



# POSITION STATEMENT

## TESTIMONY PRESENTED TO THE HOUSE WAYS AND MEANS COMMITTEE

### HOUSE BILL 473 -- CORPORATE INCOME TAX – THROWBACK RULE

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**DONALD C. FRY  
PRESIDENT & CEO  
GREATER BALTIMORE COMMITTEE**

#### **Position: Oppose**

House Bill 473 applies a “throwback” rule in determining whether sales are considered in the State for purposes of the State’s corporate income tax apportionment formula. The bill requires businesses to include in its Maryland apportionment factor sales in states in which it is not subject to tax plus all sales in Maryland. Current law only includes sales to customers in Maryland. This bill adversely affects businesses that have multi-state operations and sell tangible property by significantly increasing Maryland tax liability.

The passage of House Bill 473 would create uncertainty for Maryland businesses while adding significant complication to the corporate tax structure. House Bill 473 makes Maryland a less attractive location for businesses and at a competitive disadvantage to competitor states without the “throwback” rule, including Virginia, Pennsylvania, and North Carolina.

Distribution centers are an example of an industry that would be harmed by the passage of this bill. In recent years, Maryland has seen a string of success in attracting distribution centers, an industry that brings investment and good paying jobs by taking advantage of Maryland’s central location in the Mid-Atlantic region. However, House Bill 473 discourages future distribution centers from considering Maryland as a location because of the increased cost of doing business here.

In response to this proposal and a myriad of tax-related legislation pending this session in the Maryland General Assembly, the GBC advocates for the creation of a comprehensive tax commission to study a fair, equitable, and modernized system of taxation. Several bills to create a tax commission are currently pending. The GBC requests to be a formal member of any commission that may be created by the Maryland General Assembly. Based on need to examine Maryland’s tax structure and the urgency for reliable revenue streams that fully fund education reform and other policy priorities, it is the right time for the creation of comprehensive tax commission.

This bill is inconsistent with one of the key tenets in *Gaining the Competitive Edge: Keys to Economic Growth and Job Creation in Maryland*, a report published by the GBC that identifies eight core pillars for a competitive business environment and job growth:

**Tax structure that is fair and competitive.** Maryland’s tax policy must be perceived by business as being competitive and devoid of elements that unreasonably target specific businesses or business sectors.

**For these reasons, the Greater Baltimore Committee urges an unfavorable report on House Bill 473.**

*The Greater Baltimore Committee (GBC) is a non-partisan, independent, regional business advocacy organization comprised of hundreds of businesses -- large, medium and small -- educational institutions, nonprofit organizations and foundations located in Anne Arundel, Baltimore, Carroll, Harford, and Howard counties as well as Baltimore City. The GBC is a 65-year-old, private-sector membership organization with a rich legacy of working with government to find solutions to problems that negatively affect our competitiveness and viability.*

**GREATER BALTIMORE COMMITTEE**

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