Cart Sponsor
Douglas Memorial Community Church Village, Inc.
EMR—Electric Motor Repair Company
Integrity Consulting
Mahogany, Inc.
Hole-In-One Sponsor
Year Up
Longest Drive Sponsor
ELEVI
Closest to Pin Sponsor
ELEVI
The J. K. Meek Group, Graystone Consulting
Eagle Golf Package
BGE
Johns Hopkins Medicine
Mindgrub Technologies
Vehicles for Change
Par Golf Package
FNL Insurance Group
2017 Transportation Summit
Corporate Sponsor
BB&T Corporation
Premier Sponsor
Southwest Airlines Co.
Program Sponsors
WSP
Patron Sponsor
The Daily Record
Supporting Sponsors
AAA
Kobeis
The Northeast Maglev, LLC
2017 Bridging the Gap Achievement Awards
Corporate Sponsor
BB&T Corporation
Ambassador Sponsor
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsor
LifeBridge Health
MedStar Health
The Whiting-Turner Contracting Company
Platinum Sponsor
Southwest Airlines Co.
Gold Sponsor
University of Maryland Medical System
Bronze Sponsor
The Daily Record
Johns Hopkins University and Medicine
Supporting Sponsor
Baltimore Business Journal
Exhibit Sponsor
Mahogany, Inc.
2017 Mayor’s Business Recognition Awards
Corporate Sponsor
BB&T Corporation
Ambassador Sponsors
Baltimore Development Corporation
Comcast NBC Universal
Signature Sponsors
AT&T Maryland
BGE
Legg Mason
The Whiting-Turner Contracting Company
Program Sponsor
University of Maryland Medical System
Patron Sponsors
Accenture
Baltimore Corps
Bank of America
CareFirst BlueCross BlueShield
Southwest Airlines Co.
Exhibit Sponsors
Lockheed Martin
Southwest Airlines Co.
2017 Newsmaker Breakfast Series
Benjamin F. Edwards & Co.
McCormick & Company, Inc.
Southwest Airlines Co.
Most people returning to society after a period of incarceration are eager to find work and make for loyal and productive employees. However these “returning citizens” often encounter a number of barriers to employment.

The Greater Baltimore Committee is working to break down these barriers by correcting misconceptions about this valuable pool of workers. The GBC encourages all of its member organizations to become educated about this issue and to consider hiring returning citizens.

To learn more, turn to page 17 in the Member Directory and read excerpts from the “Quick Guide” developed by the GBC.

Also visit the Coalition’s web page:
https://gbc.org/category/coalition-for-a-second-chance/

Additional information: Contact Shaina Hernandez, Director of Local Government Affairs and Strategic Initiatives for the Greater Baltimore Committee at 410.727.2820 or email: shainah@gbc.org

Greater Baltimore Committee
Regional business leaders creating a better tomorrow...today.
Advertisers’ Index

AECOM ................................................................. 34
The Arc Baltimore ................................................. 35
Associated Black Charities .................................. 36
Baltimore City Community College .................... 37
Baltimore County Golf ........................................ 9
Baltimore Orioles .............................................. Inside Front Cover
Baltimore Ravens .............................................. 10
Baltimore Development Corporation .................. 31
Bithgroup Technologies ...................................... 38
The Bozzuto Group ............................................. 39
Carroll County Economic Development ............ 40
Chimes International Ltd. ................................. 41
Clark Construction ............................................. 42
Community College of Baltimore County .......... 2
The Daily Record ............................................... 43
General Growth Properties ............................... 44
Howard Bank .................................................... 46
Johns Hopkins Hospital/Medicine .................... 47
KELLY .................................................................. 48
Legg Mason, Inc. .................................................. 33
Loyola University Maryland .............................. 49
Mahogany, Inc. .................................................. 50
Maryland Port Administration ........................... 66
MECU .................................................................... Back Cover
MedStar Health .................................................. 51
PNC ....................................................................... 53
The Presidents’ RoundTable, Inc. ....................... 55
RCM&D .............................................................. 32
Saint Agnes Healthcare .................................... 57
Saul Ewing Arnstein & Lehr LLP ....................... 56
Shelter Foundation ............................................. 69
T. Rowe Price ..................................................... 59
Towson University ............................................. 61
Trane ................................................................. 60
Transamerica Corporation ............................... 62
University of Maryland, Baltimore .................... 63
VPC ..................................................................... 65
Whitman, Requardt & Associates ..................... 9
WSP ................................................................. Inside Back Cover

Greater Baltimore Committee
111 S. Calvert Street
Suite 1700
Baltimore, MD 21202

Phone: (410) 727-2820
Fax: (410) 539-5705
www.gbc.org
Business banking without the big bank hassles!

Grow your business with a MECU business loan.

- Business Line of Credit
- Commercial Construction/Rehab Loans
- Commercial Real Estate Loans
- Investment Property Loans
- Vehicle and Equipment Loans
- Visa® Platinum Business Credit Card

Get Started Today!
410-223-4035 • mecu.com/Business-Services

Federally Insured by NCUA